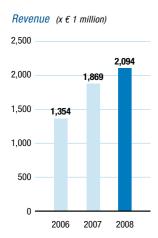
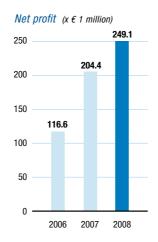
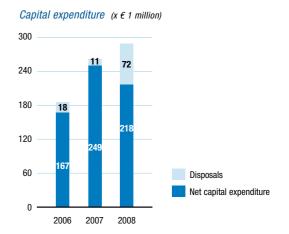


# **Key Figures**





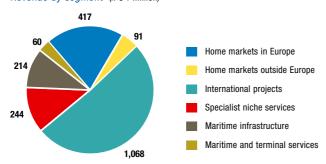


(amounts x € 1 million, unless stated otherwise)	2008	2007
Revenue (work done)	2,094	1,869
Order book (work to be done)	3,354	3,562
Operating profit	339.1	245.5
Operating profit excluding exceptional items	285.5	245.5
EBITDA*	454.6	348.1
EBITDA excluding exceptional items	401.0	348.1
Net profit	249.1	204.4
Net profit excluding exceptional items	235.7	204.4
Net group profit*	250.1	207.1
Depreciation and amortization	115.4	102.5
Cash flow	365.5	309.6
Shareholders' equity	860.1	768.1
Personnel (headcount)	10,201	8,577
Ratios (percentages)		
Operating result as % of revenue	16.2	13.1
Return on capital employed*	29.0	27.7
Return on equity*	30.6	29.5
Solvency*	34.0	35.3
Figures per share (in €)		
Profit*	2.90	2.38
Dividend	1.19	1.19
Cash flow*	4.26	3.61

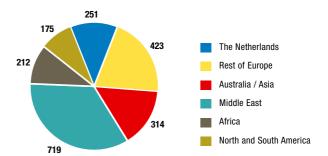
<sup>\*</sup> Refer to glossary for definitions and abbreviations

## **Revenue segmentation**

Revenue by segment (x € 1 million)

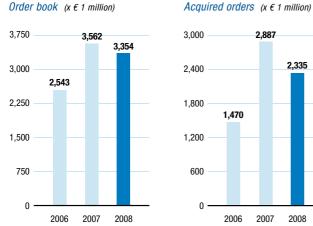


Revenue by geographical area (x € 1 million)



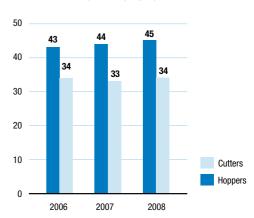
# Order book development

Order book (x € 1 million)



# **Operational information**

Fleet utilization (in weeks per year)



Share information	2008	2007
Stock price (in €)		
High	42.45	46.25
Low	15.30	21.06
Close	16.60	41.66
Average daily trading volume	404,952	357,021
Number of issued ordinary shares (in thousands)	85,799	85,799
Stock market capitalization (in € billions)	1.424	3.574
Profit per share (in €)	2.90	2.38
Dividend per share (in €)	1.19	1.19

Annual share price performance relative to NYSE Euronext Amsterdam (AEX and AMX)





# **Annual Report 2008**

This Annual Report contains foward-looking statements. These statements are based on current expectations, estimates and projections of Boskalis' management and information currently available to the company.

These forecasts are not certain and contain elements of risk that are difficult to predict and therefore Boskalis does not guarantee that its expectations will be realized. Boskalis has no obligation to update the statements contained in this Annual Report.

Unless stated otherwise, all amounts in this Annual Report are in euros ( $\epsilon$ ). Some of the projects referred to in this review were carried out in joint venture or in a subcontractor role.

This is a translation of the prevailing official Annual Report in the Dutch language.

An Annual Review, a shortened version of the Annual Report, has been printed and is available on request in English and Dutch. All reports can be read or downloaded from Boskalis' public website at www.boskalis.com



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## Chairman's statement



dr. P.A.M. Berdowski, chairman Board of Management

Dear shareholders,

2008 was a year with two faces.

We started 2008 with a well-filled order book, reflecting the positive developments seen in the global dredging market in the past few years.

The global market for dredging and maritime infrastructure is driven by long-term growth factors such as growth in world trade, global population and energy consumption, and the impact of climate change. As far as all these factors are concerned, we have experienced a period of robust growth in recent years.

This growth trend continued in the first half of 2008. The oil price rose to record highs, while prices of iron ore and other raw materials also continued to rise strongly. Growing demand for energy and raw materials propelled demand for dredging projects for the oil and gas industry and the development of new ports. There was also increased demand for land reclamation, particularly in the Middle East.

In 2008 our staff worked hard on executing many different kinds of projects on every continent in the world. In Brazil work progressed on the new steel port at Sepetiba. In the United States we tackled the dredging of contaminated sediment from the Miami River. At the end of the year we were able to close the St. Petersburg Barrier in Russia. In the Netherlands we completed the Hollandsch Diep dredging depot. In Angola we built a new LNG port. In Abu Dhabi we started to build the new Khalifa Port, together with our subsidiary Archirodon. In India we successfully completed the complex pipeline work at the Godavari Krishna basin. And after years of intensive preparation with the client, work commenced on deepening the entrance channel to the Port of Melbourne in Australia.

The organization had to pull out all the stops to carry out these many projects - and did so very successfully.

In the Olympic year of 2008 we broke many records - not only in terms of the number of cubic meters of earth and rock moved and the number of oil and gas tankers moored, but certainly also in financial terms. Revenue rose 12% to a record high of € 2.1 billion, while profit - net of extraordinary one-off items - rose 15.3% to a record € 235.7 million.

Despite being extremely busy, we were able to further improve our safety record. Lost Time Injury Frequency, our leading safety indicator, dropped further in 2008 from 5.9 to 4.7. This was a major focus throughout the organization and we will do everything possible to continue this positive trend in the years to come.

The spread of our organization's activities throughout the world, and the selective contracting policy which we have pursued since 2005 enabled us to take maximum advantage of new opportunities in the global dredging market once again in 2008. Despite a record high revenue, we were able to keep the order

book well-filled at € 3.4 billion. Notable new orders included Maasvlakte 2 in the Netherlands, extension of the port of Felixstowe in the United Kingdom, the development of the port of Pipavav in India and the development of the coal export port of Newcastle in Australia.

In 2008 we acquired a remaining 50% stake in our Mexican subsidiary Dragamex. Mexico is one of our home markets with a permanent presence of around 500 employees and a local dredging fleet. We expect the Mexican market to grow strongly in the coming years, helped by the ambitious investment plans of the Mexican government.

We invested around € 290 million to strengthen and renew our fleet in 2008. The 5,600 m³ trailing suction hopper dredger Shoreway was christened on April 17 and sister ship Crestway followed on May 16. In November we started extending the trailing suction hopper dredger Queen of the Netherlands in Singapore, with completion scheduled for March 2009. In 2008 construction also started on both a 12,000 m³ trailing suction hopper dredger at IHC and a fallpipe vessel for offshore operations at the Yantai Raffles shipyard in China. Finally, our subsidiary Lamnalco invested around € 27 million in vessels for terminal services for oil and gas companies.

In 2008 we also worked hard to create a new three-year business plan for Boskalis after first conducting a global market review of all relevant trends and developments in our markets. As part of the process, we visited around 100 clients and end-users of our products.

The review provided some interesting insights. It showed that the long-term prospects for our industry are excellent. The market segments that are most important for Boskalis - and on which we will further increase our focus - are:

- · Oil & Gas;
- Ports;
- Land Reclamation & Coastal Protection.

Furthermore, it showed the role our clients feel we should be playing is rapidly shifting and growing. We see an increasing need for:

- early contractor involvement (feasibility and engineering);
- · support in financing;
- assistance in project realization (management and technical);
- · responsibility as main contractor;
- a wider and more comprehensive product range.

To respond to these changing market circumstances we will strengthen our organization in the coming years, both by making adjustments to it where necessary and by making targeted acquisitions.

It is in view of this strategic long-term perspective that we are interested in parts of Smit Internationale N.V. The acquisition of Smit would allow us to position Lamnalco as the global leader in the market for terminal services. At the same time we could strengthen our rapidly growing and soundly profitable offshore business and provide it with the wider range of products our clients would like to see.

On 15 September 2008 we announced that we were interested in various parts of Smit. We have since built up a stake of more than 25% in Smit and we have held discussions with the company's Management Board and potential partners to see if we can reach a deal.

Our efforts have not as yet resulted in the acquisition of the operations we have our eye on, but we will explore further options to try to make it happen.

In the final quarter of 2008 the global economic stage - and with it the landscape in the dredging industry - changed drastically.

Even though long-term structural growth factors like world trade and energy consumption remain positive for the dredging industry, a great deal has changed for the short term. The price of oil has dropped sharply, demand for raw materials has plummeted and world trade is stagnating. Naturally this is affecting demand for our products and services. After years of robust growth we are bracing ourselves for a period of stagnation - an economic downturn in the structural growth we are witnessing in the industry.

As in other sectors it is currently difficult to predict how long this downturn will last. It may be a year, it may be longer. Nobody knows.

On a positive note, amidst all these developments our order book is well-filled, resulting in solid fleet utilization levels for 2009 and even part of 2010. This sets us apart from many other sectors which are affected much more directly by changes in consumer confidence and spending behavior. In addition, it gives us time to streamline the organization as we deem appropriate for these changed market conditions.

Due in part to the aforementioned developments, 2009 will be a very different year than 2008. We will have to fight even harder for every project in the market and we will have to keep an even tighter grip on expenses.

It is, however, important to note that the state of our company going forward is tremendously strong:

- we have a well-filled order book;
- · our financial position is extremely sound;
- we have a diversified and competitive fleet;
- and, last but not least, we employ the best and most highly motivated people in the industry.

It is for these reasons that we look to the future with confidence and will be preparing to celebrate our centenary in robust health next year.

In light of the current economic conditions, Boskalis has a preference for distributing dividends entirely or partly in shares for the next few years. It will therefore be proposed to the Annual General Meeting on May 14, 2009 that a dividend of € 1.19 per share will be paid in ordinary shares, unless the shareholder opts for a cash dividend.

As we were putting the finishing touches to this report news reached us that the chairman of the Supervisory Board, Mr R.M.F. van Loon, was stepping down for health reasons. Since his appointment in 2005 Mr Van Loon has shown a great interest in Boskalis and has been closely involved with the business. In no time at all, our great company became his company, and he always spoke of it with the most sincere admiration and pride. In his capacity as chairman Mr Van Loon played a major role in renewing and strengthening the Supervisory Board. We would like to take this opportunity to express our thanks to Mr Van Loon for his inspiration and effort.

On behalf of the Board of Management

dr. P.A.M. Berdowski

# **Company Profile**

Royal Boskalis Westminster N.V. is a leading global services provider operating in the dredging, maritime infrastructure and maritime services sectors. We provide creative and innovative all-round solutions to infrastructural challenges in the maritime, coastal and delta regions of the world. Our operations are broadly spread across all continents and three market segments, giving the company a stable foundation, the flexibility to capture a wide range of projects and excellent prospects for balanced growth.

Boskalis' market segments comprise the oil and gas sector, ports and projects related to land reclamation and coastal protection. Our main clients in these three market segments include national, regional and local governments, port operators, international project developers, oil companies, mining companies and other contractors.

Our main product segment is Dredging & Earthmoving, which includes port development, pipeline intervention activities, land reclamation, and coastal and riverbank protection.

Our second product segment is Maritime Infrastructure, which Boskalis is involved in through its strategic partnership with Archirodon, a leading contractor in this sector.

The third product segment is Maritime & Terminal Services, through our strategic partnership with Lamnalco, one of the world's leading suppliers of maritime terminal services to the oil and gas industry.

Boskalis' worldwide spread reaches across all geographic and industrial sectors and demand for the company's services is driven by a clear set of global trends: growth in global trade, growing energy consumption, growth in world population and climate change.

Boskalis is unique in combining strong 'home market' positions in various countries with a diverse, global network of regional market positions, making us both a local and a global competitor. The company has strong positions in markets across Europe, Australia, Asia, Africa, North and South America and the Middle East.

Our balance of home market strength with international reach and capacity makes Boskalis one of the world's leading dredging and marine contractors, with one of the largest and most technically advanced fleets. We can provide leading-edge expertise and equipment that is typically not available locally, while offering the economies of scale and world-class expertise needed to tackle the largest infrastructure projects and meeting the most stringent safety, health and environmental standards.

Boskalis continually invests in its versatile fleet, which currently consists of over 300 vessels. Including its share in partnerships, Boskalis has around 10,000 employees and operates in over 50 countries across five continents. Our experienced professionals are constantly on the lookout for attractive new business opportunities around the world.

Royal Boskalis Westminster N.V. has been listed on the Amsterdam stock exchange - now NYSE Euronext Amsterdam - since 1972.

# **Key developments**

#### Record revenue and net profit

Revenue rose by 12% to € 2,094 million (2007: € 1,869 million).

Net profit rose to € 249.1 million (2007: € 204.4 million). Net profit excluding exceptional items rose by 15.3% to € 235.7.

Earnings per share € 2.90 (2007: € 2.38).

#### Strong order book remains well spread

Our contracting policy was once again successful in acquiring projects on all continents and in all the market segments we serve.

The order book was worth a total of € 3,354 million.

#### Fleet expansion on track

In April 2008 the Crestway, a 5,600 m³ trailing suction hopper dredger, was launched. We took delivery of the Crestway at the end of 2008. Her sister ship, Shoreway, was launched in May 2008 and is due for delivery in the first quarter of 2009. Also construction started on a larger trailing suction hopper dredger with a capacity of 12,000 m³ and on the rock placement system for our third fallpipe vessel. In addition, in November we began the process of lengthening our largest hopper the Queen of the Netherlands to expand her capacity by 50% to 35,500 m³. The Queen of the Netherlands returned to service as a mega hopper in March 2009.

# Extensive market survey validates our Focus, Reinforce & Expand strategy

A detailed global survey of our most important customers and industry experts confirmed that a growing number of customers in the three market segments in which we operate require an integrated, multidisciplinary approach. Instead of maintaining a traditional product-oriented approach, Boskalis is shifting towards a market and value-focused strategy. In doing so, Boskalis will focus on markets with relatively high growth and earnings potential, and will broaden its portfolio toward higher value-adding activities.

### Acquired stake of over 25% in Smit Internationale N.V.

The interest that Boskalis has expressed in parts of Smit Internationale N.V. ensues from this value-driven growth strategy. On 15 September 2008 we announced that we were interested in various parts of Smit. We have since built up a stake of more than 25% in Smit and we have held discussions with the company's Management Board and potential partners. To date, these efforts have not resulted in the takeover of the targeted activities. However, we will explore further possibilities to accomplish this.

## Dividend

The dividend policy features a pay-out ratio of 40% to 50%. In the light of the current economic conditions, Boskalis has a preference for distributing dividends entirely or partly in shares for the next few years. It will therefore be proposed to the Annual General Meeting on May 14, 2009 that a dividend of € 1.19 per share will be paid in ordinary shares, unless the shareholder opts for a cash dividend.

#### Promotion to the AEX index in 2009

The average trading volume of Boskalis shares rose 13% in 2008 to 404,952 shares a day. The value of shares traded rose by 19% to € 3.30 billion. Also on the back of these higher volumes Boskalis was promoted to the leading AEX index with effect from March 2009.

# Strategy: Focus, Reinforce & Expand

#### Introduction

Boskalis' strategy is aimed at being prepared for some of the most exciting opportunities and challenges the company has faced as a leader in a global and dynamic market. Boskalis will build its future success on its current strengths and leadership position in specific market segments.

Boskalis' Focus, Reinforce & Expand strategy is based on:

- · profitable growth in attractive market segments;
- · expanding and reinforcing the core business.

Global trends will continue to drive the structural long-term growth of the markets Boskalis operates in. These trends include: the development of global trade, rising energy consumption and transport of Liquified Natural Gas (LNG), expanding population pressures and the challenges presented by climate change.

The three market segments Boskalis operates in - Oil & Gas, Ports, and Land Reclamation & Coastal Protection - capitalize on these key global trends.

As these global developments will continue to drive the long-term outlook for major new coastal and marine infrastructure projects, Boskalis is uniquely positioned to continue delivering value to its shareholders.

## **Business drivers**

Growing energy consumption

- Global energy consumption to increase by 50% by 2030
- Ongoing need for investments in exploration, production and transport infrastructure

Growing world trade

- · World trade grows twice as fast as world GDP
- Structural demand for marine infrastructure

Population growth

- World population to increase by 50% by 2050
- · Much of the growth will be in Asian coastal areas

Climate change

- · Preventive coastal protection initiatives worldwide
- Also driven by incidental weather problems

## Building for the long term: Value-driven growth strategies for success

## Focus on attractive market segments

Global trends and market development indicate that there is room for sustained growth provided Boskalis can take advantage of changing customer needs.

Boskalis' focus on being a leading provider of integrated infrastructure and maritime services is intrinsically linked to the company's understanding of the market.

In 2008, Boskalis conducted a detailed global survey of its most important customers and industry experts in the three market segments in which it operates. This provided invaluable intelligence to help ensure that our corporate strategy remains aligned to market requirements.

The survey confirms that customers within these segments are demanding more from Boskalis. Instead of maintaining a traditional product-oriented focus, the company is now shifting to a market and value-based strategy. Boskalis' customers have indicated that they increasingly expect:

- early contractor involvement (feasibility and engineering);
- · support in financing;
- assistance in project realization (management and technical);
- · responsibility as main contractor;
- a wider and more comprehensive product range.

Oil & Gas	Ports	Land Reclamation & Coastal Protection	
			Growing energy consumption
			Growing world trade
			Population growth
			Climate change
Strong impact	Limited impact		

While there are still customers who have not changed their approach and continue to take a single-discipline view of projects, Boskalis is seeing a growing number of customers who require an integrated, multidisciplinary approach.

Boskalis aims to offer solutions and services that suit both types of customers, based on a thorough understanding of their needs and the factors that affect them. Boskalis will therefore grow its business in step with the changing demands of its customers. In doing so, the company will focus on markets with relatively high growth and earnings potential, and will broaden its portfolio toward higher value-adding activities.

Boskalis will increasingly focus its business portfolio on three distinct sectors of the marine infrastructure market:

- · Oil & Gas;
- · Ports;
- Land Reclamation & Coastal Protection.

# Mission, Vision and Core values

Mission: to excel in profitability and value creation for shareholders.

We aim to be the employer of choice for our workforce and our customers' first choice. We seek to achieve this by delivering the best service, while minimizing the impact of our business operations on communities and the environment.

Vision: to be the leading services provider of creative and innovative all-round solutions to infrastructural challenges in the marine, coastal and delta areas of the world.

## **Core values:**

- entrepreneurship
- teamwork
- professionalism global adaptability
- · reliability and integrity
- safety.

# **Market segments**

### Market Segment: Oil & Gas

The Oil & Gas market segment is primarily driven by growing energy consumption and, allied to this, world trade and population growth.

Global demand for energy is rising fast, with current requirement levels expected to increase 50% by 2030. This means that we see strong growth potential for our oil and gas infrastructure activities.

This growing market requires excellent performance standards, highly specialized technical equipment, stringent quality monitoring and the ability to deliver projects according to strict deadlines.

We are also seeing more customers focusing on total project and life-cycle costs, which they know can be reduced by involving contractors at an early stage. To do this, they need to work with contractors who can offer a fully integrated range of infrastructure and maritime services.

#### Growing demand = more infrastructure



Note: Proposed LNG projects from 2005 till 2010+

All over the world, new facilities are being built to import and export oil and gas. This means we can leverage our expertise in this area, enhanced by our maritime and terminal services subsidiary Lamnalco and our business unit Boskalis Offshore, to maximize opportunities for growth.

Boskalis facilitates the global transport of oil and gas through:

- developing LNG terminals (e.g. in Qatar, Angola and Australia);
- · pipeline intervention and landfalls (e.g. Taiwan, India and The Netherlands);
- maritime and terminal services to oil and gas terminals (e.g. Middle East and West Africa).

This broad range of services makes Boskalis a trusted partner in this complex and strategically important market segment.

#### **Market Segment: Ports**

The need for and growth of ports is driven by the trade flows resulting from the growing demand for energy and population growth.

Although the short-term outlook for world trade weakened in 2008/9, the underlying long-term fundamentals for continued growth in global port capacity remain positive.

Maritime transport is still the backbone of international trade with over 80% of world trade volume carried by sea. Global seaborne trade is expected to increase by 45% between now and 2020 and to double by 2030. Port facilities are being planned all over the world, in the shape of both greenfield investments and expansion of existing capacity.

## Planned Port Developments



Helping ports meet this demand remains a core element of Boskalis' business. Port development is a fast-changing industry, with a high degree of consolidation and the emergence of powerful private-sector operators. Ports have globalized and global terminal operators such as Hutchison Port Holdings, APM Terminals and DP World have come to the fore. In 1993, 42% of world container throughput was handled by state-owned ports, but by 2007 this figure was down to 19%. Furthermore, private infrastructure funds have entered the market for port development.

The rapid growth of the market has attracted new service providers pursuing a low-cost strategy. However, as a result of rationalization in the port sector and the emergence of more commercially driven operators, the approach taken to port development is changing. Early contractor involvement in the design and planning of projects is increasingly sought, with parties that can add value by operating as a main contractor and offering integrated, multidisciplinary services having a competitive edge. As in the oil and gas sector, comprehensive contracts comprising design, procurement and construction are increasingly common.

Boskalis has responded successfully to this changing demand, in projects such as Maasvlakte 2 in The Netherlands and Khalifa Port in Abu Dhabi (U.A.E.). Examples of the many services that Boskalis is able to offer its customers in port development projects include: dredging, land reclamation, construction of breakwaters, quay walls, jetties and bridges. The expertise and know-how of our in-house engineering unit Hydronamic and our partner Archirodon are crucial in this type of project.

# Market Segment: Land Reclamation & Coastal Protection

A fundamental long-term trend in the world today is the rapid population and economic growth occurring in coastal urban areas - particularly in Asia.

The United Nations predict that 93% of the world's total population growth will occur in the urban areas of less developed regions, most notably in China, India and Africa. Much of this growth will be in coastal areas.

But rapid growth is also occurring in coastal areas of more developed regions, such as the Gulf States, Japan, Hong Kong and Singapore.

All of these areas need to expand and develop their infrastructure, for industrial, recreational and residential purposes. In many cases, especially in areas that have reached their natural capacity, new land is needed.

One way to increase capacity is to reclaim land from the sea. Where land is scarce, such as in Hong Kong and Singapore, airports, container ports and chemical terminals have been built on reclaimed land. Even in greenfield projects where overcrowding is not a factor, reclaimed land is often an attractive alternative.

As coastal areas become more developed and economically important, the need to protect them from the effects of climate change intensifies. The growing incidence of extreme weather conditions around the world is placing an increasing emphasis on protecting coastal areas from rising sea levels and natural disasters such as hurricanes and tsunamis. These factors require investment in sophisticated and large-scale sea defenses - another area in which Boskalis has extensive expertise.

#### Reinforcing and expanding our core business

Boskalis will focus on markets with higher growth and earnings potential, broadening its portfolio toward higher value-adding activities via organic growth, performance improvement and selective contracting. Boskalis is well positioned to take advantage of changing customer demands. The company's strategic opportunities lie in developing a complete service offering. This requires a strategy aimed at reinforcing its core business and expanding associated disciplines.

Key elements in Boskalis' strategy are:

- · Reinforcing the core:
  - build on the company's leadership position;
  - improve the competitive position of its core activities.
- · Expanding the core:
  - expand engineering and marine civil engineering activities;
  - accelerate growth of maritime and terminal services.

Acquisitions and alliances provide additional opportunities for taking Boskalis to the next level. Boskalis has the capacity for investments and acquisitions thanks to its stable, sound financial policy, robust financing structure and strong operational cash flow.

# **Building for the short term**

While being guided by this roadmap of long-term fundamentals, Boskalis also needs to be proactive and flexible to deal with short-term market factors.

The capital expenditure program the company has embarked upon is designed to ensure it has the right capacity to meet specific market demand. In the current challenging market conditions Boskalis believes that it is of crucial importance to have the right vessels in the right place at the right time.

It is also essential that Boskalis continues to optimize its combination of global strength with local expertise through its home markets.

# Conclusion

Looking ahead, Boskalis is confident that its strategy will enable it to expand its business, increase its ability to take on a wide variety of projects and maintain its long-term profitability.



# **Product Segment: Dredging & Earthmoving**



Dredging & Earthmoving is the core activity of Boskalis. In 2008 this product segment reported a revenue of € 1,820 million, representing some 87% of our total revenue.

The activities of this product segment comprise:

- construction and maintenance of ports and waterways;
- · creation of land in water;
- coastal defense and riverbank protection;
- dry earth-moving;
- offshore services for the oil and gas industry;
- sand and gravel trading;
- · environmental contracting;
- soil improvement techniques;
- underwater rock fragmentation.

(x € 1 million)	2008	2007	2006	2005	2004
Revenue	1,820	1,629	1,170	960	859
Operating result	318.1	226.6	135.2	65.3	50.8
Order book	2,424	2,694	2,020	2,063	987

Our dredging and earthmoving activities are closely linked to all three of our market segments: Oil & Gas, Ports, and Land Reclamation & Coastal Protection.

#### A world leader

The international dredging and earthmoving market distinguishes between the 'open markets', where international companies compete for contracts, and 'closed' markets, where dredging work is primarily performed by local private or state-owned companies and regulatory or political barriers often restrict access for international contractors.

Boskalis is a leading global player in the open markets, which generate an annual revenue of approximately € 7-9 billion. These markets are served by four European dredging companies, who together account for 70-80% of revenue. Boskalis is one of these, with an estimated share of the open markets of around 20%. The remaining 20-30% of 'free revenue' is achieved by a wide range of smaller regional and local players. The extensive deregulation of global trade over the past decade has resulted in more dredging contracts being put to tender in the open market. Large professional dredging and maritime contractors such as Boskalis are benefiting thanks to their ability to offer economies of scale and a high degree of efficiency.

#### **Segmentation**

The dredging and earthmoving services are subdivided into:

Home markets, which are characterized by a permanent presence and frequently have their own equipment locally. We hold home-market positions in Europe (the Netherlands, United Kingdom, Germany, Nordic countries) and outside Europe (Mexico, Nigeria).

International projects, whereby we set up an organization around a specific project which is subsequently dismantled upon completion. Projects are equipped and manned from our central fleet and staff pools. In certain countries we have managed to secure a steady stream of international projects and therefore hold a well-established position. These countries, including for example Bahrain and Australia, share certain home market characteristics.

Specialist niche services, which are supplied by companies including:

Boskalis Offshore B.V. (www.boskalis.com)

Specialized in offshore earthmoving for the oil and gas industry. Activities include deep-water dredging, trenching, rock and sand placement, and other intervention work.

Boskalis Dolman B.V. (www.boskalisdolman.nl)

Specialized in processing and handling mineral waste and soil and waterbed remediation.

Cofra B.V. (www.cofra.nl)

Specialized in the use of geosynthetics for civil engineering and soil improvement.

Rock Fall Ltd (www.rock-fall.co.uk)

Specialized in underwater rock fragmentation, including drilling, blasting and explosives engineering.

#### **Barriers to entry**

The Dredging & Earthmoving product segment has high entry barriers, with any company aiming to compete with the world's largest operators needing to match them in scale, flexibility of fleet, professionalism of staff, innovative drive, cost leadership and financial strength.

#### What sets us apart

Being one of the largest players is not enough on its own. We strive to distinguish ourselves in key areas. We have a clear edge in several of these:

Home Market strength. Some 24% of our revenue is achieved in our home markets, where our fixed presence, local employees and locally based equipment ensure a steady flow of contracts and, in certain cases, provide us with a unique competitive position.

Balanced and diverse portfolio. Our structure allows us to balance our global reach and leadership with local strength and continuity. Our contracting policy is geared to achieving a good geographical spread of services, and our broad range of services meets a wide range of client needs.

Market focus. We conduct detailed market research to understand shifts in the demands of our customers and we adjust our services accordingly. By listening to their changing needs, we become involved in projects at an earlier stage and are considered a trusted and experienced partner.

Industry-leading expertise. We aim for the highest levels of professionalism and managerial and technical expertise and invest in achieving them. We attract the best people and train them to the highest levels in order to retain our leadership in this product segment. We are also renowned for our highly innovative approach to and expert knowledge of environmentally-friendly dredging solutions, and our commitment to meeting the highest standards of safety, health, environment and quality assurance is second to none.

These factors have helped us build a unique competitive position as an international maritime and dredging contractor, with the right knowledge and ability to tackle the most complex projects.

# **Product Segment: Maritime Infrastructure**



In 2008 this product segment reported a revenue of € 214 million, representing some 10% of our total revenue.

The activities in this product segment comprise:

- maritime construction including quay walls, jetties, breakwaters, and oil and gas terminals;
- construction of maritime infrastructure-related facilities, including water purification systems, sewer systems, dams and bridges;
- industrial construction including power stations, desalination plants and pumping stations.

(x € 1 million)	2008	2007	2006	2005	2004
Revenue	214	188	141	159	133
Operating result	17.8	15.9	11.7	16.3	10.3
Order book	685	649	344	242	190

Our maritime infrastructure business is closely linked to the Ports and Oil & Gas market segments, as well as our Land Reclamation & Coastal Protection market segment.

Our expertise in integrated marine infrastructure services sees us playing a growing role in this product segment. Our partner company Archirodon, in which we hold a 40% ownership, is a leading international group in the maritime engineering, procurement and construction market.

### Archirodon's strength

Established almost fifty years ago, Archirodon has extensive expertise in the area of engineering and construction, and an excellent track record on complex, multidisciplinary projects. Alongside its operations in the maritime and offshore segments, Archirodon is an all-round player in the markets for civil infrastructure and industrial facilities.

The company focuses mainly on the Middle East and North Africa. The population of the countries in the Gulf Cooperation Council has doubled in the last 20 years and this development calls for a very wide range of infrastructure projects, particularly those aimed at expediting trade through the region's maritime gateways. Growth in this market is being fuelled by the region's continued strength in the world energy markets, but also by widespread efforts in the Gulf region to reduce dependence on oil and gas revenues.

### Areas of expertise

Archirodon has a selective contracting policy. The company focuses specifically on its own areas of expertise and on clients with whom it has longstanding relationships. Like Boskalis, Archirodon has renowned in-house engineering capabilities which help the company create innovative solutions for customer needs and meet their requirements in full.

Archirodon is involved in many landmark projects throughout the Middle East and North Africa. In the maritime infrastructure sector, the company has been responsible for the construction of various ports, container terminals, berths, oil and gas terminals, piers and jetties.

The company currently employs more than 10,000 people and has a network of offices and branches in the Middle East and other regions. High productivity and quality work are achieved by combining these human resources with large, carefully maintained modern equipment, including dredgers, floating cranes, barges, tugs, jack-up platforms, pipe-laying machines, geotechnical equipment and land-based machinery. Three central facility yards in Jeddah (Saudi Arabia), Ajman (U.A.E.) and Cyprus provide production facilities as well as carrying out maintenance and repairs on the heavy equipment.

# **Synergies**

The strong and established position of Archirodon in the Middle East and ongoing infrastructure investments in the region mean that the outlook for the company is healthy. Even though Archirodon and Boskalis operate independently in the market, there are many examples of successful cooperation between the two on complex infrastructure projects, where their combined, complementary maritime strengths gave them a competitive edge.

A good example is the current € 1.1 billion offshore Khalifa Port project in Abu Dhabi. This project was secured by a consortium in which Boskalis and Archirodon hold a combined share of 70%. The project scope includes dredging an entrance channel and a harbor basin, the reclamation of a harbor island and land for wharfs, the construction of breakwaters as well as a causeway to the island including a bridge (see pages 40-41 for a detailed project description).



 ${\it Boskalis \ and \ Archirodon \ are \ working \ on \ the \ construction \ of \ the \ new \ offshore \ Khalifa \ Port \ in \ Abu \ Dhabi.}$ 

# **Product Segment: Maritime & Terminal Services**



In 2008 this product segment reported a revenue of € 60 million, representing some 3% of our total revenue.

The activities of this product segment comprise:

- mooring of tankers;
- marine terminal management;
- provision of specialist personnel;
- surface and subsurface maintenance;
- offshore logistic services.

(x € 1 million)	2008	2007	2006	2005	2004
Revenue	60	52	43	37	28
Operating result	11.6	10.8	9.6	6.2	5.0
Order book	245	219	179	122	67

The maritime and terminal services market is closely linked to our Oil & Gas market segment. This segment is characterized by strong growth, primarily driven by the rise in global demand for energy, and LNG in particular.

LNG-exporting countries such as Russia, Iran, Qatar, Saudi Arabia and Angola are developing and expanding their ports and planning new onshore and offshore export terminals. Importing countries in Asia, Europe and the Americas also have plans for new facilities.

Thanks to our expertise in integrated marine infrastructure services Boskalis is playing a growing role in this segment. Our partner company Lamnalco, in which we hold a 50% share, is a leader in the fast-growing market for maritime services to oil and gas terminals. Together we are well positioned to benefit throughout the value chain from this growing demand.

#### Lamnalco's strength

Established in 1963, Lamnalco provides specialized equipment and support to oil and gas terminals and ports around the world.

With its head office in Sharjah (U.A.E.) and branch offices in 13 countries, Lamnalco operates on an international scale, holding particularly strong positions in the Middle East and West Africa. Since its establishment, a key aspect of Lamnalco's strategy has been to develop long-term partnerships (between 5 and 20 years) with its clients and with the communities in which it operates. Another important part of Lamnalco's corporate philosophy is to collaborate with a range of local companies.

#### **Areas of expertise**

The services provided by Lamnalco include:

- berthing / unberthing of LNG, Liquified Petroleum Gas (LPG), crude and product tankers calling at jetties and Floating (Production) Storage and Offloading (FPSO/FSO) systems;
- · marine terminal management services and traffic scheduling;
- provision of specialist personnel: pilots, mooring masters, dive maintenance teams and site superintendents;
- surface and subsurface maintenance operations at jetties and Catenary Anchor Leg Mooring (CALM buoys;
- provision of logistics and supply bases to support offshore operations on remote terminal locations.

This growing market requires excellent performance standards, highly specialized technical equipment and stringent quality monitoring - all of which Lamnalco successfully provides through the development and application of its comprehensive Operations Management System (OMS). The OMS is subject to external verification by the Classification Society and incorporates the highest international standards for quality (ISO 9000), safety (IMO International Safety Management Code), environmental protection (ISO 14000) and offshore operations (IMCA).

To meet its customers' specific requirements, Lamnalco continually invests in designing innovative vessels that are used for long-term service contracts. This ability to offer bespoke services further strengthens Lamnalco's reputation and unique market position.

To ensure the safe and efficient transport of customers' cargoes, Lamnalco provides highly skilled marine pilots, tug crews and maintenance teams. Lamnalco is also committed to the ongoing training of its staff. By focusing on the development of its employees, Lamnalco ensures the highest standards of operations are maintained. The recent installation of a full mission-training simulator at the Sharjah headquarters is the latest development in this respect.

These experienced personnel are equipped with the most modern fleet of marine equipment in the industry, consisting of 75 vessels with an average age of only four years. In 2008, Lamnalco's new build program consisted of 13 vessels, including five M-Class offshore support vessels and four terminal tugs. Two of Lamnalco's M-Class vessels are on a long-term contract (starting 2008) providing FPSO support to Total in Angola. The four tugs will be deployed in the Yemen LNG terminal that starts operations in early 2009.

The fleet handles over 10,000 movements a year, in locations ranging from the Dalia Floating Production facility 135 km off the coast of Angola, to the historic Red Sea Port of Aqaba. The majority of the fleet are sophisticated and highly maneuverable terminal support vessels ranging in size from 25 tonnes bollard pull to 95 tonnes bollard pull. An in-house technical team of engineers and project managers develops new vessel designs and manages the ongoing fleet development program, ensuring Lamnalco remains at the forefront of its market.

#### **Synergies**

The growth in energy markets promises to generate a lot of work for both Lamnalco and Boskalis in the years ahead. Our partnership with Lamnalco enables us to offer a wide-range of maritime and terminal services to our customers in the oil and gas sector. Our ability to offer a complete solution to the infrastructure challenges faced by our clients in the oil and gas industry is a unique value proposition.

The two companies benefit from shared expertise in the oil and gas sector and an ability to leverage synergies between their operations. Although they operate in different phases of the energy sector supply chain, Boskalis and Lamnalco can share intelligence and business networks and so open up early leads for opportunities in new locations and regions.

'Exploring synergies, assessing history' - Q&A with Tom Bennema and Harry Sanders

Looking back, how have Lamnalco and Boskalis benefited from their relationship?

Harry Sanders: Entering new markets has been an obvious benefit, with Africa being a prime example. Boskalis has been historically very strong there, and our reputation enabled us to introduce Lamnalco to





Tom Bennema

Harry Sanders

new opportunities. This was the case in Nigeria in the early 1990s. We introduced Lamnalco to Shell when they needed some new tug boats at the Forcados oil export terminal. This was Lamnalco's breakthrough into the African market. From there it expanded into Namibia and Angola. Africa now accounts for 50% of Lamnalco's business. Previously its activities had been primarily in the Middle East and India. Boskalis has continued strong in Africa, and so over time the companies have been able to complement each other's business there.

Tom Bennema: Boskalis clearly focuses on the oil and gas sector, while we predict accelerated growth of our maritime and terminal services. Our partnership in Lamnalco strongly supports this strategy. The cooperation and synergies between Lamnalco and Boskalis are very strong, as we both serve the same customers within the oil and gas market segment. Working with Lamnalco clearly supports our vision of being a complete solutions provider for major marine infrastructure projects. Offering maritime and terminal services is part of this strategy and is an increasingly important aspect of our value proposition towards the oil and gas industry.

Tom Bennema is Head of Corporate Strategy and Business Development at Boskalis, and a member of the Lamnalco board.

Harry Sanders is Director Area West and was a member of the Lamnalco board from 1990-1995.

# **Market Segment: Oil & Gas**

We will increasingly focus our business portfolio on three distinct segments of the marine infrastructure market. The Oil & Gas market segment is primarily driven by growing global energy consumption and, allied to this, growing world trade and global population growth.

Global demand for energy is rising fast, with current requirement levels expected to increase 50% by 2030. This means that we see strong growth potential in the medium to long term in the Oil & Gas market segment.

In all, 40% of our corporate revenue is generated by projects related to the energy sector and we expect the importance of this segment to increase. Our expertise in this area, enhanced by our offshore dredging know-how, the maritime and terminal services of our partner company Lamnalco, and our marine infrastructure partner company Archirodon, is helping us maximize opportunities for growth. We facilitate the transport of oil and gas in a number of ways:

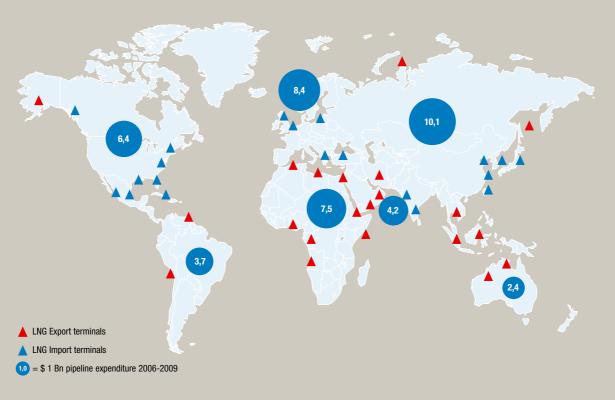
- Our dredging expertise is helping to reclaim land for the construction of LNG plants on the shoreline, and also to create the access channels and quays needed to accommodate ever larger LNG carriers.

  Our projects in Qatar (Ras Laffan) and Angola (Soyo) are recent examples of our involvement in
- LNG terminal development.

   Offshore 'earthmoving', i.e. deep-water dredging, trenching, rock and sand placement, and other
- pipeline, platform and wellhead interventions (e.g. Taiwan, India, The Netherlands).
  Maritime and terminal services to oil and gas terminals to cater for the increased demand for landside LNG export terminals such as the LNG export terminal for Total in Yemen, and increased

# Growing demand = more infrastructure

FPSO activities.



Note: Proposed LNG projects from 2005 till 2010+

Our work in this segment is evenly spread across all continents and includes developed markets as well as emerging economies like Brazil, Russia and India.

This growing market requires excellent performance standards, highly specialized technical equipment, stringent quality monitoring and the ability to deliver projects according to strict deadlines.

The outcome of our customer survey shows that oil and gas customers are focusing mainly on total project and life-cycle costs, which they know can be reduced by involving contractors at an early stage.

To do this, they need to work with contractors who can offer a fully integrated range of infrastructure and maritime services, including project management.

Its broad range of services makes Boskalis a trusted partner in this complex and strategically important market segment.



Satelite picture of the LNG harbor in Ras Laffan Qatar. Boskalis quadrupled the capacity of the existing harbor in approximately three years.

Case: Angola - Soyo LNG Port



Boskalis' expertise in the oil and gas sector is evident in a major LNG port project we recently completed in Angola.

The economically vital LNG export terminal at Soyo in the north of Angola is of national importance and is the cornerstone of Angola's plans to develop its natural gas resources.

## Challenging requirements

In January 2007, Angola LNG awarded Boskalis a contract for the preparation of the plant site in Soyo. The project, which was executed in close co-operation with Angola LNG, entailed a highly challenging timeline as it had to be completed by December 2008. It also required a high degree of flexibility as the scope of work changed over time.

# Changing scope

What began as a requirement to create three reclamation areas became nine areas. In addition, some of the new areas proposed for reclamation were located in swamps, with extremely soft subsoil. The very tight timeline did not allow for any interruptions of the work. This demanded maximum flexibility and fast decision-making, particularly in the design phase.

Extensive environmental mitigation measures presented a further challenge, as did the unexploded bombs and other ordnance lying on the seabed in the area: a legacy from Angola's 27-year civil war which ended in 2002.

## Rising to the challenge

Working in close collaboration with Angola LNG, Boskalis devised a solution that overcame these challenges and ensured the project was completed within the timeframe.

The smooth cooperation between the organization of Angola LNG, our in-house engineering specialist Hydronamic and the on-site Boskalis project team very efficiently mitigated the risks and consequences of these unexpected factors.

Measures taken to limit the impact on the environment included turtle-friendly dredging techniques, campaigns to monitor the levels of dissolved oxygen, salinity and turbidity and the relocation of various species of reptiles, amphibians and small mammals.

To stabilize the reclaimed areas in the short space of time before construction was due to begin, Boskalis called in its subsidiary Cofra, which specializes in geosynthetic ground improvement solutions, including vertical drains. These deep drains accelerate the soil settling process in the reclaimed area. This proved critical in expediting the completion of the project.

Another Boskalis specialist division, Boskalis Dolman, was able to bring its expertise to the table by installing geotechnical monitoring devices in the reclaimed areas to make extensive local measurements. The hazards of unexploded ordnance were also dealt with by Boskalis specialists.

# Safety first

As a result of these innovative and meticulously planned measures the project's highly exacting timeframes were met, as well as the superior safety and quality standards that are required in the oil and gas sector. We are proud to have achieved over two million hours without a single LTI - a remarkable achievement for a project of this scale. This is a good example of our commitment to attaining the highest safety standards and proves that we take our 'safety first' message very seriously.







# **Corporate social responsibility**

## What corporate social responsibilty means for Boskalis

With a leading position in the global dredging and marine contracting market, and with operations in more than 50 countries, Boskalis is intrinsically linked to society and the environment. Through the very nature of our operations, working with communities and the natural world is 'in our genes'. This means we take our commitment to socially responsible business seriously.

For us, sustainability is an economic, social and environmental issue. Marine infrastructure helps countries stimulate trade, boost economic growth and create jobs. By helping to create this infrastructure, we play a direct role in the resulting sustainable social benefits.

We constantly strive to improve our working methods and expertise in sustainability. Our customers, our markets and the law demand this, but we also do so to stay ahead of the industry and enhance our competitive position.

#### **Areas of Commitment**

Our commitment to corporate social responsibility can be seen in everything we do: local labor employment, our projects, use of technology, training, and research.

As part of our commitment to sustainable practices, we make every effort to prevent or limit noise pollution, the contamination of soil, water and air and the generation of waste products and dangerous materials. The responsible disposal of waste and contaminated products and the efficient use of water are also among our key commitments.

Our activities are compliant with local legislation as well as Dutch standards for international operations. We also follow the guidelines of the United Nations, World Health Organization (WHO) and the Dutch government when it comes to doing business with certain countries.

We care about the social consequences of our services but do not involve ourselves with national politics or offer opinions on cultural or political matters. We act as a responsible member of society, or a good guest.

Employees are the lifeblood of Boskalis. We make every effort to ensure working conditions are healthy, safe and environmentally friendly.

Our Statement of General Business Principles can be downloaded from our website (under corporate governance). This outlines our sustainable activities and the principles we apply to all operations and relationships.

Also available on the website are details of the many sustainable projects Boskalis is involved in around the world, including award-winning operations. To find out more, please go to www.boskalis.com/sustainability.

### **Investor Relations**

Boskalis is committed to transparent communication with all stakeholders to ensure the valuation of our shares reflects as accurately as possible developments and prospects in our markets, and our performance within them.

Boskalis strives to provide detailed, clear and timely information to all stakeholders - including existing and potential shareholders, institutional investors, financial analysts and the media. We aim to respond openly to stakeholder enquiries and are known for taking a proactive approach to communications.

Our extensive roadshow program reflects our commitment to an excellent dialogue with members of the global investment community, building long-term relationships with them and keeping them aware of critical success factors and our vision for growth. In 2008 we held 111 meetings at roadshows, conferences and in person at our offices, with investors from across Western Europe, the US and Canada.

Boskalis is covered by all the major Dutch brokers and we communicate frequently with their analysts. They play a key role in the distribution of information to their investor clients on developments at Boskalis as well as in the dredging and marine contracting industry in general.

In January 2008 Boskalis hosted a field trip to Panama and Mexico for a group of around 15 analysts and major shareholders. We visited a number of projects with the objective of strengthening their understanding of our business in the region. This includes the activities of our subsidiary Dragamex, of which we acquired full ownership in November 2008. Our initiative was well received and we will continue to organize annual field trips for our key financial stakeholders.

(x € 1 million)	2008	2007
Stock price (in €)		
High	42.45	46.25
Low	15.30	21.06
Close	16.60	41.66
Average daily trading volume	404,952	357,021
Earnings per share (in €)	2.90	2.38
Dividend per share (in €)	1.19	1.19
Dividend pay-out ratio (as a %)	41	50
Dividend yield (as a %, based on closing rate for the year)	7.17	2.86
Price/Earnings Ratio	5.7	17.5
Number of issued ordinary shares (thousands)	85,799	85,799
Stock market capitalization (in € billions)	1.424	3.574

#### Website

For the latest and archived press releases, corporate presentations, current share price and other company information such as our projects, fleet and job vacancies, please visit www.boskalis.com.

### **Award for Boskalis Annual Report 2007:**

Boskalis was awarded the "Prix de Mazars 2008" for the best annual report in the category non-AEX listed companies in The Netherlands. The award was based on feedback from investors, analysts and other readers of the annual report. Boskalis was especially praised for the informative nature of the report.

#### **Share Information**

Boskalis' authorized share capital of € 240 million is divided into 200,000,000 shares of which 150,000,000 ordinary shares and 50,000,000 cumulative protective preference shares.

The issued capital as at December 31, 2008 consists of 85.8 million ordinary shares with a total value of € 68.6 million. During the 2008 and 2007 financial years there were no changes in the issued capital.

### **AEX Listing from March 2009**

In 2008, Royal Boskalis Westminster N.V. shares were listed on the AMX index of NYSE Euronext Amsterdam where they were traded continuously under the symbol BOKA. NYSE Euronext Amsterdam announced on January 29, 2009 that Royal Boskalis Westminster N.V. shares were to be admitted to the AEX prime index with effect from March 2, 2009.

The share is also a component of the Euronext Next 150 Index and the Dow Jones STOXX 600 Index.

Boskalis share options were introduced on the Amsterdam option exchange (Liffe) on September 27, 2007. From that date professional traders and private investors have been able to trade in Boskalis options.

Tickers: Bloomberg: BOKA:NA, Reuters: BOSN.AS

# **Trading Volumes**

In 2008, 102 million Boskalis shares were traded on NYSE Euronext Amsterdam (2007: 91 million). The average daily trading volume in 2008 was 404,952 shares, an increase of 13% compared to 2007. The traded value increased from € 2.76 billion to € 3.30 billion (+19%) reflecting a higher trading volume and a higher average share price.

#### Development Boskalis share price 2008

AEX and AMX index rebased to Boskalis: (in euros)



#### **Shareholders**

As of December 31, 2008, the following shareholders are known to have a holding of at least 5% in Boskalis:

HAL Investments B.V. 31.75%

Delta Lloyd N.V. (Aviva plc) 7.16%

Barclays Global Investors 5.12% (November 24, 2008)

Besides these holdings, most Boskalis shares are in foreign hands. An estimated 20% are held in the United States of America and Canada, 10% in the United Kingdom and the remainder in around a dozen other European countries.

### **Dividend Policy**

The main principle underlying the Boskalis dividend policy is to distribute 40% to 50% of the net profit from ordinary operations as dividend. Within the limits imposed by this basic principle for the longer term, Boskalis aims to achieve a stable development of the dividend to its shareholders.

The choice of dividend form (in cash and/or entirely or partly in shares) takes into account the company's desired balance-sheet structure and the interests of the shareholders.

In light of the current economic conditions, Boskalis has a preference for distributing dividends entirely or partly in shares for the next few years. It will therefore be proposed to the Annual General Meeting on May 14, 2009 that a dividend of € 1.19 per share will be paid in ordinary shares, unless the shareholder opts for a cash dividend. The dividend will be payable from June 10, 2009.

# Financial calendar 2009

March 18	Publication of 2008 year results
mid-April	Publication of 2008 Annual Report
May 14	Trading update on first quarter of 2009
May 14	Annual General Meeting
May 18	Ex-dividend date
May 20	Dividend record date (after market close)
June 2	Final date for stating dividend preference
June 5	Determination and publication of conversion rate for stock dividend based on the
	average share price on June 3, 4 and 5 (after market close)
June 10	Date of dividend payment and delivery of shares
August 20	Publication of 2009 half-year results

# Information

# Martijn L.D. Schuttevåer, Director Investor Relations & Corporate Communications

Telephone +31 78 69 69 822
Telefax +31 78 69 69 020
E-mail ir@boskalis.nl
Website www.boskalis.com



# **Market Segment: Ports**

We will increasingly focus our business portfolio on three distinct segments of the marine infrastructure market. The market segment Ports is driven by the trade flows resulting from growing energy consumption and global population growth.

Although the short-term outlook for world trade growth weakened in 2008/9, the underlying long-term fundamentals for continued growth and subsequent structural demand for global port capacity remain positive.

Port facilities, ranging from general cargo and bulk product ports through to sophisticated container terminals, are being planned all over the world, in the shape of both greenfield investments and expansion of existing capacity.

In the fastest-growing regions, additional port capacity is needed particularly urgently. For example, the Indian government announced in 2008 that it expects to double its port capacity to 1,500 million tonnes by 2011-12, requiring a \$ 25 billion investment in the port and shipping sectors. Although these projections may now be outdated, they do illustrate the strong demand for port capacity.

Helping ports meet this demand remains a core element of our business. Port development is a fast-changing industry, with a high degree of consolidation and the emergence of powerful private-sector operators.



Above: Boskalis is working on the extension of the container port of Balboa, Panama, at the Pacific mouth of the Panama Canal. The work includes the construction of an additional port area, a retaining rock dike and a link structure to the existing berths.

Right: View of the bridge of the trailing suction hopper dredger Oranje engaged in maintenance dredging in Harwich, United Kingdom.



In this climate, the approach taken to port development is also changing. Early contractor involvement in the design and planning of projects is increasingly sought. Contractors that can add value by operating as a main contractor and offering integrated, multidisciplnary services have a competitive edge. As in the oil and gas sector, comprehensive contracts comprising design, procurement and construction are increasingly common.

We have responded successfully to this changing demand, in projects such as Maasvlakte 2 in Rotterdam and Khalifa Port in Abu Dhabi (U.A.E.). Examples of the many services we are able to offer our customers in port development projects include dredging, land reclamation and construction of breakwaters, quay walls, jetties and bridges. The expertise and know-how of our specialist in-house engineering unit Hydronamic and our partner Archirodon are critical in this type of project.

In this market segment it is customary to demand compliance with the highest safety and environmental standards. Strict timeframes often also apply to bringing strategically vital capacity on stream. Our scale and ability to work to the very highest international standards therefore provide us with a critical competitive advantage in this segment.

### Planned Port Developments



Case: Khalifa - a major new port in the Arabian Gulf



Khalifa Port, one of the largest port development projects
Boskalis is currently involved in, clearly illustrates our ability to offer integrated services.

Khalifa Port and Industrial Zone (KPIZ) is one of the world's largest greenfield port and industrial zone development projects, providing infrastructure for the growing industrial and commercial sectors of Abu Dhabi in the United Arab Emirates.

### Key role for Boskalis

In October 2007, Boskalis was awarded a multi-faceted design, procurement and construction contract in connection with the project. Work includes dredging, land reclamation and construction work, and is performed in cooperation with Hyundai and Archirodon - the maritime construction specialist in which we have a 40% holding.

The project will take four and a half years to complete.

Unusually, at the time of the contract award, much of the final design work surrounding the port's construction was yet to be done. The client, Abu Dhabi Ports Company, was looking for contractors with the skills and multidisciplinary services needed to deliver this design expertise as the work progressed. As a result, we are co-coordinating the design activities, not only in the dredging and reclamation work, but also in the construction of the quay walls, bridges and breakwaters. This deep-level involvement means that Boskalis can act as both advisor and partner of the client and so arrive at the optimum solution.

# Unique challenges

Early-stage design and planning were particularly crucial in this project because of the unique combination of environmental, commercial and political pressures.

On the one hand, Khalifa Port is close to the most extensive coral reef in the Arabian Gulf. This meant the project had to be planned using the latest methods to protect the marine environment.

On the other, the project area is close to the TSFCO facilities which consist of seawater intakes for the desalination plant of the Abu Dhabi Water & Electricity Authority and the power plant of the Taweelah Asia Power Company. These are the main producers of drinking water and power for the Abu Dhabi region. Protecting both these areas from excessive turbidity levels is vitally important in the execution of the dredging and reclamation works.

Thirdly, the integration of the port development with the construction of the Emirates Aluminum (EMAL) smelter heightens the commercial and political sensitivity of the project. EMAL, a joint venture between the emirates Abu Dhabi and Dubai, carries significant economic consequences for the region.

#### Leading-edge solutions

Our early involvement in the project has paid dividends, with members of our environment, design and engineering teams remaining on-site from the tender into the execution phase. This has ensured the plan was put into action with maximum efficiency.

We are bringing leading-edge expertise to all aspects of the work:

- 16 fixed monitoring stations have been installed around the site, transmitting real-time data on turbidity, waves, currents, water levels and weather conditions. This online reporting technique has rarely been used on this scale before.
- We have designed special heavy-duty silt screens which have been placed over a distance of several
  kilometers, separating the marine operations from the corals and the seawater inlets of the desalination
  and power plant. These screens were designed by Boskalis in cooperation with the supplier for use
  in rough open water tailored to the local conditions. The screens are repositioned as the work
  progresses.
- We are building a 6 km-long 'environmental breakwater', specifically designed to protect the coral reef and desalination and power plant.
- We are using a specially developed 'spreader pontoon' in the reclamation area that evenly disperses coarse and fine material to ensure the best distribution and end product.
- · Continuous hydrographic surveying is performed to monitor changes in the level of the seabed.
- Modeling is being carried out at Deltares in the Netherlands (formerly Delft Hydraulics) to predict turbidity levels around the working areas. This information is used to schedule and execute the works so as to minimize potential environmental impact.







# **Members of the Supervisory Board**

### Mr R.M.F. van Loon (1942), chairman until March 17, 2009

- · date of first appointment: February 1, 2005
- former vice-president Shell Chemicals Ltd.
- · chairman of the Supervisory Board of Synbra Holding B.V.
- member of the Supervisory Board of Royal Vopak N.V. until March 17, 2009

### Mr H. Heemskerk (1943), acting chairman as from March 17, 2009

- · date of first appointment: July 1, 2006; current term ends 2009
- · chairman of the Executive Board of Rabobank Nederland
- member of the Supervisory Board of VADO Beheer B.V., Bank Sarasin & Cie AG and Econcern B.V.
- · member of the Board of Stichting Vereniging voor de Effectenhandel

### Mr M. Niggebrugge (1950)

- · date of first appointment: August 30, 2006; current term ends 2009
- member of the Executive Board of N.V. Nederlandse Spoorwegen
- · member of the Executive Board and general administrative board of Vereniging VNO-NCW
- member of the Supervisory Board of Diakonessenziekenhuis Utrecht

### Mr M. van der Vorm (1958)

- · date of first appointment: May 18, 1993; current term ends 2011
- · chairman of the Executive Board of HAL Holding N.V.
- member of the Supervisory Board of Anthony Veder Group N.V. and Royal Vopak N.V.

## Mr C. van Woudenberg (1948)

- · date of first appointment: May 9, 2007; current term ends 2011
- former member of the Executive Committee and Air France KLM
- member of the Supervisory Board of Royal DSM N.V., Royal Grolsch N.V., Mercurius Groep B.V.,
   Transavia Airlines B.V. and Netherlands Chamber of Commerce

All members of the Supervisory Board have Dutch nationality. They do not hold shares or associated option rights in Royal Boskalis Westminster N.V.

### Secretary

Mrs F.E. Buijs (1969)

The above information is valid as of March 17, 2009.

# Report of the Supervisory Board

#### Financial statements 2008

In accordance with Article 27 of the Articles of Association of Royal Boskalis Westminster N.V., the Supervisory Board presents the annual report 2008 to the Annual General Meeting of Shareholders. The annual report, including the financial statements and the management statement, was drawn up by the Board of Management. The financial statements are accompanied by the report of the company's external auditor KPMG Accountants N.V.

We recommend to the Annual General Meeting of Shareholders:

- The adoption of the financial statements, including the proposed profit appropriation;
- The discharge of the members of the Board of Management in respect of their management activities during the year 2008;
- The discharge of the members of the Supervisory Board for their supervision of management during the year 2008; and
- The distribution of a dividend of € 1.19 per share to be paid in ordinary shares, unless the shareholder opts for a cash dividend.

### **Composition of the Board of Management**

The Board of Management consists of three members. There were no changes in the composition of the Board of Management during the year under review.

### **Composition of the Supervisory Board**

The Supervisory Board consists of five members. On March 17, 2009 Mr R.M.F. van Loon stepped down as chairman of the Supervisory Board for health reasons. He was succeeded by Mr H. Heemskerk as acting chairman with effect from that date. In the course of 2009 the Board will discuss how to fill the vacancy arising from Mr Van Loon's departure. In accordance with the retirement rota for the Supervisory Board, two members of the Supervisory Board will come up for reappointment in 2009. These reappointments will be made in compliance with the procedures laid down in the Articles of Association, the corporate governance code and the Supervisory Board regulations.

### **Activities of the Supervisory Board**

The Supervisory Board held six meetings with the Board of Management. Permanent items on the agenda were the development of the results, as well as the balance sheet and industry and market developments. During the meetings the Board of Management also provided an update on the progress of potential and existing larger projects.

Items under scrutiny of the Supervisory Board included the corporate budget, liquidity, acquisition and investment proposals, the organizational structure and the staffing policy. Special attention was paid to the company's policy on health, safety and environment. The meetings also focused on corporate strategy, while the main inherent risks involved in managing the company were also a regular topic of conversation. Further information about this can be found on pages 71 to 76 of this report. The structure and operation of the internal risk management and control systems were assessed regularly and discussed with the Supervisory Board. The external auditor was present at the meetings where the annual and semi-annual results were discussed.

Special topics of discussion included the intention of the company to make a public offer for Smit Internationale N.V. and the ultimate decision to abandon that intended offer at that time, the acquisition of the remaining 50% of shares in Dragamex S.A. de C.V., the settlement of the case involving the mega hopper W.D. Fairway, which was involved in a collision in 2007, and the remuneration policy for the Board of Management.

In the course of the year under review the Supervisory Board went on an extensive working visit to the Middle East. During the visit various major projects, vessels and subjects including the operational aspects of the company's activities were highlighted.

Various Supervisory Board members attended a number of Works Council meetings with great interest.

The Supervisory Board has instituted three core committees - the Audit Committee, the Remuneration Committee and the Selection and Appointment Committee. Their tasks were performed as follows:

#### **Audit Committee**

The Audit Committee met three times during the year under review to discuss items including the financial reporting for the 2008 financial year, funding, insurance, IFRS, risk management, cost control, the company's tax position, internal control procedures and financial accounting and relevant legislation and regulations. Other matters that received attention were the company's employee pension schemes and the IFRS rules governing these schemes. The chairman of the Management Board and the Chief Financial Officer were present at the meetings, along with the external auditor.

During the year under review meetings were also held with the external auditor without representation from the Board of Management. Reports and findings of these meetings were presented to the entire Supervisory Board.

### **Remuneration Committee**

The Remuneration Committee met twice and also had regular consultations outside the meetings. The report of the Remuneration Committee relating to the execution of the remuneration policy of the Management Board included proposals to the Supervisory Board regarding the determination of the short-term variable salary over 2007 and the long-term variable salary for the period 2005-2007. It also determined the criteria for the short-term variable salary over 2008 and the long-term variable salary for the period 2008-2010.

In accordance with the remuneration policy adopted by the 2006 General Meeting of Shareholders, remuneration for members of the Board of Management consists of a fixed salary, a variable salary and a pension plan. The amount and composition of the package is determined on the basis of the Dutch labor market and using information about a peer group of companies comparable to Boskalis in terms of size and complexity.

The variable salary comprises a short-term and a long-term part. Both parts are linked to the fixed annual salary and consist of two elements with an equal weighting. The first element of the short-term part is based on annual return and is linked to net profit plus interest on long-term loans expressed as a percentage of average invested capital. The other element is linked to the degree to which the individual Board member has achieved the targets set by the Supervisory Board. If the targets are reached, the short-term 'at target' part will amount to 50% of the fixed annual salary for the chairman of the Board of

Management and 45% for the other members of the Board. These percentages can grow to as much as 75% and 67.5%, respectively, in the event of excellent performance.

With respect to the long-term part, one element is aimed at creating added value (EVA), while the other element focuses on the realization of corporate policy. The Supervisory Board formulates a number of long-term targets which form the basis for a qualitative assessment. For this long-term part the 'at target' percentages are 50% for the chairman and 45% for the members of the Board of Management. These percentages can reach a maximum of 75% and 67.5%, respectively, in the event of excellent performance. Each year the long-term part is expressed as a conditional number of notional shares. After three years the definite number of shares is determined and a cash amount is paid out based on the share price at that time. That means that the variable income of members of the Management Board depends in part on the Boskalis share price and is therefore linked to the value of the company.

The members of the Board of Management participate in the pension scheme of the foundation Stichting Pensioenfonds Boskalis Westminster Nederland. Since January 1, 2004 the pension accrual has been based on the average wage system; the retirement age is 65.

The policy for employee benefits is aimed at providing a package that is in line with the market.

No loans, advances or guarantees will be extended to directors, and the explicit approval of the chairman of the Supervisory Board is required before any positions outside the company can be accepted.

An overview of the individual remuneration of the members of the Board of Management can be found on pages 127-128 of the annual report. The variable payment awarded in 2008 relates to the 2007 financial year for the short term and to the period 2005-2007 for the long term. These pages also provide information on the variable payment that will be awarded in 2009 in relation to both 2008 and the period 2006-2008.

In connection with the three-yearly review of the remuneration package for the Board of Management, the Supervisory Board also studied a benchmark for measuring remuneration levels against the market. Independent remuneration experts reporting directly to the Supervisory Board assisted with this process. The Supervisory Board will continue its evaluation of the remuneration policy during the 2009 financial year, thereby also taking into consideration the recommendations of the revised Dutch Corporate Governance Code of December 2008.

### **Selection and Appointment Committee**

During the year under review the Selection and Appointment Committee met to discuss the composition of the Board of Management. The committee also assessed the size and composition of the Supervisory Board, taking into account the description of the board's profile.

### The Dutch Corporate Governance Code

Since the introduction of the Dutch Corporate Governance Code (the 'Code') in 2004, the principles of good corporate governance and best practice provisions set out in the Code have been discussed regularly at Supervisory Board meetings. Information on the company's general corporate governance policy can be found in the special publication on the subject from the Board of Management and the Supervisory Board, as published on the website of the company. The Supervisory Board believes that this policy was implemented correctly in the year under review. The main points of this policy can be found on pages 70-76 of this report.

In the opinion of the Supervisory Board, the provisions of the Code regarding the independence of the members of the Supervisory Board have been complied with. The Supervisory Board considers Mr M. van der Vorm to be non-independent in the sense of the Code.

In 2009 the Supervisory Board will consider the revised Dutch Corporate Governance Code and its application within the company.

Outside the presence of the board members the Supervisory Board discussed the performance of the Board of Management and its individual members. The performance of the Supervisory Board and its individual members was also discussed.

As we were putting the finishing touches to this report news reached us that the chairman of the Supervisory Board, Mr R.M.F. van Loon, was stepping down for health reasons. Since his appointment in 2005 Mr Van Loon has shown a great interest in Boskalis and has been closely involved with the business. In no time at all, our great company became his company, and he always spoke of it with the most sincere admiration and pride. In his capacity as chairman Mr Van Loon played a major role in renewing and strengthening the Supervisory Board. We would like to take this opportunity to express our thanks to Mr Van Loon for his inspiration and effort.

The Supervisory Board extends its compliments to the company's employees and the Board of Management for the results achieved in 2008 and expresses its particular appreciation for the dedication and commitment shown by all.

Papendrecht/Sliedrecht, March 17, 2009

### The Supervisory Board

R.M.F. van Loon, chairman until March 17, 2009

H. Heemskerk, acting chairman as from March 17, 2009

M. Niggebrugge

M. van der Vorm

C. van Woudenberg

### Members of the Audit Committee

M. Niggebrugge, chairman

R.M.F. van Loon, until March 17, 2009

### Members of the Remuneration Committee

C. van Woudenberg, chairman

R.M.F. van Loon, until March 17, 2009

### Members of the Selection and Appointment Committee

R.M.F. van Loon, chairman until March 17, 2009

H. Heemskerk

M. van der Vorm



# **Members of the Board of Management**

### dr. P.A.M. Berdowski, chairman (1957)

- chairman of the Board of Management since 2006
- member of the Board of Management since 1997
- · chairman of the Supervisory Board of Amega Holding B.V.
- member of the Supervisory Board of TBI Holdings B.V. and N.V. Holding Nutsbedrijf Westland

### Mr T.L. Baartmans (1960)

- member of the Board of Management since 2007
- member of the Executive Board of the Netherlands Association of International Contractors (NABU)

### Mr J.H. Kamps, Chief Financial Officer (1959)

- member of the Board of Management since 2006
- member of the Executive Board of Stichting Fondsenbeheer Waterbouw, Bedrijfstakpensioenfonds
   Waterbouw and Stichting Pensioenfonds Boskalis Westminster Nederland

All members of the Board of Management have Dutch nationality. They do not hold shares or associated option rights in Royal Boskalis Westminster N.V.

### Secretary

Mrs F.E. Buijs (1969)

The above information is valid as of March 17, 2009.



From left to right: Mr J.H. Kamps, dr. P.A.M. Berdowski, Mr T.L. Baartmans

# **Report of the Board of Management**

Royal Boskalis Westminster N.V. achieved a net profit of € 249.1 million in 2008. Net profit excluding exceptional items rose 15.3% to € 235.7 million in 2008. Revenue was € 2.1 billion, up 12% from 2007, and was widely spread, both geographically and across all market segments.

In 2008 Boskalis won new orders worth € 2.3 billion. In addition, the order book was cleared of projects that are no longer expected to be executed or are expected to suffer significant delay. Despite this adjustment, high revenue levels in 2008 and the economic stagnation, the order book remained at the high level of € 3.4 billion.

It is with pleasure that the Board of Management hereby presents you its report on the past year.

### **Market developments**

The global dredging and maritime infrastructure market is driven by factors such as growth in world trade, the global population, energy consumption and the effects of climate change. All these factors have undergone a period of unbridled growth in the past few years.

This growth trend continued in the first half of 2008. The price of oil rose to an unprecedented level and the prices of iron ore and other natural resources also continued to rise strongly. Growing demand for energy and natural resources propelled the need for dredging projects for the oil and gas industry and the development of new ports.

These positive market conditions changed radically in the final quarter of 2008. Even though long-term structural growth factors for dredging and maritime infrastructure remain strong, a great deal has changed for the short term. The price of oil has dropped sharply, demand for natural resources has plummeted and global trade is stagnating. All these factors are affecting demand for our products and services.

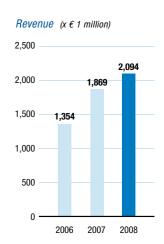
### **Financial performance**

### Highlights for 2008

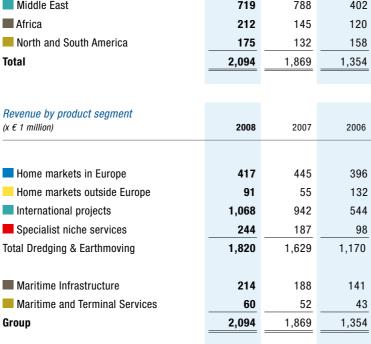
- Net profit rises to € 249.1 million;
- Net profit excluding exceptional items up 15.3% at € 235.7 million;
- Record revenue € 2.1 billion: +12%;
- Order book steady at high level: € 3.4 billion;
- Earnings per share € 2.90; dividend per share € 1.19.

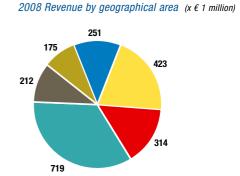
### Revenue

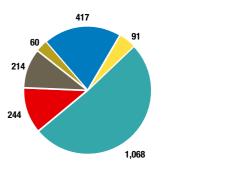
In the year under review revenue rose to € 2.1 billion (2007: € 1.9 billion). The 12% increase was well-balanced across the product segments Dredging & Earthmoving, Maritime Infrastructure, and Maritime & Terminal Services. Revenue was also spread broadly across the geographic regions, with growth in both existing and new markets.



Revenue by geographical area $(x \in 1 \text{ million})$	2008	2007	2006
The Netherlands	251	240	230
Rest of Europe	423	340	271
Australia / Asia	314	224	173
Middle East	719	788	402
■ Africa	212	145	120
North and South America	175	132	158
Total	2,094	1,869	1,354







2008 Revenue by product segment (x € 1 million)

### **Dredging & Earthmoving - Home markets**

Revenue in the home markets totaled € 508 million (2007: € 500 million).

The Netherlands, Northwest Europe (Germany, United Kingdom, Nordic countries), Nigeria and Mexico were the home markets in which Boskalis operated in 2008. The home markets accounted for more than 24% of total Boskalis revenue in 2008.

Revenue in the European home markets amounted to € 417 million (2007: € 445 million). The various European home markets achieved comparable revenue development.

Revenue in the non-European home markets rose 65% to € 91 million (2007: € 55 million), with strong growth achieved in both the Nigerian and Mexican home markets. In November 2008 Boskalis announced that it had acquired the remaining shares in its Mexican subsidiary Dragamex. All revenue generated in Mexico has been consolidated from mid-November.

### Dredging & Earthmoving - International project market

Revenue from dredging on the international project market rose 13% to € 1,068 million (2007: € 942 million). This increase was broadly spread across projects in various regions including Australia, the Middle East, West Africa and South America.

### Dredging & Earthmoving - Specialist niche services

Revenue from the specialist services increased by 30% to € 244 million (2007: € 187 million). The offshore earthmoving activities for the oil and gas industry performed well in this segment, with notable energy projects in the Middle East, Russia and India, as well as rock placement activities for oil and gas pipelines elsewhere.

#### Maritime Infrastructure

Revenue from Maritime Infrastructure - predominantly generated on industrial and infrastructural projects in the Middle East through Boskalis' 40% interest in Archirodon - rose to € 214 million (2007: € 188 million).

## Maritime & Terminal Services

Revenue from the energy-driven activities of our 50%-owned subsidiary Lamnalco rose 15%, driven in part by demand for LNG terminal services. Boskalis' share in this revenue amounted to € 60 million (2007: € 52 million).

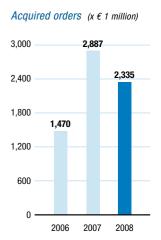
### Order book

The order intake in 2008 (€ 2.3 billion) concerned a large number of projects spread across the world and the various market segments. Projects that are no longer expected to be executed or are expected to suffer significant delay, including all projects in Dubai, have been removed from the order book. This resulted in the removal of around € 450 million worth of revenue, putting the order book at € 3,354 million (end-2007: € 3,562 million).

The size of the order book rose particularly in the home markets (+81%) and in the oil and gas-related activities of Lamnalco (+12%).

Notable new orders included the Maasvlakte 2 in the Netherlands, extension of the port of Felixstowe in the United Kingdom, the development of the port of Pipavav in India and the development of the coal export port of Newcastle in Australia.

Order book by market $(x \in 1 \text{ million})$	2008	2007	2006
Home markets Europe	1,055	543	363
Home markets non-Europe	62	76	24
International projects	1,171	1,954	1,537
Specialist niche services	136	121	96
Total Dredging & Earthmoving	2,424	2,694	2,020
Maritime Infrastructure	685	649	344
Maritime & Terminal Services	245	219	179
Group	3,354	3,562	2,543
	====		



The order book of Archirodon (Maritime Infrastructure product segment) stabilized in 2008. The value of Boskalis' 40% share in the order book rose to € 685 million, mainly as a result of the stronger U.S. dollar exchange rate (year-end 2007: € 649 million).

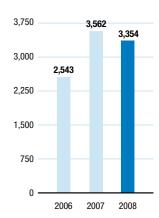
The order book also rose at Lamnalco (Maritime & Terminal Services product segment), which executes long-term contracts for the oil and gas industry. The value of Boskalis' 50% share in the order book increased 12% to € 245 million (2007: € 219 million). Lamnalco won new contracts mainly in West Africa and the Middle East.

### Results

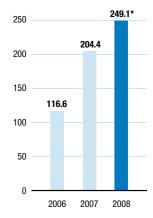
Net profit rose to € 249.1 million (2007: € 204.4 million). Net profit excluding exceptional items was up 15% at € 235.7 million. On balance, exceptional items had a positive impact of € 13.4 million after tax and consisted of three components:

- Net profit was boosted by a € 92.1 million one-off gain (€ 97.1 million before tax) resulting from the settlement of the insurance claim for the W.D. Fairway;
- In addition, a € 35.3 million impairment charge was recognized on the stake in Smit Internationale N.V. This impairment was recognized under 'share in result of associated companies', which also includes our share in Smit's result for 2008 (€ 5.6 million);
- Uncertainty surrounding the Port Rashid project in Dubai led to a negative result of € 43.5 million on the mark-to-market revaluation of the hedges. In accordance with the risk policy in force, the currency risks and fuel price risks for this project were fully hedged by currency forward contracts and fuel hedges at the time the project was awarded. These financial instruments are only used if there is an underlying contract in place.

Order book (x € 1 million)



Net profit (x € 1 million)



\*) € 235.7 excluding exceptional items

The uncertainty of this project means that projected volume needs, for example for fuel, are no longer in line with the underlying hedge contract. In the event of such a mismatch, hedge accounting cannot be applied and the result of the mark-to-market revaluation is directly charged to the operating result.

Group earnings before the share in result of associated companies, interest, tax and depreciation (EBITDA) and excluding exceptional items rose 15% to € 401.0 million (2007: € 348.1 million).

The operating profit, excluding exceptional items, is composed as follows:

Segment results (x € 1 million)	2008	2007	2006
Dredging & Earthmoving	264.5	226.6	135.2
Maritime Infrastructure	17.8	15.9	11.7
Maritime & Terminal Services	11.6	10.8	9.6
Non-allocated group costs	-8.4	-7.8	- 6.2
Operating profit excluding exceptional items	285.5	245.5	150.3

### **Dredging & Earthmoving**

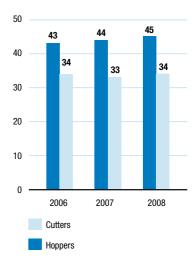
The result from the Dredging & Earthmoving product segment rose to  $\in$  264.5 million (2007:  $\in$  226.6 million). The result including exceptional items (gain from the insurance claim and negative hedge result) amounted to  $\in$  318.1 million.

The increase was mainly attributable to underlying revenue growth and sound operating margins.

The rise in revenue was achieved with a very high equipment utilization rate. The average utilization rate of the hopper fleet reached a historic high of 45 weeks (2007: 44 weeks).

Additional cutter capacity was added late 2007 when the Phoenix jumbo cutter was taken into service. Despite this addition, the utilization rate of the expanded cutter fleet rose to 34 weeks from 33 weeks in 2007.

Fleet utilization (in weeks per year)



### Maritime Infrastructure

The result from the Maritime Infrastructure product segment (40% stake in Archirodon) rose to € 17.8 million (2007: € 15.9 million). This increase is in line with the development of revenue and was due in part to the stronger U.S. dollar. The weakened construction market in the Middle East in the final months of 2008 had a minimal effect on Archirodon. Archirodon's activities mainly concern infrastructural projects.

## Maritime & Terminal Services

The result from this product segment (50% stake in Lamnalco) continued to grow, increasing to € 11.6 million (2007: € 10.8 million). The growth of the results in the second half of the year was lower than the revenue growth due to a number of one-off expense items.

#### Other

Depreciation amounted to € 110.2 million (2007: € 102.5 million). The increase was largely the result of higher depreciation costs on project-related equipment. During 2008 also impairment losses amounting to € 5.2 million were recognized.

The result from associated companies dropped to a negative € 28.6 million as a result of the € 35.3 million impairment charge. Adjusted for this effect, the result from associated companies amounted to € 6.7 million.

The tax burden amounted to € 60.9 million (2007: € 43.3 million). The tax rate climbed to 19.6%, mainly due to non tax-deductible exceptional charges. The tax rate in 2007 was 17.3%, mainly as a result of the favorable settlement of various foreign tax returns.

In 2008 the return on equity was 30.6% (2007: 29.5%).

### Capital expenditure and balance sheet

Net investments in equipment amounted to € 218 million. Excluding the effect of the W.D. Fairway settlement, net investments totaled € 279 million. Major investments concerned the construction of a new fallpipe vessel, payment installments on the 5,600 m³ and 12,000 m³ hoppers and the mid-section for the extension of the jumbo hopper Queen of the Netherlands. Furthermore, investments in project-related equipment were made mainly in the Middle East and at Archirodon and Lamnalco. Capital commitments were € 349 million at

Capital commitments were € 349 million at December 31, 2008, a slight decrease from the end of 2007.

Capital expenditure (x € 1 million)

300

240

111

72

180

18

120

249

60

167

0

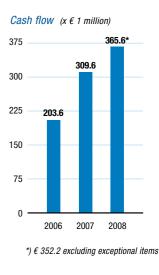
2006

2007

2008

Disposals

Net capital expenditure



The cash flow rose to € 365.6 million (2007: € 309.6 million).

On balance, the cash position rose to € 408 million in 2008 (end-2007: € 352 million), of which € 251 million was freely available (end-2007: € 198 million) and € 157 million was tied up in associated companies and projects being executed with third parties (end-2007: € 154 million).

The company's solvency rate was 34.0% at December 31, 2008 (end-2007: 35.3%).

### Strategy update

Boskalis' strategy is aimed at preparing the company for the opportunities and challenges it faces as a leader in the dynamic global market for dredging and maritime infrastructure.

The outlook for our market segments is driven by structural long-term growth factors: the development of global trade; rising energy consumption and transport of LNG; pressures from expanding populations and the challenges presented by climate change. Despite a slowdown in short-term growth, the long-term prospects remain positive.

In the coming years, Boskalis will increasingly focus its business portfolio on three market segments: Oil & Gas, Ports and Land Reclamation & Coastal Protection.

A growing number of customers in these market segments require an integrated, multidisciplinary approach to their projects. Instead of maintaining a traditional product-oriented approach, Boskalis is shifting towards a market and value-focused strategy. In doing so Boskalis is focusing on markets with relatively high growth and earnings potential, and the portfolio is expanding towards activities with more added value.

In order to develop a more comprehensive services proposition, it is essential to strengthen and expand the core activities. Core expansion will be achieved through organic growth as well as acquisitions and alliances.

### Smit Internationale N.V.

The interest that Boskalis has expressed in parts of Smit Internationale N.V. ensues from this value-driven growth strategy. Boskalis is mainly interested in the Smit businesses that support the realization of this strategy.

By acquiring Smit, we could make Lamnalco the global market leader in terminal services. Furthermore, we could extend and strengthen our rapidly growing and attractive offshore business in line with the needs of our clients.

Against this background, Boskalis expressed an interest in parts of Smit on September 15, 2008. In the subsequent months, we consulted with Smit's Board of Management and potential partners.

To date, these efforts have not resulted in the takeover of the targeted activities. However, we will explore further possibilities to accomplish this.

### **Proposed profit appropriation**

To the retained earnings will be added € 146.9 million. The proposal to the Annual General Meeting will be to appropriate the remainder, € 102.2 million, for a dividend payment of € 1.19 per share.

The dividend will be made payable in ordinary shares to the debit of the share premium free of tax or to the debit of the retained earnings, unless a shareholder expressly request payment in cash.

#### **Policy and Operational Matters**

#### **Personnel & Organization**

Boskalis strives to be the employer of choice within the dredging and marine contracting sector. In 2008 we focused our recruitment activities on attracting, training and retaining the industry's best and most skilled people into our organization as we expand the scope of our operations.

Our workforce is growing and becoming more international and we therefore endeavor to offer first-rate education, training and career development opportunities.

### **Labor Market Strategy and Recruitment**

To address the scarcity of qualified personnel we developed several internal and external training and development programs. We also looked to geographical regions outside of the tight European labor markets for suitable candidates. For example, in 2008 we forged ties with the Admiral Makarov State Maritime Academy in St. Petersburg, Russia, from which we have begun to recruit cadets.

### Staff Development and Training

The increasing complexity of the projects we undertake demands the highest levels of professionalism. We are responding to this with training that emphasizes both professional and personal development. Our training programs are aimed at both young graduates who are new to our business and at developing the people who already work for us.

### Trainee programs

In 2008 we launched two trainee programs. Both run for 14 months. The first program, launched in February, is for international graduates. The second, which started in September, is more for the local Dutch graduate market. The programs cover the theoretical aspects of project management, project finance, personal effectiveness and leadership. The programs also include on-the-job training, with the trainees working on three different projects for three-month periods at a time. We carefully select around 40 graduates a year. Fifteen trainees are participating in the international program.

Furthermore, we established a trainee program for surveyors, oriented towards international graduates with a background in hydrography. We have seen good results from this program.

### Sandfill master and cutter dredger skippers programs

We also developed our own in-house programs to train sandfill masters and cutter dredger skippers, two crucial vocations for which no external training exists. The theoretical part of the program was developed by the Shipping and Transport College (STC) of Rotterdam, while Boskalis provided work experience on projects under the supervision of senior staff. We trained 14 sandfill masters in 2008 and 10 cutter dredger skippers.

#### International Dredging Academy

In 2008 we again ran three successful modules at the International Dredging Academy (IDA), a joint venture with the STC. The advanced dredging training is aimed at people with a maritime background but with no prior experience working on dredging vessels. Most of them are from countries outside the Netherlands, including the Baltic States, Russia and the Philippines.

#### Boskalis Maritime Development Program

This year we launched the first edition of our new Boskalis Maritime Development Program (BMDP) designed for captains and chief engineers working onboard ships in our fleet. The two-year course aims to enhance technical skills as well as improve leadership, team building and personal effectiveness. A positive spin-off from the program is the informal maritime community of practice created by the 22 participants which they can use to share knowledge and best practice.

### Boskalis Operational Development Program

In November we concluded the first Boskalis Operational Development Program (BODP), which began at the end of 2006. The Advanced Track of the program aimed to develop younger project managers with the potential to manage more complex projects in the future while the Master Track focused on preparing senior project managers for roles as project directors. The aim is to teach participants to function as 'new-style project managers' with more vision, insight and knowledge of how to run complex projects. This training will ensure we always have the right in-house skills to maintain our strategic focus on being a leading provider of integrated infrastructure and maritime services. The program has also given rise to a community of practice that project managers can use to share knowledge and experience and provide support and peer coaching.

In 2009 we will run three new BODP programs - two advanced programs in the Netherlands and one for the European home markets. Future editions of the program will be expanded beyond enhancing leadership skills to include more practical aspects such as contract management and finance.

### Best Technical Traineeship in 2008

In recognition of our dedication to training and staff development, Boskalis was awarded the accolade for Best Technical Traineeship in The Netherlands in 2008, beating nine other well-known companies.

### Workforce Size

In 2008, the average size of the Boskalis workforce was 9,389; the figure at year-end 2008 was 10,201 (8,577 at year-end 2007). The increase is mainly due to some large projects and the fact that Mexico has been consolidated wholly from mid-November.

### Safety, Health, Environment & Quality: SHE-Q

Safety, Health, Environment & Quality (SHE-Q) has always been our top priority. As the scope of our operations widens and our projects become bigger and more complex, the importance of SHE-Q will only increase. We constantly strive to improve the SHE-Q systems we use and to optimize the way we manage our operational safety and quality issues, while at the same time minimizing the possible environmental impact of our activities.

We have set specific objectives at every level of our organization, from corporate down to individual projects, which allow us to continuously measure and improve our SHE-Q performance.

We are committed to achieving the highest safety standards and communicate an active safety message to everyone who works for and with us. This includes themed information campaigns, monthly management meetings and quarterly safety reviews by senior corporate management. SHE-Q leadership by our line management is a key issue and this is exemplified by senior managers and project managers personally conducting safety audits of projects.

#### Certification

We are committed to maintaining the highest standards in SHE-Q. We are certified with the international environmental quality standard ISO 14001, the occupational health and safety standard OHSAS 18001 and the internationally recognized standard for business management, ISO 9001. We have held the latter since the 1990s. These certifications guarantee our commitment to excellence.

During 2008 we carried out a targeted program of safety, health, environment and quality audits, involving 40 extensive internal and external audits of projects and local offices worldwide. In addition, we carried out approximately 50 International Safety Management (ISM) certification audits on our ships.

### Further Developments in 2008

As the scope of our operations widens and our projects become bigger and more complex, so the risks change, and SHE-Q requirements become stricter. In response, in 2008 we began a review of our SHE-Q management system. This will be completed in 2009 and based on the outcome we will realign the entire system to ensure we meet the high standards we strive for.

Bigger and more complicated projects also mean there is an increasing demand for specialist SHE-Q knowledge. In order to be able to meet this demand we have expanded our pool of internal specialists who advise on project-related SHE-Q issues.

During 2008, Boskalis reflagged most of its vessels from Dutch to Cypriot colors. This involved an extensive internal and external safety audit of every vessel. It goes without saying that the high standards we set for SHE-Q systems onboard our ships will not be affected by the reflagging.

Finally, we formed a project team comprising various line managers and staff department representatives to list ways to further improve our performance on safety. We have made huge strides in this area over the past years but believe we can achieve an even higher standard. The project team will present a safety performance improvement program in 2009.

To ensure we continuously improve our SHE-Q performance we set new targets at corporate, business unit and project level. Progress is monitored by means of structural periodical reporting to senior management.

### **Enhanced Communication and Training**

To further increase safety awareness across the organization we put extensive effort into communications about safety, using various media and tools. Our aim is to ensure our entire staff is safety conscious. During 2008 we continued our 'MANSafe' safety awareness training program and the training was given on approximately 50 projects worldwide. In all, 1,200 employees have been trained so far. This meant that by the end of the year we achieved our target to train 80% of the relevant staff positions. We are now developing a new program that is focused on safety behavior and communicating about safety on a project.

To ensure our high safety standards and procedures are adhered to, and also to further improve awareness and performance, senior managers conducted over 100 safety inspections during 2008.

### Recognition through awards

Individual safety performance is an integral part of our remuneration policy. As in previous years the Management Board presented the Annual Safety Award to the employee with the best idea for safety improvement.

In 2008, as in the previous year, our operating company in the United Kingdom, Westminster Dredging Company, received two prestigious awards: the Gold Occupational Health and Safety Award from the Royal Society for the Prevention of Accidents and the British Safety Council Award from the British Safety Council. These accolades are an acknowledgement of our successful efforts in the area of safety, health and the environment.

## Lost-Time Injury Frequency figure

Boskalis continues to gradually decrease its accident rate, calculated as the number of lost-time injuries per one million working hours. In 2008, our LTIF figure was reduced to 4.7, compared with 5.9 in 2007, 7.7 in 2006 and 14.3 in 2000. This represents a reduction in the accident rate of over 60% in eight years.

#### **Equipment**

Continued high demand for our services in 2008 meant that care in both planning and logistics was required to ensure the right equipment was available and in a good technical condition wherever and whenever it was needed. Our priority is to ensure our large and diverse fleet is in good working order and maintained in a cost-effective way. To this end we introduced a value-driven maintenance management tool, which was successfully piloted on five ships and will now be rolled out to the entire fleet.

The project to reflag about 60 vessels in our fleet under the Cypriot flag started in March 2008 and is scheduled to conclude in March 2009. This reduces our tax burden and makes for more efficient fleet management.

In 2008 we also launched a project to measure the types and volume of emissions from our ships as part of our research into ways to contain operational exhaust and waste.

#### Fleet Expansion

In 2008 we took delivery of the Crestway, a 5,600 m³ trailing suction hopper dredger used primarily for port maintenance and beach replenishment. She is performing well and her sister ship, the Shoreway, is due to enter service in the first quarter of 2009. In 2008, construction started on a larger trailing suction hopper dredger with a capacity of 12,000 m³, which will be launched in 2009. We also ordered a third fallpipe vessel due to come into service in 2011. Construction work on the rock placement system for this fallpipe vessel began in mid-December. This new 21,500 ton vessel will strengthen our position in the energy markets as it will be able to work at much greater depths (up to 2,000 meter) than existing vessels in this sector.

In addition, in November 2008 we began the process of lengthening our largest hopper the Queen of the Netherlands to expand her capacity by 50% to 35,500 m³. The ship was cut in half in Singapore and a 50-meter mid-section added. The extension was done without any disruption to projects and the Queen of the Netherlands returned to service as a mega hopper in March 2009. The extension has strengthened Boskalis' competitive position in a part of the market which is characterized by large volumes, long sailing distances and deep dredging depths.

### Fleet Management

'Value Driven Maintenance', a new cost-efficient way of managing and coordinating the maintenance of our fleet was successfully piloted on five ships during 2008. With the aid of Value Driven Maintenance we can predict when essential maintenance needs to be carried out. Knowing this in advance means we can make sure we have the right people and the right parts on board at the right time.

Value Driven Maintenance is implemented via the Maximo IT system. This system also allows crews aboard the vessels to coordinate their purchasing requirements and shows at a glance where spare parts are available. Parts are stored at our logistic headquarters at Papendrecht in the Netherlands, our new logistics center for the Middle East in Mussafah, Abu Dhabi, or at our storage centre on Batam, Indonesia. Supplying spare parts from various locations across the world enables us to keep our transport costs down and makes it cheaper and easier for ships to access them. This further enhances efficiency.

With this system we can guarantee to have the right equipment on hand at the right place and in good working order to support our projects worldwide. The Maximo system will now be upgraded and Value Driven Maintenance rolled out across the fleet as we further professionalize and optimize our fleet management processes.

### **Globalized Sourcing**

In a further step to improve our efficiency in 2008 we sourced even more materials and spare parts from outside Europe, for example from China, India, Turkey, the Middle East and South Korea. This has meant lower prices and faster delivery times without quality being compromised.

Furthermore, we hired more international maintenance and project staff in 2008, which proved more cost-effective than transferring Dutch staff to other regions.

### **Research & Development**

Technical innovation lies at the heart of what we do. Our clients look to us to find cutting edge solutions to meet their specific requirements. Our technological expertise also enables us to further improve our efficiency and develop cost-effective work methods. Our state-of-the-art know-how and technical abilities keep us at the forefront of our industry and give us an edge over our competitors.

### Ripper Draghead

In 2008 we successfully applied our innovative ripper draghead on our trailing suction hopper dredger, the Queen of the Netherlands, for the Port of Melbourne project in Australia. Phase 1 of the project involved deepening the entrance at Port Phillip Bay to improve access for larger container vessels with a draft of up to 14 meters.

The deepening of the entrance involved dredging through varying strengths of layered limestone. In addition, the dredging had to be done in strong and complex currents with waves of up to three meters and in the midst of heavy shipping traffic. The dredging area is also located near a marine nature reserve so we had to minimize the environmental impact of the dredging on the surrounding sealife. These conditions meant a conventional stationary cutter dredger was unsuitable and led to us developing an innovative solution for dredging hard rock in very turbulent waters: the ripper draghead.

Dredging began in April 2008 and by mid-September the Queen of the Netherlands had dredged a total of 461,000 m³ rock. On December 19, 2008, the dredging work at the entrance was officially approved and concluded. The CEO of the Port of Melbourne described the work to date as "an achievement on a major scale. To carry out this work at the Entrance on schedule and within budget is a significant achievement when you consider that prior to this project it was not known technically whether the dredging could actually be done."

#### **Optimizing loading**

In 2008 we also embarked upon a project aimed at optimizing the way we load barges alongside cutter dredgers and hopper dredgers. The objective of the study is to minimize the loss of material that occurs naturally during the loading process. Reducing the overflow will improve efficiency and minimize environmental impact. In 2008 we applied the findings of the study to barges loaded alongside cutter dredgers on a project in Khalifa Port in Abu Dhabi. We are now looking at concepts to increase the flexibility and productivity of loading barges alongside hopper dredgers.

#### Fill Areas

Furthermore, in 2008 we extended our study into 'fill areas' - designated areas for containing dredged material for land reclamation. Fill areas require sufficient strength and bearing capacity to support construction. In some locations, a proportion of the material produced is too fine for this and has to be discharged. Using the research concepts, we constructed a fill area where the fine material was used and the quality of the reclaimed land was vastly improved by the way this fine material was deposited. For this purpose we developed a special spray pontoon to minimize the erosion of previously applied layers. This technique was based on laboratory tests carried out in The Netherlands and calculations of the flow of material. Being able to use all material in the fill area by no longer having to discard the fine material has improved our efficiency.

### 'Building with Nature' research program

In 2008, Boskalis continued its efforts within 'Building with Nature', a five-year innovation program for the development of new design concepts for the layout and sustainable exploitation of river, coastal and delta areas. This is a joint program with Dutch companies, the Dutch government, universities and knowledge institutions. 2008 saw the foundation of EcoShape, which is responsible for realizing the Building with Nature program, and the start of this foundation's first research projects. These include PhD studies at various universities and knowledge institutions. In 2009, there will be a stronger focus on applied research within the innovation program. Boskalis is contributing to both the program governance and the execution of case studies, for example of the Dutch coast and Singapore. The program's objective is to develop accepted practices, based on sound knowledge and expertise, which will allow ecological considerations to be included in the design and realization of coastal and river projects. Participation in this program creates the opportunity for Boskalis to take a leading position in the application of these practices and to anticipate market demand for sustainable development.

### Information & Communication Technology (ICT)

We continue to build on advances in ICT systems and processes to boost efficiency and knowledge sharing across our global operations. Advances in ICT are providing us with the tools necessary to tackle larger and more complex projects.

During 2008 significant progress was made in the development of our innovative 'Enterprise Portals'. These are tailor-made for specific stakeholders and allow information to be organized and shared anywhere in the world, at any time, using any device. This is particularly valuable for complex projects that involve teams working in different locations, as it makes for more efficient cooperation.

During the course of the year we laid the groundwork for implementing the prototype portals. We implemented the technology on which to build them and devised a roadmap for their development and delivery. The ICT department worked closely with senior management on issues of security and authorization in connection with the formalization of a new safety policy.

In 2008 we refined and finalized the prototype portals developed in 2007 for Project Management and Estimating & Tendering. In addition, we built two new prototype portals. The Human Resources Management portal allows users to find the right people with the right knowledge required for specific projects. The Communities of Practice portal is particularly valuable for sharing knowledge across the business, which is a key focus of our 2006-2010 Information Plan.

The concept of Communities of Practice was introduced at the end of 2008 in our rock works operations, one of the areas Boskalis aims to expand as it broadens its base.

With these and other activities ICT will be integrated even further with the rest of the business. Standardizing and centralizing information, systems and processes increases efficiency and productivity and allows for better knowledge sharing across the company.

#### **Outlook**

After years of boisterous growth we are set for a period of stagnation. Boskalis is entering this period with a well-filled and broadly spread order book, resulting in sound fleet utilization levels for 2009 and even part of 2010. This gives Boskalis the time and flexibility to proactively streamline the organization for these changed market conditions. Measures under consideration in this context include the decommissioning of older ships and tightening the overall cost structure.

Boskalis' financial position is extremely sound, meaning that the company will be able to finance planned investments - amounting to around € 200-250 million per year – mostly from its own cash resources in the coming years.

As in previous years, we are unable to provide a specific forecast for the coming year due to the project-based nature of our work. We do, however, anticipate that 2009 earnings will be lower than the record levels achieved in 2008.

# In conclusion

2008 has been the best year in our history, with record revenue and profit. We were able to reap the fruits of the strategy we pursued in previous years. The Board of Management thanks the employees for their dedication and enthusiasm in the past year.

Papendrecht / Sliedrecht, March 17, 2009

# **Board of Management**

dr. P.A.M. Berdowski T.L. Baartmans J.H. Kamps



# **Market Segment: Land Reclamation & Coastal Protection**

We will increasingly focus our business portfolio on three distinct segments of the marine infrastructure market. The market segment Land Reclamation & Coastal Protection is driven by global population growth and the effects of climate change.

A fundamental and long-term trend in the world today is the rapid population and economic growth occurring in urban coastal areas - particularly in Asia.

The United Nations predict that 93% of the world's population growth will occur in the urban areas of less developed regions, most notably China, India and Africa. Much of this growth will be in coastal areas. But rapid growth is also occurring in coastal areas of more developed regions, such as the Gulf States, Japan, Hong Kong and Singapore.

All of these areas need to expand and develop their infrastructure, for industrial, residential and recreational purposes. In many cases, especially in areas that have reached their natural capacity, new land is needed.



 ${\it Coastal \ protection \ work \ in \ Bournemouth, \ United \ Kingdom. \ 700,000 \ m^2 \ of \ sand \ was \ deposited \ on \ the \ beach.}$ 

One way to increase capacity is to reclaim land from the sea. Where land is scarce, such as in Dubai, Hong Kong and Singapore, airports, container ports and petrochemical terminals have been built on reclaimed land. Even in greenfield projects where overcrowding is not a factor, reclaimed land is often the best alternative, especially in port development projects where deep water and proximity to the open ocean carry critical advantages.

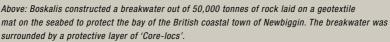
### Climate change and coastal protection

As coastal areas become more developed and economically important, the need to protect them from the effects of climate change intensifies. The growing incidence of extreme weather conditions around the world is placing an increasing emphasis on protecting coastal areas from rising sea levels and natural disasters such as hurricanes and tsunamis. These factors require investment in sophisticated and large-scale sea defenses - another area in which Boskalis has extensive expertise.

The island of Vilufushi in the Maldives was completely destroyed in the 2004 tsunami. Boskalis undertook the challenge of completely rebuilding the island, at the same time increasing the size of the island by filling the shallow reef around it. Boskalis also has ongoing coastal protection work in the Netherlands and the United Kingdom and we recently completed a coastal regeneration project in Newbiggin in the United Kingdom (www.boskalis.com/sustainability).

Preventative measures are being undertaken by governments and private enterprises all over the world, in areas threatened by hurricanes, floods and rising sea levels.





Left: Reconstruction of Vilufushi, Maldives, after the devastation caused by the tsunami in 2004.



### **Case: Protecting St. Petersburg**



Boskalis' integrated, multidisciplinary activities in this area are exemplified by a critical project underway in Russia, where we are involved in the completion of the St. Petersburg Flood Protection Barrier.

St. Petersburg, a beautiful World Heritage Site city, is only a meter or so above sea-level and has suffered 302 major floods in its 300-year history.

In 2006 Boskalis won a € 50 million contract to construct the new shipping canal leading to St. Petersburg. Subsequently, in August 2007, Boskalis was awarded a contract for the final phase in the completion of the flood barrier and the tunnel under the shipping channel. Boskalis has a 60% share in the € 350 million contract which will be implemented in joint venture with Hochtief. This latest project involves completing the final sections of the dam, which links Kotlin Island with the northern and southern coasts of the Gulf of Finland. The dam forms a section of the ring road around St. Petersburg, with a tunnel running underneath the new shipping canal.

### **Efficient methods**

Throughout the process, our state-of-the art techniques are adding value and efficiency to the process. To dredge the shipping channel, local contractors would have used bucket dredgers, taking more than four years to complete the work. Our ability to employ trailing suction hopper dredgers, assisted by backhoe dredgers and a plough to level the seabed, allowed us to complete this part of the work within one year.

The project carries demanding ecological requirements. Fishing is an important industry in the delta, which means we must pay close attention to water quality and take care not to disturb the spawning season. Our expertise in sustainable dredging solutions ensured all these requirements are being met, working in close collaboration with the Federal Ministry of Construction and Residential Utilities from an early stage.

#### Fighting the weather and underwater hazards

One of the biggest challenges facing us in this project is the weather, and in relation to that the logistics of accomplishing the task in an extremely harsh climate. As if the weather was not challenging enough, the bay in which we were working presented the added hazard of being littered with unexploded ammunition dating from World War Two.

The area had not been dredged since the War, and the German siege meant an enormous amount of unexploded ordnance was still lying on the seabed. The expertise of our subsidiary Heinrich Hirdes Kampfmittelräumung ensured we were able to deal with these explosives efficiently and safely.

# Local knowledge

Much of our success in this strategically crucial project has been thanks to our close cooperation with the Russian authorities from an early stage. Convincing them that our ideas and methods would deliver the result faster and more efficiently was critical, as was having an on-site team in place to navigate a maze of local rules and regulations. Since the start of the works, we have had our engineers on site to assist local contractors. In all, we have some 60 people working shoreside on the project, not including the crews of the vessels.





# **Corporate Governance**

#### **Application at Boskalis**

Boskalis operates a two-tier board system consisting of a Board of Management which is responsible for managing the company and a Supervisory Board that is committed to maintaining the corporate governance standards. At the heart of all governance at Boskalis lies the long-term partnership between the company and its various stakeholders.

Our stakeholders are those groups and individuals that directly or indirectly influence our ability to reach our business objectives or are influenced by these objectives, and include employees, shareholders and other financiers, suppliers, customers, government bodies, and the communities in which we operate.

The Boskalis governance model is based on a close and constructive collaboration between the Supervisory Board and its committees, the Board of Management and our stakeholders. The Board of Management and the Supervisory Board are responsible for guarding the interests of our stakeholders while seeking to create shareholder value in the long term.

#### **Two-Tier System**

The Board of Management is responsible for the day-to-day management of the business and for setting out and realizing the company's long-term strategy. It is responsible for establishing the company's objectives, implementing its business policies and for its resulting performance.

The Board of Management is accountable to the Supervisory Board and the General Meeting of Shareholders. In performing its tasks, it is guided by the interests of the company and its business and takes into account any relevant interests of parties involved with the company.

The Supervisory Board is responsible for supervising management performance and advising the Board of Management. Its work is supported by three core committees; the Audit Committee, the Remuneration Committee and the Selection and Appointment Committee. For a summary report of the committees' activities in 2008 please refer to pages 44-46 of this report.

At least one General Meeting of Shareholders takes place every year. Its tasks include the adoption of financial statements and the appointment and dismissal of Supervisory Board members. All material changes in Boskalis' corporate governance structure are submitted to the General Meeting of Shareholders for approval.

At the same time, the interests of employees are protected through the Works Council, which provides ongoing employee representation in the context of the Works Councils Act. It is the task of the Works Council to ensure that management objectives are aligned with those of employees.

#### Compliance

Boskalis shares are listed and traded on NYSE Euronext Amsterdam. Under Dutch law, Boskalis is considered a 'two-tier board company' and as such is subject to the rules and relevant legislation applicable to businesses of this size.

The Dutch Corporate Governance Code (the 'Code'), which came into force on 1 January 2004, applies to Dutch companies listed on the stock exchange and comprises a code of conduct for governance best practice. This Code includes both specific principles and best practice provisions, as well as guidelines for the adequate supervision of these.

Boskalis subscribes to the notion that a sound and transparent system of checks and balances is important to maintaining confidence in companies operating on the capital market. Boskalis believes clarity and openness in accountability and supervision are the cornerstones of good management and entrepreneurship.

In keeping with this view and as required by the Code, Boskalis has produced a detailed Apply or Explain Report that sets out how the principles and best practice provisions are applied at Boskalis. This report is available on the Boskalis website and copies can also be requested from the company's secretary.

In 2008 Boskalis applied all the principles contained in the Code as well as 91 of the 92 best practice provisions. The single deviation from the Code concerns best practice provision III.2.1, which Boskalis applied in the interests of the company and its stakeholders. A comprehensive explanation of Boskalis' position in this matter can be found in the Apply or Explain Report.

Boskalis is currently examining its corporate governance structure for compatibility with the revised Code, which was published in December 2008. Boskalis will implement changes where necessary. In line with the recommendation of the corporate governance monitoring committee, Boskalis intends to present its corporate governance policy for discussion at the General Meeting of Shareholders in 2010.

# **Risk Management**

#### Market and competition risks

The Boskalis markets are heterogeneous and often develop differently. In most cases, the (ultimate) clients are national, regional, and local governments, or associated institutions, and major international oil and gas companies. Our markets are generally driven by long-term economic factors, such as increases in the global population, the expansion of the global economy, and the growth of international trade and transport volumes, particularly over water. The long-term prospects for these factors are favorable.

In the shorter term, factors outside our control may have a negative impact on our markets, despite the long-term growth trends. These factors include the current crisis within the financial sector and subsequent knock-on implications for the global economy, and major negative developments affecting exploration and exploitation activities in the markets for energy and other raw materials. Boskalis aims to

respond as well as possible to both positive and negative developments in individual market segments through a global spread of activities, an extensive, versatile, and internationally based fleet, and strong positions in the home markets. Moreover, the dredging industry is largely focused on the maintenance and development of infrastructure. This means that longer-term developments will generally be more important than short-term economic fluctuations. Boskalis includes contracts in the order book only once agreement has been reached with the client. Although cancellations or substantial reductions in the size of contracts once agreement has been reached have historically been relatively rare, such cancellations or substantial reductions of work in portfolio cannot be ruled out. In the wake of such a cancellation or substantial reduction, losses may arise from the unwinding or settlement of the financial derivatives taken out to cover the related currency risks and/or fuel cost risks but for which the underlying transaction or cash flows will no longer be realized.

Boskalis deals with large, internationally operating competitors, and with more regional or local competitors with activities restricted to one or several submarkets.

In most cases, projects are brought to the market using public or private tender procedures. Traditionally and in the vast majority of contracts competition is price-based. However, clients - primarily in the oil and gas industry and private port operators - are increasingly taking other factors, also qualitative ones, into consideration when awarding a contract.

The dredging industry is a capital-intensive industry with high entry and exit barriers, particularly for companies operating in the international arena. Prices are influenced considerably by the relation between the demand for dredging services and the available capacity or utilization of the equipment. Broad international spread of market positions, and equipment and cost leadership are therefore key success factors upon which Boskalis places a great deal of emphasis, in terms of investment strategy and as a critical focal point in operational management.

The solid financial position also provides a strong basis for absorption of risk.

#### **Operational risks**

On the markets where Boskalis operates, 'fixed price/lump sum' is still the most common type of contract. In this type of contract, the contractor must include nearly all the operating and (procurement) cost risks in the price. Possibilities to claim payment from the client for any unexpected costs that occur during the course of a project are generally not or rarely available. Furthermore, many contracts include 'milestones' and linked penalties in case of failure to comply with them. When calculating the cost price and drawing up tenders, considerable emphasis is placed on the identification, analysis and quantification of operating, cost and delay risks of this kind.

Operating risks mainly involve soil and settlement conditions, variable weather or workability conditions, technical suitability of the equipment, wear and tear due to the processing of dredged materials, and damage to equipment and third-party property.

Boskalis focuses on controlling those risks, first of all by adopting a structured approach in the tender phase to identify risks and their possible consequences. Tenders are assigned to particular risk categories on the basis of size and risk profile. There are procedures for each risk category stating how the tenders should be processed, and the management level for the authorization and setting of the tender price and conditions. During preparations for the tender, and depending on the risk classification,

we use resources such as soil investigations, easily accessible databases containing historical data, and adequate risk analysis techniques. The results of the risk analysis are then used as a factor in the determination of the cost price and/or selling price, and in the drafting of tender and/or contract conditions. When a contract is awarded, the updating of the risk analysis is part of the thorough project preparation process, resulting in concrete actions where necessary. In addition, there is a strong focus on staff training, schooling, and refresher courses, a certified quality and safety program, and optimal maintenance policies to keep equipment in good condition. Some risks are also insured if possible.

Risks related to price developments on the procurement side, such as increased wages, costs of materials, sub-contracting costs and fuel, which are borne by Boskalis, are also taken into account in cost-price calculations. Wherever possible, especially on projects that extend over a long period of time, contracts include cost indexation clauses, mainly for labor and fuel.

In general, fuel cost risks are mitigated in a number of ways. When possible, fuel cost variation clauses are included in the contract while in some cases, contracts require fuel to be delivered by the client. Also, if substantial, fuel risks are commonly covered through the use of financial instruments, such as forward contracts or futures.

The key to the professionalism and skills of Boskalis lies in its ability to manage operating risks effectively and responsibly.

#### **Financial risks**

Boskalis is exposed to both operating and financial risks associated with project execution. The main financial risks include disruption by political developments and violence, and the risk of non-payment by clients. Boskalis has a strict risk acceptance and hedging policy for political and payment risks. Unless first-class, creditworthy clients are involved, these risks are in principle covered by credit insurance, bank guarantees and advance payments. Revenue and profits are only accounted for when realization is sufficiently certain.

A large proportion of projects are not contracted in euros. Generally, positions in non-euro currencies are fully hedged as soon as they occur, usually with forward contracts.

The US dollar exchange rate in relation to the euro is particularly relevant. A large proportion of the projects are contracted in US dollars or in currencies that are linked, to a greater or lesser extent, to the US dollar.

As for competitiveness, a significant part of the cost structure of most of the major international competitors of Boskalis is also based on the euro. This means that currency fluctuations have no major effect on our competitive position. In a number of market segments, there is competition from parties whose cost structures are not based on the euro. The impact of currency fluctuations is greater in those market segments. However, on balance, exchange-rate fluctuations have only a limited impact on the competitive position of the company.

The most important non-fully owned affiliated companies of Boskalis (Archirodon and Lamnalco) are entirely or largely US dollar-based. However, the cost structures of these companies are also US dollar-based, either in full or to a major extent. These holdings are viewed from a long-term perspective. Exchange-rate risks related to the investments in these holdings are not hedged. It is assumed that currency fluctuations, interest and inflation will offset each other in the long term. The income statements of these affiliates are translated at average exchange rates. Translation differences are charged or credited directly to shareholders' equity.

Financial derivatives (such as forward contracts, options, interest rate swaps and futures) for hedging currency risks, fuel cost risks and/or other risks are only used if there is a physical underlying transaction. However, there is a risk that, in the wake of a cancellation or substantial reduction in the size of contracts, losses may arise from the unwinding or settlement of the financial derivatives taken out but for which the underlying transaction or cash flows will no longer be realized.

As is usual in the contracting industry, Boskalis also has large amounts outstanding in the form of bank guarantees or surety bonds (guarantees from insurance companies), usually in favor of customers. Boskalis' policy is to maintain a solid financial position since adequate credit, and particularly bank guarantee facilities, are essential to an uninterrupted conduct of business. The company has adequate credit and bank guarantee facilities at its disposal.

### Internal risk management and control systems

The internal risk management and control systems are based on the principles of effective management control and tailored to the day-to-day working environment in which Boskalis operates worldwide.

Given the hands-on nature of the company and its short lines of communication, three factors are important in the assessment and evaluation of the internal risk management and control practices and systems at Boskalis:

- 1. With regard to daily operations, an extensive framework of quality assurance rules, procedures and systems, that include clear guidelines for responsibilities, authorization and risk control, forms the backbone of operational risk management and control. In addition to audits by external agencies, Boskalis also performs regular internal audits under the auspices of the SHE-Q department. Reports about these audits are a regular item on the agenda during meetings of the Board of Management with the business unit managers.
- The daily management of the Boskalis organization involves clear responsibilities and short, clear lines of command that are defined unambiguously. Both competition and project implementation require speed, knowledge, and decisiveness. Daily management is hands-on.
- 3. The progress and development of the operating results and the company's financial position, as well as operational and financial risks, are monitored by means of structured periodical reporting, analysis of the financial results, and performance reviews at senior management level.

## Risks with regard to financial reporting

# Structure of financial reporting

Financial reporting at Boskalis is structured within a tight framework of budgeting, reporting and forecasting. Reports may be for external or internal use.

External reporting consists of an annual report, including financial statements audited by the external auditor, as well as a half-yearly report containing abridged financial information, both consolidated and segmented. The external reports are drawn up in accordance with EU-IFRS on the basis of the internal financial reporting.

Internal financial reporting - 'management reporting' - consists of extensive consolidated quarterly reports dealing with actual developments compared to quarterly (cumulative) budgets.

Quarterly forecasts are also drawn up of the annual results, cash flows and balance sheet positions at the end of the financial year. The quarterly budgets are part of the annual group budget, which is set in December every year by the Supervisory Board and the Board of Management.

The internal financial reporting has a layered structure - in accordance with the internal allocation of management responsibilities - with consolidation taking place level by level, starting with the projects, moving on to the business units and ending with group consolidated reports.

Project managers are responsible for budgets, income statements and balance sheets for their projects, which are drawn up in accordance with guidelines and instructions. In turn, business unit managers are responsible for the financial reports for their business units.

The Board of Management discusses the quarterly reports in formal quarterly meetings with the relevant business unit managers. These meetings are minuted. The consolidated group reports are discussed with the Supervisory Board every quarter.

The structure and quality of the financial accounting and control systems of Boskalis and its group companies are safeguarded by unambiguous and regular internal and external audits. Relevant aspects of the financial accounting and control systems are set out in manuals, guidelines, and procedures. Internal audits to monitor and improve quality and discipline are conducted on the basis of random and ad hoc investigations ('financial audits') that also contain elements of instruction and training. Moreover, the quality of the financial control systems is evaluated regularly in the context of the activities of the external auditors.

The Board of Management considers that these arrangements for financial reporting, with a clear formal structure and regular management evaluations and discharges, safeguard the quality of the figures in the financial reports.

## Statement about risks relating to financial reporting

In spite of the risk management and control systems that Boskalis has put in place, there can be no absolute certainty that mistakes, losses, fraud or unlawful activities will be prevented.

However, given the structure and operation of the financial reporting and review systems at Boskalis, the Board of Management states that:

- the risk management and control systems provide reasonable assurance that the financial reporting does not contain any material inaccuracies;
- it knows of no indications that the risk management and control systems did not work properly during the year under review;
- it knows of no indications that the risk management and control systems will not work properly during the year in progress.

The topic of internal risk management and control has been discussed with the Supervisory Board.

No major changes were introduced in the risk management and internal control systems during the course of the year under review.

### Statement of Directors' responsibilities

The Board of Management of Royal Boskalis Westminster N.V. states that, to the best of its knowledge:

- 1. The financial statements, which have been prepared in accordance with the applicable standards for preparing financial statements and as shown on pages 77 to 136 of this Annual Report, provide a true and fair view of the assets, liabilities and financial position as at December 31, 2008 as well as the result for the 2008 financial year of Royal Boskalis Westminster N.V. and the undertakings included in the consolidation as a whole; and
- 2. The report of the Board of Management, as shown on pages 49 to 76, provides a true and fair view of the position as at December 31, 2008, the business conducted during 2008 by Royal Boskalis Westminster N.V. and by its subsidiaries whose details are included in the financial statements; and
- 3. The report of the Board of Management, as shown on pages 49 to 76, provides information on the principal risks and uncertainties faced by Royal Boskalis Westminster N.V.

Papendrecht / Sliedrecht, March 17, 2009

# **Board of Management**

dr. P.A.M. Berdowski T.L. Baartmans J.H. Kamps

# **Financial statements 2008**

This is a translation of the prevaling official financial statements 2008 ("Jaarrekening over 2008") in the Dutch language.

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# **Consolidated income statement**

(in € 1,000)	Note	2008	2007
Operating income			
Revenue	[5]	2,093,847	1,868,529
Other income	[6]	101,495	8,512
		2,195,342	1,877,041
Operating expenses			
Operational costs	[7]	- 1,480,762	- 1,292,888
Personnel expenses	[8]	- 260,027	- 236,093
Depreciation and impairment losses	[14]	- 115,441	- 102,531
		- 1,856,230	- 1,631,512
Oneveting records		220 110	045 500
Operating result		339,112	245,529
Finance income and expenses			
Finance income	[9]	10,456	4,552
Finance expenses	[9]	- 10,023	- 7,177
This of the state	[0]	433	- 2,625
			,
Share in result of associated companies including impairment losses	[15]	- 28,563	7,490
Profit before taxation		310,982	250,394
Tavakira		CO 070	40.001
Taxation	[10]	- 60,870	- 43,321
Net group profit		250,112	207,073
3.54 P. 5			
Net profit attributable to:			
Shareholders		249,105	204,376
Minority interests		1,007	2,697
		250,112	207,073
Average number of shares	[21.10]	85,799,361	85,799,361
Earnings per share	[01 10]	€ 2.90	€ 2.38
Diluted earnings per share	[21.10] [21.10]	€ 2.90 € 2.90	€ 2.38
bilated carriings per snate	[21.10]	₹ 2.30	₹ 2.30

# Consolidated statement of recognized income and expense

(in € 1,000)	Note	2008	2007
Results recognized directly in group equity (after taxation)			
Currency translation differences on foreign operations	[21.6]	- 7,765	- 12,296
Revaluation of property, plant and equipment	[4]	3,834	_
Actuarial gains and losses and asset limitation on defined benefit pension schemes	[23.1]	- 19,363	- 1,896
Movement in fair value of cash flow hedges	[26.2]	- 30,534	18,073
		- 53,828	3,881
Net group profit		250,112	207,073
Total recognized income and expense for the year		196,284	210,954
Total recognized income and expense for the year attributable to:			
Shareholders		194,169	207,758
Minority interests		2,115	3,196
		196,284	210,954

# Consolidated balance sheet before profit appropriation

Assets         Assets         Feature 1988         Control 1988         1988         5.55           Inflançible assets         198         19.39         5.55           Proporty, plant and equipment         198         857, 427         6.00         2.01           Other financial fixed assets         178         8.57         5.88         9.612         7.580         9.606         7.012         7.580         9.612         7.580         9.606         7.012         7.580         8.616         7.012         7.580         8.616         7.012         7.580         8.612         7.580         8.612         7.580         8.612         7.612         7.612         7.612			Decem	ber 31
Non-current assets         India pile assets         I/S         1 9.38         5.7.427           Invest ments in associated companies         I/S         213.686         57.427           Invest ments in associated companies         I/S         213.686         52.7         5.838           Deferred income tax assets         I/S         6,800         2.061         2.061         1.021,777         678.034         2.061         2.061         1.021,777         678.034         2.061 </th <th>(in € 1,000)</th> <th>Note</th> <th>2008</th> <th>2007</th>	(in € 1,000)	Note	2008	2007
Non-current assets         India pile assets         I/S         1 9.38         5.7.427           Invest ments in associated companies         I/S         213.686         57.427           Invest ments in associated companies         I/S         213.686         52.7         5.838           Deferred income tax assets         I/S         6,800         2.061         2.061         1.021,777         678.034         2.061         2.061         1.021,777         678.034         2.061 </td <td>Accete</td> <td></td> <td></td> <td></td>	Accete			
intangible assets         f.73         19,395         3,536           Properly, plant and equipment         1/4         979,288         68,762           Uner financial fixed assets         1/9         8,227         5,866           Other financial fixed assets         1/9         8,227         5,865           Deferred income tax assets         1/12         76,004         50,061           Current assets         1/7         76,004         50,065           Due from customers for work in progress         1/9         146,822         204,372           Trade and other receivables         1/9         686,100         704,012           Cash and cash equivalents         2/9         408,356         31,293           Cash and cash equivalents         2/9         408,556         31,293           Total assets         2/9         408,556         31,293           Total assets         2/9         408,556         31,293           Total assets         2/1         68,639         88,639           Share premium         2/1         68,639         88,639           Share premium         2/1         68,639         88,636           Other reserves         2/2         52,51,431         48,776 <t< td=""><td></td><td></td><td></td><td></td></t<>				
Property, plant and equipment in restoration investments in associated companies         [74] 218,366         9.672         5.898         0.600         9.612         1.898         9.627         5.898         Deferred income tax assets         [76] 6,800         2.081         2.081         1.082         2.081         2.081         1.082         2.081<		[13]	19.395	3.536
Investments in associated companies         1/9         218,366         9,612           Other financial fixed assets         1/9         8,507         2,082           Deferred income tax assets         1/9         6,602         2,061           Current assets         1/9         76,004         50,056           Due from customers for work in progress         1/9         168,622         204,372           Tade and other receivables         1/9         168,622         204,372           Trade and cash equivalents         1/9         1,864,222         2,211           Cash and cash equivalents         1/9         1,319,236         1,519,231           Stand cash equivalents         1/9         1,319,236         1,519,231           Stand cash equivalents         1/9         1,400,200         1,519,231           Total assets         2/9         403,550         1,519,231           Stand cash equivalents         2/9         403,550         1,519,231           Stand premium         2/1         1,526,131         2,521,131         2,201,100           Stand premium         2/1         1,526,131         2,412,100         2,201,100         2,201,100         2,201,100         2,201,100         2,201,100         2,201,100         2,201,				
Other financial fixed assets         fife all assets         8,527 b. 6,808 c. 2.681         5,838 b. 2.60 c. 2.661           Current assets         122 c. 2.601         123,177 b. 878,534 c. 2.611         123,217 b. 878,534 c. 2.611         878,534 c. 2.611         878,534 c. 2.611         878,535 c. 2.505 c. 2.600 c. 2.601         5,956 c. 2.600				
Deferred income tax assets         [12] 6,600 2,061 1,232,117 878,534           Current assets         1,77 76,004 59,056           Due from customers for work in progress         1,78 140,402 244,372 172,000 243,372 173,000 243,372				
Current assets         177         76,004         59,056           Inventories         [18]         146,482         204,372           Trade and other receivables         [19]         686,160         704,012           Income tax receivable         [11]         2,234         2,217           Cash and cash equivalents         [28]         483,58         351,923           Assets         2,551,413         3,20,0108           Croup equity           Issued capital         [21]         68,639         68,639           Share premium         [27]         58,663         13,261           Other reserves         [27]         529,113         481,774           Profit for the year         [28]         529,113         481,774           Shareholders' equity         860,118         768,050           Minority interests         27         5,580         8,686           Total group equity         29         87,590         8,686           Total group equity         29         41,888         59,344           Liabilities         29         41,888         59,344           Total group equity         23         35,947         10,802 <td>Deferred income tax assets</td> <td>[12]</td> <td></td> <td></td>	Deferred income tax assets	[12]		
Inventories			1,232,177	878,534
Due from customers for work in progress         [18]         146,482         204,372           Trade and other receivables         [19]         68,169         704,012           Locan and cash equivalents         [20]         408,356         351,923           Locan and cash equivalents         2,551,413         2,201 to           Total assets         2,551,413         2,200,008           Group equity         8         68,639         68,639           Share premium         [21]         13,261         13,261           Other reserves         [21]         68,639         68,639           Share premium         [21]         13,261         13,261           Other reserves         [21]         249,105         204,376           Profit for the year         [22]         249,105         204,376           Share holders' equity         860,118         768,050           Minority interests         29         41,898         59,364           Total group equity         29         41,898         59,384           Interest-bearing borrowings         [22]         41,898         59,384           Employee benefits         [23]         55,947         10,802           Deferred income tax liabilities         <	Current assets			
Trade and other receivables         [19]         686,160         704,012         1000000000000000000000000000000000000	Inventories	[17]	76,004	59,056
Income tax receivable         [17]         2,234         2,211           Cash and cash equivalents         20         408,356         351,923           Total assets         2,551,413         2,200,108           Group equity         8           Issued capital         271         68,639         68,639           Share premium         [27]         568,39         68,639         68,639         68,639         68,639         78,639         78,639         68,639         78,639         68,639         78,639         68,639         78,639         68,639         78,639         68,639         78,639         68,639         78,639         68,639         78,639         68,639         78,639         68,639         78,639         68,639         78,639         68,639         78,201         78,639         68,639         78,201	Due from customers for work in progress	[18]	146,482	204,372
Cash and cash equivalents         48,365 (351,923 (1,321,674)           Total assets         2551,413 (2,001,008)           Group equity         8           Issued capital         (21) (21) (28,639) (28,639) (28,639)           Share premium         (21) (21) (32,61) (32,61) (32,61)           Other reserves         (27) (24,108) (32,132) (32,13	Trade and other receivables	[19]	686,160	704,012
Croup equity         2,551,413         2,200,108           Bissued capital         271         68,639         68,618         77,6736         68,618         68,618         768,050         68,618         68,618         68,618         68,618         68,618         68,618         68,618         68,618         68,618         68,618         68,618         68,618         68,618         68,618	Income tax receivable	[11]	2,234	2,211
Coup equity         East of East	Cash and cash equivalents	[20]	408,356	351,923
Saued capital   121			1,319,236	1,321,574
Issued capital         [21]         68,639         68,639           Share premium         [21]         13,261         13,261         13,261         13,261         13,261         13,261         13,261         13,261         127,77         249,105         204,376         204,376         249,105         204,376         249,105         204,376         249,105         204,376         249,105         204,376         205,000         366,050         366,050         366,050         366,050         366,050         366,050         366,050         366,050         366,050         366,050         376,736         366,050         376,736         366,050         376,736<	Total assets		2,551,413	2,200,108
Issued capital         [21]         68,639         68,639           Share premium         [21]         13,261         13,261         13,261         13,261         13,261         13,261         13,261         13,261         127,77         249,105         204,376         204,376         249,105         204,376         249,105         204,376         249,105         204,376         249,105         204,376         205,000         366,050         366,050         366,050         366,050         366,050         366,050         366,050         366,050         366,050         366,050         376,736         366,050         376,736         366,050         376,736<	Group equity			
Share premium         (21)         13,261         13,261           Other reserves         (21)         529,113         481,774           Profit for the year         249,105         204,376           Shareholders' equity         860,118         768,050           Minority interests         7,580         8,686           Total group equity         21         867,698         776,736           Liabilities         21         41,898         59,384           Interest-bearing borrowings         [22]         41,898         59,384           Employee benefits         [23]         35,947         10,802           Deferred income tax liabilities         [12]         17,088         36,406           Other liabilities         [24]         5,246         6,054           Other liabilities         [25]         802,832         883,363           Trade and other payables         [25]         802,832         883,363           Due to customers for work in progress         [18]         375,593         296,569           Interest-bearing borrowings         [22]         277,262         27,697           Income tax payable         [11]         126,591         100,671           Provisions         [24]		[21]	68,639	68,639
Other reserves         (21)         529,113         481,774           Profit for the year         (219)         249,05         204,376           Shareholders' equity         860,118         768,050           Minority interests         7,580         8,686           Total group equity         (21)         867,698         776,736           Liabilities         Variabilities				13,261
Shareholders' equity         860,118         768,050           Minority interests         7,580         8,686           Total group equity         271         867,698         776,736           Liabilities         800,000         800,000         776,736           Non-current liabilities         122         41,898         59,384           Employee benefits         223         35,947         10,802           Deferred income tax liabilities         122         17,088         36,406           Provisions         124         5,246         6,054           Other liabilities         24         5,246         6,054           Other liabilities         25         802,832         883,363           Due to customers for work in progress         18         375,593         296,569           Interest-bearing borrowings         22         277,262         27,697           Income tax payable         111         126,591         100,671           Provisions         24         1,242         1,113           Total liabilities         1,683,715         1,423,372		[21]		
Minority interests         7,580         8,686           Total group equity         21         867,698         776,736           Liabilities         Variabilities         Variabilities         Variabilities         Variabilities         Variabilities         59,384         59,384         Employee benefits         221         41,898         59,384         59,384         Employee benefits         223         35,947         10,802         Deferred income tax liabilities         122         17,088         36,406         Provisions         244         5,246         6,054         6,054         Characteristics         16         1,313         100,195         113,959         113,959         113,959         113,959         113,959         113,959         113,959         114,959	Profit for the year	[21.9]	249,105	204,376
Liabilities         Liabilities         Current liabilities         Curent liabilities </td <td>Shareholders' equity</td> <td></td> <td>860,118</td> <td>768,050</td>	Shareholders' equity		860,118	768,050
Current liabilities   10,195	Minority interests		7,580	8,686
Non-current liabilities           Interest-bearing borrowings         [22]         41,898         59,384           Employee benefits         [23]         35,947         10,802           Deferred income tax liabilities         [12]         17,088         36,406           Provisions         [24]         5,246         6,054           Other liabilities         16         1,313           Trade and other payables         25         802,832         883,363           Due to customers for work in progress         [18]         375,593         296,569           Interest-bearing borrowings         [22]         277,262         27,697           Income tax payable         [11]         126,591         100,671           Provisions         [24]         1,242         1,113           Total liabilities         1,683,715         1,423,372	Total group equity	[21]	867,698	776,736
Interest-bearing borrowings       [22]       41,898       59,384         Employee benefits       [23]       35,947       10,802         Deferred income tax liabilities       [12]       17,088       36,406         Provisions       [24]       5,246       6,054         Other liabilities       16       1,313         Trade and other payables       25       802,832       883,363         Due to customers for work in progress       [18]       375,593       296,569         Interest-bearing borrowings       [22]       277,262       27,697         Income tax payable       [11]       126,591       100,671         Provisions       [24]       1,242       1,113         1,583,520       1,309,413         Total liabilities       1,683,715       1,423,372	Liabilities			
Employee benefits       [23]       35,947       10,802         Deferred income tax liabilities       [12]       17,088       36,406         Provisions       [24]       5,246       6,054         Other liabilities       16       1,313         Current liabilities         Trade and other payables       [25]       802,832       883,363         Due to customers for work in progress       [18]       375,593       296,569         Interest-bearing borrowings       [22]       277,262       27,697         Income tax payable       [11]       126,591       100,671         Provisions       [24]       1,242       1,113         1,583,520       1,309,413     Total liabilities	Non-current liabilities			
Deferred income tax liabilities         [12]         17,088         36,406           Provisions         [24]         5,246         6,054           Other liabilities         16         1,313           Current liabilities           Trade and other payables         [25]         802,832         883,363           Due to customers for work in progress         [18]         375,593         296,569           Interest-bearing borrowings         [22]         277,262         27,697           Income tax payable         [11]         126,591         100,671           Provisions         [24]         1,242         1,113           1,583,520         1,309,413           Total liabilities         1,683,715         1,423,372	Interest-bearing borrowings	[22]	41,898	59,384
Provisions         [24]         5,246         6,054           Other liabilities         16         1,313           Current liabilities           Trade and other payables         [25]         802,832         883,363           Due to customers for work in progress         [18]         375,593         296,569           Interest-bearing borrowings         [22]         277,262         27,697           Income tax payable         [11]         126,591         100,671           Provisions         [24]         1,242         1,113           Total liabilities         1,683,715         1,423,372	Employee benefits	[23]	35,947	10,802
Other liabilities         16 1,313 100,195         1,313 113,959           Current liabilities           Trade and other payables         [25] 802,832 883,363           Due to customers for work in progress         [18] 375,593 296,569           Interest-bearing borrowings         [22] 277,262 27,697           Income tax payable         [11] 126,591 100,671           Provisions         [24] 1,242 1,113 1,309,413           Total liabilities         1,683,715 1,423,372		[12]		
Current liabilities         [25]         802,832         883,363           Due to customers for work in progress         [18]         375,593         296,569           Interest-bearing borrowings         [22]         277,262         27,697           Income tax payable         [11]         126,591         100,671           Provisions         [24]         1,242         1,113           1,583,520         1,309,413           Total liabilities         1,683,715         1,423,372		[24]		
Current liabilities         Trade and other payables       [25]       802,832       883,363         Due to customers for work in progress       [18]       375,593       296,569         Interest-bearing borrowings       [22]       277,262       27,697         Income tax payable       [11]       126,591       100,671         Provisions       [24]       1,242       1,113         1,583,520       1,309,413         Total liabilities       1,683,715       1,423,372	Other liabilities			
Trade and other payables       [25]       802,832       883,363         Due to customers for work in progress       [18]       375,593       296,569         Interest-bearing borrowings       [22]       277,262       27,697         Income tax payable       [11]       126,591       100,671         Provisions       [24]       1,242       1,113         1,583,520       1,309,413         Total liabilities       1,683,715       1,423,372			100,195	113,959
Due to customers for work in progress       [18]       375,593       296,569         Interest-bearing borrowings       [22]       277,262       27,697         Income tax payable       [11]       126,591       100,671         Provisions       [24]       1,242       1,113         1,583,520       1,309,413         Total liabilities       1,683,715       1,423,372				
Interest-bearing borrowings         [22]         277,262         27,697           Income tax payable         [11]         126,591         100,671           Provisions         [24]         1,242         1,113           1,583,520         1,309,413           Total liabilities         1,683,715         1,423,372		[25]		
Income tax payable       [11]       126,591       100,671         Provisions       [24]       1,242       1,113         1,583,520       1,309,413         Total liabilities       1,683,715       1,423,372				
Provisions [24] 1,242 1,113 1,309,413 1,583,520 1,423,372 1,423,372				
1,583,520       1,309,413         1,683,715       1,423,372         1,009,413       1,423,372				
Total liabilities 1,683,715 1,423,372	Provisions	[24]		
	Total Habilities			
Total group equity and liabilities $2,551,413$ $2,200,108$	iotai nadinues		1,083,/15	1,423,372
	Total group equity and liabilities		2,551,413	2,200,108

# **Consolidated statement of cash flows**

(in € 1,000) Note	2008	2007
Cash flows from operating activities		
Net group profit	250,112	207,073
Depreciation and impairment losses	115,441	102,531
Cash flow	365,553	309,604
	555,555	000,00
Adjustments for:		
Finance income and expenses	- 433	2,625
Taxation	60,870	43,321
Results from disposals of property, plant and equipment	- 101,273	- 8,664
Impairment losses on associated companies	35,268	_
Movement other financial fixed assets	- 2,629	1,634
Movement non-current liabilities and provisions (including direct equity movements)	- 12,386	5,667
Movement in inventories	- 16,948	- 12,568
Movement trade and other receivables	17,852	- 288,141
Movement trade and other payables	- 110,610	420,595
Movement due from and due to customers for work in progress	136,914	- 31,005
Result associated companies	- 6,705	- 7,490
Cash generated from operating activities	365,473	435,578
Dividends received	1,968	6,175
Interest received	10,456	4,552
Interest paid	- 10,023	- 7,177
Income taxes paid	- 54,572	- 15,819
Net cash from operating activities	313,302	423,309
not odd nom opoliting detrition	-010,002	-120,000
Cash flows from investing activities		
Purchases of intangible assets and property, plant and equipment	- 291,980	- 261,745
Proceeds from disposals of property, plant and equipment	173,032	19,681
Net investment in group companies, net of cash acquired	- 24,553	_
Net investments in associated companies	- 240,049	694
Net cash used in investing activities	- 383,550	- 241,370
Cach flows from financing activities		
Cash flows from financing activities Proceeds from loans	343,550	33,956
Repayment of loans	- 118,612	- 10,159
Dividends paid to shareholders	- 102,101	- 58,344
Dividends paid to holders of minority interests	- 3,221	- 514
Net cash from / used in financing activities	119,616	- 35,061
·		
Net increase in cash and cash equivalents	49,368	146,878
Cash and cash equivalents as at January 1 [20]	351,923	215,763
Bank overdrafts as at January 1 [20]	- 1,569	- 9,686
Net cash and cash equivalents as at January 1	350,354	206,077
	,	,
Net increase / decrease (-) in cash and cash equivalents	49,368	146,878
Currency translation differences	2,375	- 2,601
Movement in net cash and cash equivalents	51,743	144,277
Cash and cash equivalents as at December 31 [20]	408,356	351,923
Bank overdrafts as at December 31 [20]	- 6,259	- 1,569
Net cash and cash equivalents as at December 31	402,097	350,354

# **Explanatory notes to the consolidated financial statements**

#### 1. General

Royal Boskalis Westminster N.V. is an international group with a leading position in the world market for dredging and related maritime services. The group's head office is located in Papendrecht, the Netherlands. Royal Boskalis Westminster N.V. is a public limited corporation that is listed on the NYSE Euronext Amsterdam stock exchange. During the reporting period the group (the company and its consolidated group companies) did not change significantly as a result of acquisitions or disposals. The financial statements were prepared by the Board of Management, were discussed in the meeting of the Supervisory Board and the Board of Management on March 17, 2009 and released for publication after having been signed. The financial statements 2008 will be submitted for approval to the Annual General Meeting of Shareholders of May 14, 2009.

On May 21, 2007 Royal Boskalis Westminster N.V. effected a share split of its ordinary shares on a three-for-one basis (three new shares for one old share). This split does not apply to the cumulative protective preference shares, but these now carry three voting rights per share from the same date. Unless otherwise noted, all relevant per share data in the financial statements are adjusted for comparative purposes in accordance with the share split in 2007.

#### 2. Compliance with International Financial Reporting Standards

#### 2.1 Compliance statement

The consolidated financial statements and the accompanying explanatory notes have been prepared in accordance with the International Financial Reporting Standards (IFRS), as adopted by the European Union, and with Part 9 of Book 2 of the Netherlands Civil Code.

#### 2.2 New standards and interpretations not yet applicable

The following new standards, amendments to standards and interpretations are not yet effective for the financial year ended December 31, 2008 and have not been applied in preparing these consolidated financial statements:

- IFRS 8 Operating Segments introduces the management approach to segment reporting. IFRS 8, which becomes mandatory for the group's 2009 consolidated financial statements, will require a change in the presentation and disclosure of segment information based on the internal reports regularly reviewed by the Group's Chief Operating Decision Maker in order to assess each segment's performance and to allocate resources to them. Currently the group uses the same presentation of segment information to measure the internal performance measurement as is used for external reporting. Therefore this new standard is not expected to have a material impact on the group's 2009 consolidated financial statements.
- Revised IAS 23 Borrowing Costs removes the option to recognize borrowing costs directly as an expense or to capitalize these costs. This revision requires that an entity capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. Revised IAS 23 will become mandatory for the group's 2009 consolidated financial statements and will constitute a change in accounting policy for the group. In accordance with the transitional provisions, the group will apply revised IAS 23 to qualifying assets for which capitalization of borrowing costs commences on or after the effective date. Therefore the revision will have no impact on prior periods in the group's 2009 consolidated financial statements.
- IFRIC 13 Customer Loyalty Programmes addresses the accounting of customer loyalty programmes
  operated or otherwise participated in by entities that operate, or otherwise participate in, customer
  loyalty programmes for their customers. IFRIC 13 becomes mandatory for the group's 2009 consolidated
  financial statements and will have no impact on the consolidated financial statements because the group
  does not have such programmes.

- Amendments to IAS 32 Financial Instruments: Presentation and IAS 1 Presentation of Financial
  Statements Puttable Financial Instruments and Obligations Arising on Liquidation requires puttable
  instruments, and instruments that impose on the entity an obligation to deliver to another party a pro rata
  share of the net assets of the entity only on liquidation, to be classified as equity if certain conditions are
  met. The amendments, which become mandatory for the group's 2009 consolidated financial statements
  and which require retrospective application, are not expected to have any impact on the consolidated
  financial statements.
- Revised IFRS 3 Business Combinations (2008) incorporates the following changes that are likely to be relevant to the group's operations:
  - the definition of a business has been broadened, which is likely to result in more acquisitions being treated as business combinations;
  - contingent consideration will be measured at fair value, with subsequent changes therein recognized in the income statement;
  - transaction costs, other than share and debt issue costs, will be recognized as expenses for the period in which they were incurred;
  - any pre-existing interest in the acquiree will be measured at fair value with the gain or loss recognized in the income statement;
  - any non-controlling (minority) interest will be measured at either fair value, or at its proportionate share of the identifiable assets and liabilities of the acquiree, to be determined on a transaction-by-transaction basis.

Revised IFRS 3, which becomes mandatory for the group's 2009 consolidated financial statements with regard to business combinations taking effect on or after July 1, 2009, will be applied prospectively and therefore will have no impact on prior periods in the group's 2009 consolidated financial statements.

- Amended IAS 27 Consolidated and Separate Financial Statements (2008) requires accounting for
  changes in ownership interests by the group in a subsidiary, while control is retained, to be recognized
  as an equity transaction. When the group loses control of a subsidiary, any interest retained in the former
  subsidiary will be measured at fair value with the gain or loss on the disposal recognized in the income
  statement. The amendments to IAS 27 which become mandatory for the group's 2010 consolidated
  financial statements, are not expected to have a significant impact on the consolidated financial
  statements.
- The amendment to IFRS 2 Share-based Payment Vesting Conditions and Cancellations clarifies the definition of vesting conditions, introduces the concept of non-vesting conditions, requires non-vesting conditions to be reflected in grant-date fair value and provides the accounting treatment for non-vesting conditions and cancellations. The amendments to IFRS 2 will become mandatory for the group's 2009 consolidated financial statements, with retrospective application. These changes will have no significant effect on the group's consolidated financial statements.

## 3. Principles of financial reporting

#### 3.1 Format and valuation

The consolidated financial statements are drawn up in euros, the group's functional currency. The consolidated financial statements are based upon historical cost to the extent that IFRS does not prescribe another accounting method for specific items. Preparing financial statements in accordance with IFRS means that estimates and assumptions made by the management partly determine the recognized amounts under assets, liabilities, revenues and costs. The estimates and assumptions are mainly related to the measurement of property, plant and equipment (useful life and impairment), goodwill, results on completion of work in progress, pension liabilities, taxation and financial instruments. The estimates made and the related assumptions are based on management's experience and understanding and the development of external factors that can be considered reasonable under the given circumstances. Estimates and assumptions are subject to alterations as a result of changes to facts and understanding and may have

different outcomes per reporting period. Any differences are recognized in the balance sheet or income statement, depending on the nature of the item. The actual results may deviate from results reported previously on the basis of estimates and assumptions. Unless stated otherwise, all amounts in the tables in these financial statements are stated in thousands of euros.

#### 3.2 Consolidation

#### 3.2.1 Group companies

Group companies are included in the consolidation for 100% on the basis of existing control, taking into account any minority interests. The financial statements of group companies are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of group companies have been changed when necessary to align them with the policies adopted by the group.

#### 3.2.2 Joint ventures

Joint ventures – both strategic alliances and contractual project-driven construction consortiums – are included in the consolidation on a proportional basis in accordance with the share in joint control. Amounts receivable from and payable to project-driven construction consortiums are eliminated in the consolidation. Elimination differences as a result of imbalances between partners in current account relation with project-driven construction consortiums, for example timing differences in supply, are recognized in the consolidated balance sheet under Other receivables or Other creditors.

#### 3.2.3 Associated companies

Shareholdings that are not eligible for consolidation based on control, but where there is significant influence on the financial and operating policy, are recognized under associated companies. Significant influence is presumed to exist when the group holds more than 20 percent of the voting power of another entity. The consolidated financial statements include the group's share in the result of associated companies, after adjustments to align the accounting policies with those of the group, from the date that significant influence commences until the date that significant influence ceases.

#### 3.2.4 Elimination of transactions upon consolidation

Intragroup receivables and payables, as well as intragroup transactions and unrealized results within the group and with associated companies and joint ventures, are eliminated in preparing the consolidated financial statements to the extent of the group's share in the entity.

# 3.3 Foreign currencies

The assets and liabilities of foreign group companies and joint ventures that are denominated in functional currencies other than the euro have been translated at the exchange rates as at the end of the reporting period. The income statement items of the foreign group companies and joint ventures concerned have been translated at average exchange rates, which approximate the applicable exchange rates at transaction settlement date. Resulting currency translation differences are added or charged directly to the currency translation reserve in group equity. Exchange rate differences as a result of operational transactions are included in the income statement of the reporting period.

#### 3.4 Derivatives and hedging

It is the policy of Royal Boskalis Westminster N.V. to use cash flow hedges to cover all operational currency risks that mainly relate to future cash flows from projects that are highly probable and that are denominated in currencies other than the relevant functional currency. Fuel price risks and interest rate risks in future cash flows are hedged from time to time using specific derivatives. Hedge accounting is used for the majority of cash flow hedges. This means that movements in the market value of cash flow hedges not yet settled - including results realized on the "rolling forward" of existing hedges as a result of differences between the duration of the hedges concerned and the underlying cash flows - will be directly added or charged to the hedging reserve in group equity, taking taxation into account. If a cash flow hedge added or charged to the group equity either expires, is closed or is settled, or the hedge relation with the underlying cash flows can no longer be considered effective, the accumulated result will continue to be recognized in group equity as long as the underlying cash flow is still expected to take place. When the underlying cash flow actually takes place, the accumulated result is included directly in the income statement. Movements in the market value of cash flow hedges to which no hedge accounting is applied (ineffective cash flow hedges and the ineffective portion of effective cash flow hedges) are included in the income statement for the reporting period. Results from settled effective cash flow hedges and the movements in the market value of ineffective cash flow hedges are recognized in the related items within the operating result. The purchase or sale of financial instruments is generally recorded at transaction rate. Derivatives are stated at fair value.

#### 3.5 Impairment

An assessment is made each reporting period to determine whether there is any indication of impairment of the assets of the group. This does not apply to assets resulting from inventory, due from customers for work in progress, deferred income tax assets, financial instruments within the application of IAS 39 and assets arising from employee benefits. If there is any indication of impairment, an estimate is made of the realizable value of the asset concerned. The difference between the results of this assessment and the relevant book value is charged as an impairment loss to the income statement and deducted from the book value. The present value is calculated at a pre-tax discount rate that reflects the current expectation of the market rate of interest, while also taking into account with regard to floating and other construction equipment specific asset-related risks that are not included in the estimated future cash flows. With the exception of goodwill, impairment losses previously charged to the income statement can be reversed if the estimate of the fair value gives cause to do so.

Indications of impairment of floating and other construction equipment are based on long-term expectations for the utilization of equipment or groups of interchangeable equipment. If there is any indication of impairment, the realizable value of the asset concerned is determined on the basis of the net realizable value or the present value of the estimated future cash flows for the remaining useful life of the equipment from the utilization of the relevant equipment or of the group of interchangeable equipment.

## 3.6 Intangible assets

Goodwill arises upon acquiring group companies, joint ventures and associated companies and is calculated as the difference between the acquisition price and the fair value of the assets and liabilities acquired, according to the accounting principles of Royal Boskalis Westminster N.V. Goodwill and other intangible assets are capitalized net of accumulated amortization and accumulated impairment losses. Goodwill and intangible assets with an infinite useful life are not systematically amortized, but are tested for impairment every year or in case of an indication for impairment (see note 3.5). Negative goodwill that may arise upon acquisition is added directly to the income statement. Straight-line amortization is applied to other intangible assets with a limited useful life. In case of investments accounted for using the equity method the book value of the goodwill is contained in the book value of the investment.

#### 3.7 Service Concession Arrangements

Service concession arrangements within the scope of IFRIC 12 are accounted for according to the provisions of this IFRIC interpretation. Under the provisions of IFRIC 12, which has been adopted pro-actively by the group:

- A financial asset is recognized to the extent that the operator has an unconditional contractual right to receive cash or another financial asset from the grantor for construction or upgrade services.
- An intangible asset is recognized to the extent that the operator has the right to charge users of the public service.
- When the operator is paid for its services partly by a financial asset and partly by a licence to charge
  users, the two components of the consideration are recognized separately. The consideration received
  or receivable for both components is recognized initially at the fair value of the consideration received
  or receivable.

Under both the financial asset and the intangible asset models, the operator accounts for revenue and cost relating to construction (or upgrade) services in accordance with IAS 11 'Construction Contracts'.

Financial assets relating to the concession are accounted for in accordance with IAS 39 as loans or receivables and are presented at amortized cost using the effective interest rate method with the annual interest recognized in the income statement.

#### 3.8 Property, plant and equipment

Property, plant and equipment are recognized at cost price less accumulated depreciation and accumulated impairment losses. The cost price is calculated from the purchase price and/or the internally generated direct expenses. Depreciation of components in the initial cost price is based on the remaining useful life, taking into account any residual value. Modifications and investments to increase capacity are also capitalized at cost price and depreciated on a straight-line basis over the remaining useful life of the asset. Buildings are depreciated over periods varying from ten to fifty years. The depreciation periods for most floating and other construction equipment vary from fifteen to eighteen years. Furnitures and fittings and other fixed operating assets have depreciation periods between three and ten years.

The wear and tear of dredging equipment is highly dependent on project-specific combinations of soil conditions, material to be processed, maritime circumstances, and the intensity of the deployment of the equipment (factors that are difficult to predict). Due to these erratic and time-independent patterns, the maintenance and repair expenses for upkeep of the assets are predominantly charged to the income statement. In exceptional cases the maintenance and repair expenses are eligible for capitalization and straight-line depreciation.

### 3.9 Associated companies

Associated companies, in which the group has a significant influence on the financial and operating policy, are initially recognized at cost and subsequently accounted for using the equity method, adjusted for differences with the accounting principles of the group, less any accumulated impairment. When the group's share of losses exceeds the book value of the associated company, the book value is reduced to zero and recognition of further losses is discontinued except to the extent that the group has incurred legal or constructive obligations or made payments on behalf of the associated company.

#### 3.10 Other financial fixed assets

The other financial fixed assets are mainly held on a long-term basis and/or until maturity and are carried at amortized cost. Accumulated impairment losses are deducted from the book value.

#### 3.11 Inventories

Inventories, which mainly consist of fuel, auxiliary materials and spare parts, are stated at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of selling.

#### 3.12 Due from and due to customers for work in progress

Work in progress is valued at the cost price of the work done, plus a part of the expected results upon completion of the project in proportion to the progress made and less progress billings, advances and provisions. Provisions are recognized for expected losses on work in progress as soon as they are foreseen, and deducted from the cost price; if necessary, any profits already recognized are reversed. The cost price includes direct project costs, consisting of direct payroll costs, materials, costs of subcontracted work, other direct costs and rental charges, and maintenance costs for the equipment used. The progress of a project is determined on the basis of the cost of the work done in relation to the expected cost price of the project as a whole. Profits are not recognized unless a reliable estimate can be made of the result on completion of the project. The balance of the value of work in progress, progress billings and advance payments is determined per project. For projects where the progress billings and advance payments exceed the value of work in progress, the balance is recognized under current liabilities instead of under current assets. The respective balance sheet items are "due from customers for work in progress" and "due to customers for work in progress".

# 3.13 Trade and other receivables

Trade and other receivables are stated initially at fair value and subsequently at amortized cost less accumulated impairment losses, such as doubtful debts. Amortized cost is determined using the effective interest rate.

# 3.14 Cash and cash equivalents

Cash and cash equivalents consist of cash and bank balances and deposits with terms of no more than three months. The explanatory notes disclose the extent to which cash and cash equivalents are not freely available as a result of transfer restrictions, joint control or other legal restrictions.

#### 3.15 Interest-bearing borrowings

Interest-bearing borrowings are liabilities to financial institutions. At initial recognition, interest-bearing borrowings are stated at fair value less transaction costs. Subsequently, interest-bearing borrowings are stated at amortized cost.

#### 3.16 Employee benefits

#### Defined contribution pension schemes

A defined contribution pension scheme is a post-employment benefit scheme under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts if the pension fund has insufficient funds to pay employee benefits in connection with services rendered by the employee in the current of prior periods. Obligations for contributions to defined contribution pension schemes are recognized as an employee benefit expense as part of the personnel expenses in the income statement when they are due. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in future payment is available.

## Defined benefit pension schemes

A defined benefit pension scheme is every post-employment benefit scheme other than a defined contribution scheme. For each separate defined benefit pension scheme, the net asset or liability is determined as the balance of the discounted value of the future payments to employees and former employees, less the fair value of plan assets. The calculations are done by qualified actuaries using the projected unit credit method. The discount rate equals the yield on high quality corporate bonds as at the balance sheet date, with the period to maturity of the bonds approximating the duration of the liability. If this calculation results in a receivable for the group, this amount will only be recognized if there is a reasonable expectation that it is realizable under the applicable agreements. Actuarial gains and losses are added or charged directly to the actuarial reserve in group equity, including any movements in limitations on the net plan assets. Past service costs are charged to the income statement on a straight-line basis over the average period until the benefits become vested, insofar as the benefits are not granted unconditionally.

#### Other long-term employee benefits

The other long-term employee benefits consist mainly of jubilee benefits. The calculation of these liabilities is based upon the actuarial assumptions for the predominant defined benefit scheme.

#### 3.17 Share-based remuneration plans

Members of the Board of Management are granted a conditional number of notional shares which are distributed in cash. This conditional awarding of notional shares is linked to meeting the long-term (three years) performance criteria as explained in the paragraph 'Remuneration Committee' in the report of the Supervisory Board over 2008. The fair value of the conditional number of notional shares is determined on the date they are awarded and adjusted at each reporting date based on the value development of the conditional number of notional shares. If applicable, the impact of this determination and possible adjustment over a three-year period is recognized in the income statement. The fair value of the conditional number of notional shares is recognized as an expense.

#### 3.18 Provisions

Provisions are determined on the basis of estimates of future outflows of economic benefits relating to operational activities for legal or constructive obligations of an uncertain size or with an uncertain settlement date that arise from past events. Provisions, if applicable, relate to reorganization, warranties, legal proceedings and submitted claims. Provisions for reorganization costs are recognized when a detailed and formal plan is announced at balance sheet date to all those concerned or when the execution of the plan has commenced. Provisions for warranties are recognized for warranty claims relating to completed projects with agreed warranty periods applying to some of the consolidated/proportionally consolidated entities. The book value of these provisions is based on common practice in the industry and the company's history of warranty claims over the past ten years for relevant projects. Provisions are discounted insofar as the difference between the discounted value and nominal value is material.

#### 3.19 Deferred income tax assets and liabilities

Deferred income tax assets and liabilities mainly consist of temporary differences between the book value and tax base of assets and liabilities at the relevant applicable tax rates. Deferred tax assets and deferred tax liabilities are netted insofar as they relate to the same fiscal entity.

#### 3.20 Trade and other payables

Trade and other payables are recognized initially at fair value and subsequently at cost/amortized cost. Insofar as the difference between the discounted and nominal value is not material, trade and other payables are stated at cost.

#### 3.21 Revenue

Revenue mainly consists of the cost price of the work done during the reporting period, plus a part of the expected results upon completion of the project in proportion to the progress made during the reporting period, and including and/or deducting the provisions recognized and/or used and released during the reporting period for expected losses. The applied "percentage-of-completion" method is, by its nature, based on an estimation process. Revenue also includes services rendered to third parties during the reporting period. Revenue does not include any direct taxes. When it is uncertain whether the economic benefits of work done or services rendered will flow to the group, the relevant revenue is not recognized.

#### 3.22 Other income

Other income mainly consists of book profits from disposals of and insurance results on property, plant and equipment and currency translation differences on transactions in foreign currency.

#### 3.23 Operational costs

Operational costs consist of the cost price of the work done during the reporting period, excluding personnel expenses and depreciation. Operational costs also include equipment utilization costs, general overhead costs, external costs for research and development, late results from projects and other results/late results. The limited costs for research and development are by their nature directly charged to the income statement.

#### 3.24 Personnel expenses

Personnel expenses consist of wages and salaries for own personnel and the related social security charges and pension costs, including paid and accrued contributions for defined pension contribution plans and the movement in the assets and liabilities from defined benefit plans, excluding actuarial gains and losses and the limitation on net pension plan assets added or charged directly to group equity.

### 3.25 Depreciation and amortization expenses

Depreciation and amortization expenses comprise the depreciation on property, plant and equipment and the amortization of other capitalized costs and intangible assets.

### 3.26 Finance income and expenses

Finance income comprises interest received and receivable from third parties, and gains on financial instruments used to hedge interest risks that are included in the income statement. Interest income is recognized as it accrues in the income statement, using the effective interest method.

Finance expenses comprises interest paid and payable to third parties, which are allocated to reporting periods based on the effective interest method, and losses on financial instruments used to hedge interest risks that are included in the income statement.

#### 3.27 Share in result of associated companies

Share in result of associated companies comprises the share in the results after taxation of the participating interests not included in the consolidation.

#### 3.28 Taxation

Taxation is calculated on the basis of the result before taxation for the reporting period, taking into account the applicable tax provisions and tax rates, and also includes adjustments on taxation from previous reporting periods and movements in deferred taxes recognized in the reporting period. Taxation is included in the income statement unless it relates to items directly recognized in equity, in which case taxation is included in equity. Temporary differences are accounted for in deferred tax assets and/or deferred tax liabilities. Deferred tax assets are only recognized to the extent that it is probable that taxable profit will be available for realization in the foreseeable future. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Additional income taxes that arise from the distribution of dividends are recognized at the same time that the liability to pay the related dividend is recognized.

#### 3.29 Dividends

Dividends are recognized as a liability in the period in which they are declared.

#### 3.30 Consolidated statement of cash flows

The consolidated statement of cash flows is drawn up using the indirect method. Cash is defined as cash and cash equivalents including bank overdrafts as presented in the explanatory notes to the cash and cash equivalents and the interest-bearing borrowings. Cash flows are presented separately in the statement of cash flows as cash flows from operating activities, investing activities and financing activities. Interest on long-term financing is recognized in the cash flow from operating activities. Dividends paid to shareholders and holders of minority interests are recognized in the cash flow from financing activities.

#### 3.31 Principles for information by segment

In addition to dredging and earthmoving activities, which are managed as a single activity, the group also carries out activities through strategic alliances. On the basis of joint control with the alliance partners, these activities are managed directly by the Board of Management and are therefore classified as separate segments of the company. This approach is also based on the specific management structures and reporting within these segments of the company. The following classification into business segments is therefore used as the primary segmentation format:

- · Dredging and earthmoving;
- Maritime infrastructure (particularly Archirodon);
- Maritime and terminal services (particularly Lamnalco).

The geographic structure is used as a secondary segmentation format. The internal management structures and reporting of each of the aforementioned business segments are also organized in this way. The project-based nature of the activities results in the assets of the business segments being deployed worldwide during the reporting period, and segmentation by region of assets and investments in non-current assets would therefore be arbitrary and would not provide any relevant information.

#### 4. Business combination

On November 17, 2008 the group raised its 50% shareholding in Mexican companies Dragamex SA de CV and Codramex SA de CV to 100%. A cash purchase price of € 27.9 million was paid in connection with the acquisition.

In the period from mid-November to end-December 2008 the business combination contributed € 6.7 million to consolidated operational income and € 0.2 million to net group profit. Management estimates that if the acquisition had taken place on January 1, 2008, consolidated operational income for the reporting period would have totaled € 2,317.7 million and net group profit € 251.6 million. The fair-value adjustments used by management to determine these amounts at the acquisition date were the same as would have applied if the acquisition had taken place on January 1, 2008.

The assets and liabilities involved in the acquisition had a book value of € 18,008 on balance at the acquisition date and were recognized at € 27,116 after adjustment for fair value. The fair-value adjustment primarily concerns the revaluation of property, plant and equipment. The fair-value adjustment of € 3.834 after tax on the shareholding already held was credited to the revaluation reserve.

The book values prior to the acquisition were determined immediately before the actual acquisition based on the applicable IFRS standards. The value of the assets and liabilities acquired in the transaction as recognized at the acquisition date is equal to the estimated fair value (see note 3.1 for the notes on the determination of fair value).

As a result of the acquisition full control was also obtained over the cash and cash equivalents of the Mexican companies, meaning that the acquisition resulted in a net outflow of cash and cash equivalents of € 24,533.

Based on the cash purchase price paid and the recognized value of the assets and liabilities obtained as a result of the acquisition, goodwill attributable to the business combination has been calculated as € 13,595. This goodwill pertains mainly to the expertise and technical qualities of the employees and the securing of full control of the Mexican activities (compared to 50% previously).

# 5. Information by segment

# 5.1 Business segments

2008	Dredging and earthmoving	Maritime infra- structure	Maritime and terminal services	Group
Revenue Segment result Non-allocated group costs	1,820,336 318,130	213,847 17,752	59,664 11,566	2,093,847 347,448 - 8,336
Operating result Share in result of associated companies Share in result of associated companies - non-allocated Non-allocated interest Non-allocated taxes Net group profit	1,125	_	- 57	339,112 1,068 - 29,631 433 - 60,870 250,112
Segment assets Investments in associated companies Non-allocated assets Total assets	1,945,317 8,043	237,941 —	140,955 1,795	2,324,213 9,838 217,362 2,551,413
Segment liabilities Non-allocated liabilities Total liabilities	1,078,556	122,571	19,749	1,220,876 462,839 1,683,715
Investments in property, plant and equipment Depreciation and impairment losses	233,184 97,807	30,035 11,780	26,659 5,854	289,878 115,441
2007	Dredging and earthmoving	Maritime infrastructure	Maritime and terminal services	Group
Revenue Segment result Non-allocated group costs	and		and terminal	1,868,529 253,367 - 7,838
Revenue Segment result	and earthmoving 1,628,812	infrastructure	and terminal services 52,260	1,868,529 253,367
Revenue Segment result Non-allocated group costs Operating result Share in result of associated companies Non-allocated interest Non-allocated taxes	and earthmoving  1,628,812 226,587	infrastructure	and terminal services 52,260 10,843	1,868,529 253,367 - 7,838 245,529 7,490 - 2,625 - 43,321 207,073
Revenue Segment result Non-allocated group costs Operating result Share in result of associated companies Non-allocated interest Non-allocated taxes Net group profit  Segment assets Investments in associated companies Non-allocated assets	and earthmoving  1,628,812 226,587  6,067	187,457 15,937	52,260 10,843 1,423	1,868,529 253,367 - 7,838 245,529 7,490 - 2,625 - 43,321 207,073 2,186,224 9,612 4,272

The revenue of the segments Dredging and earthmoving and Maritime infrastructure mainly comprises revenues from work in progress. Movements in the value of work in progress, consisting of cost price, recognized results and the provision for future losses, together with the work done and completed during the reporting period, determine the revenue for these segments.

If certain projects are executed together in a joint venture, the segments only report their own share in the revenue and results recognized, resulting in no material related party transactions that need to be eliminated.

### 5.2 Geographic segments

	Hev	enue
	2008	2007
The Netherlands	250,714	239,928
Rest of Europe	422,705	340,324
Australia / Asia	313,632	224,156
Middle East	719,435	787,401
Africa	211,887	145,301
North and South America	175,474	131,419
	2,093,847	1,868,529

#### 6. Other income

Other income includes book results and currency translation results on transactions in foreign currency. The book results mainly comprise the insurance results and the book profits on the disposal of several items of small equipment. Other income can be specified as follows:

	2008	2007
	404.070	0.004
Results from disposals of and insurance results on property, plant and equipment	101,273	8,664
Currency translation differences on transactions in foreign currency	222	- 152
	101,495	8,512

Results from disposals of and insurance results on property, plant and equipment mainly consisted of the insurance result on the W.D. Fairway. As a result of the damage sustained by the W.D. Fairway on March 8, 2007, the insurers declared the vessel a constructive total loss on March 10, 2008. The resulting insurance settlement led to a net book gain of € 97 million, which was fully recognized in 2008.

# 7. Operational costs

Because the internal management and reporting structure within the group is mainly project-oriented on the basis of activities/sub-activities, neither a breakdown of operational costs in different cost categories nor a complete registration provides any additional insight in the performance and operations of the business.

Operational costs include a loss of € 43.5 million pertaining to negative results on currency and fuel forward contracts on a project. This loss has been recognized in the 2008 income statement as being due to ineffective hedge accounting in relation to this project, the further execution of which is considered no longer expected to occur as at end-2008.

Operational costs include operational lease expenses amounting to € 18.0 million (2007: € 16.1 million).

# 8. Personnel expenses

	2008	2007
Wages and salaries	- 220,989	- 197,348
Social security costs	- 20,722	- 21,872
Pension costs for defined benefit pension schemes	- 8,344	- 6,247
Pension costs for defined contribution pension schemes	- 9,972	- 10,626
	- 260,027	- 236,093

# 9. Finance income and expenses

	2008	2007
Interest income on short-term bank deposits Finance income	10,456 10,456	4,552 4,552
Interest expenses Finance expenses	- 10,023 - 10,023	- 7,177 - 7,177
Net finance income / expenses recognized in the consolidated income statement	433	

#### 10. Taxation

	2008	2007
	2000	2007
Current tax expense		
Current year	- 81,184	- 52,197
Over / under(-) provided in prior years	780	- 16,432
Reclassification from current to deferred tax liabilities	248	821
	- 80,156	- 67,808
Deferred tax expense		
Origination and reversal of temporary differences	- 2,793	- 5,446
Reclassification / utilization of deferred tax liabilities previous years	- 248	19,648
Movement of recognized tax losses carried forward	1,166	- 131
Origination and reversal of fiscal reserves and foreign branch results	21,161	10,416
	19,286	24,487
Taxation in the consolidated income statement	- 60,870	- 43,321
	=======================================	

Due to changes in Dutch corporate income tax regulations and the finalization of the foreign tax computation for a number of older years, a reclassification amounting to € 19.6 million was recorded in 2007 from deferred income tax liabilities in non-current liabilities to income tax payable in current liabilities. In the deferred tax expense, this reclassification is included in the item "reclassification / utilization deferred tax liabilities previous years". The movement in 2008 (€ 21.2 million) relates only to foreign branch results.

The following movements in deferred tax assets and liabilities, including applicable tax rate changes, together with the items they relate to, are recognized directly in group equity:

	2008	2007
Deferred tax for:		
Revaluation related to business combination	- 1,491	_
Change in fair value of effective cash flow hedges	6,406	- 5,470
Actuarial gains and losses and asset limitation on defined benefit pension schemes	2,985	1,035
Employee benefits	359	- 1,112
	8,259	- 5,547

The operational activities of Royal Boskalis Westminster N.V. are subject to various tax regimes with tax rates varying from 0% to 55% (2007: 0% to 55%). These different tax rates, together with fiscal facilities in various countries and the treatment of tax losses, results not subject to taxation and non-deductible costs, lead to an effective tax rate in the reporting period of 19.6% (2007: 17.3%). The changing geographic spread of activities affects the weighted effective tax rate as a consequence of the application of different local nominal tax rates. The average effective tax rate is calculated as the taxation charge divided by the profit before taxation, as shown in the consolidated income statement.

The reconciliation between the Dutch nominal tax rate and the effective tax rate is as follows:

	2008	2007
Nominal tax rate in the Netherlands	25.5%	25.5%
Application of local nominal tax rates	3.1%	-1.8%
Non-deductible expenses	1.6%	0.4%
Effect of previously non-balancing and unrecognized tax losses	1.3%	2.6%
Effect of previously non-recognized tax losses	-3.4%	-3.5%
Special taxation regimes	-11.1%	-5.4%
Effect of share in result of associated companies.	2.6%	-0.5%
Effective tax rate	19.6%	17.3%

# 11. Income tax receivable and payable

The current income tax receivable and income tax payable relate to the fiscal positions of the group companies concerned and consist of fiscal years still to be settled less withholding taxes or tax refunds.

### 12. Deferred income tax assets and liabilities

	Balance January			Movement in differences du			Balance December	
	Asset	Liability	Charged (-) / added to net profit	Charged to group equity	Business combination	Currency translation differences	Asset	Liability
Property, plant and equipment	491	- 3,339	- 1,393	- 1,491	- 3,315	397	321	- 8,971
Due from and due to costumers for work in progress	306	- 970	- 1,279	_	- 560	- 28	_	- 2,531
Trade and other receivables	180	_	- 151	_	_	2	31	_
Hedging reserve	_	- 9,108	300	6,406	_	- 24	652	- 3,078
Actuarial gains and losses and asset limitation on								
defined benefit pension schemes	5,192	_	_	2,985	_	_	8,177	_
Employee benefits	764	- 5,262	53	359	_	7	824	- 4,903
Provisions	359	- 222	- 200	_	_	39	705	- 729
Trade and other payables	_	_	997	_	_	_	997	_
Other assets and liabilities	721	- 540	- 1,368	_	_	- 74	309	- 1,570
Foreign branch results	_	- 24,033	21,161	_	_	_	_	- 2,872
Tax losses carried forward	1,116		1,166			- 132	2,150	
	9,129	- 43,474	19,286	8,259	- 3,875	187	14,166	- 24,654
Offsetting deferred tax assets and liabilities	- 7,068	7,068					- 7,566	7,566
Net in the consolidated balance sheet	2,061	- 36,406					6,600	- 17,088

	Balance January		Movement in temporary differences during the year			Balance as at December 31, 2007		
	Asset	Liability	Charged (-)/ added to net profit	Charged to group equity	Business combination	Currency translation differences	Asset	Liability
Property, plant and equipment	5,540	- 18,584	10,164	_	_	32	491	- 3,339
Due from and due to costumers for work in progress	305	- 6,411	5,420	_	_	22	306	- 970
Trade and other receivables	335	_	- 152	_	_	- 3	180	_
Hedging reserve	_	- 4,643	1,005	- 5,470	_	_	_	- 9,108
Actuarial gains and losses and asset limitation on								
defined benefit pension schemes	4,157	_	_	1,035	_	_	5,192	_
Employee benefits	347	- 3,812	79	- 1,112	_	_	764	- 5,262
Provisions	84	_	59	_	_	- 6	359	- 222
Trade and other payables	2,295	_	- 2,295	_	_	_	_	_
Other assets and liabilities	- 426	779	- 78	_	_	- 94	721	- 540
Fiscal reserves	_	- 5,358	5,358	_	_	_	_	_
Foreign branch results	_	- 29,091	5,058	_	_	_	_	- 24,033
Tax losses carried forward	1,301	_	- 131	_	_	- 54	1,116	_
	13,938	- 67,120	24,487	- 5,547		- 103	9,129	- 43,474
Offsetting deferred tax assets and liabilities	- 10,858	10,858					- 7,068	7,068
Net in the consolidated balance sheet	3,080	- 56,262					2,061	- 36,406

Deferred tax assets are not recognized as long as it is not probable that economic benefits can be expected in future periods. Deferred tax assets and liabilities within fiscal entities are offset in the balance sheet.

# Unrecognized deferred income tax assets

Unrecognized deferred tax assets regarding tax losses carried forward of group companies amount to € 45.8 million (2007: € 52.1 million), of which € 0.0 million (2007: € 0.5 million) expires within one year, € 14.3 million (2007: € 12.9 million) in between one and five years, and € 31.5 million (2007: € 38.7 million) after more than five years. These deferred tax assets are not recognized in the balance sheet as long as recovery through taxable profit or deductible temporary differences before expiration is not probable.

### 13. Intangible assets

	Goodwill	Concession	Total
Balance as at January 1, 2008			
Cost	_	3,536	3,536
Accumulated depreciation	_	_	_
Book value		3,536	3,536
Movements			
Additions	13,595	2,102	15,697
Currency translation differences		162	162
	13,595	2,264	15,859
Balance as at December 31, 2008			
Cost	13,595	5,800	19,395
Accumulated depreciation			
Book value	13,595	5,800	19,395
	Goodwill	Concession	Total
Balance as at January 1, 2007			
Cost	_	2,237	2,237
Accumulated depreciation	_	· —	_
Book value		2,237	2,237
Movements			
Additions	_	1,530	1,530
Currency translation differences	_	- 231	- 231
		1,299	1,299
Balance as at December 31, 2007			
Cost	_	3,536	3,536
Accumulated depreciation	_	· —	_
Book value	_	3,536	3,536

#### 13.1 Goodwill

In November 2008 the group raised its shareholding in Dragamex SA de CV and Codramex SA de CV from 50% to 100% by creating a business combination (see note 4). This business combination is accounted for using the purchase method, meaning that goodwill is recognized on the consolidated balance sheet. The values assigned to the assets and liabilities acquired are based on assumptions and estimates regarding their fair value. Changes in assumptions and estimates can lead to changes in the value attributed to certain assets and in estimated useful life. This may affect the amounts recognized in the income statement or the date on which they are recognized.

Annual impairment testing to determine the need for goodwill impairment will take place no sooner than the fourth quarter of 2009, unless it is deemed essential to do so earlier.

#### 13.2 Concession

In late 2006 Thermaiki Odos SA, a jointly controlled entity, in which Archirodon Group N.V. participates for 50%, was awarded the Build-Finance-Operate-Transfer (BFOT) contract for the Thessaloniki Submerged Tunnel (TST).

The duration of the concession period is 30 years of which the construction period is 48 months. Total project capital expenditure is estimated to be € 406 million (100% figures). Thermaiki Odos SA has entered into an Operation and Maintenance Agreement with Thermaikes Diadromes SA, in which Archirodon Group N.V. has a 50% shareholding, and which undertakes the operation and maintenance of the project from completion of construction to the end of the concession period, as a sub-contractor.

In connection with the accounting for the concession, Royal Boskalis Westminster N.V. has adopted IFRIC 12 'Service Concession Arrangements' from January 1, 2007. In accordance with the concession contractual arrangement, Thermaiki Odos SA will be paid for the construction services partly by a state contribution and partly by the license to charge users during the concession period. Accordingly, and based on the provisions of IFRIC 12, the group accounts for the first part of the consideration (state contribution) through the recognition of a financial asset, while the second part of the consideration is accounted for as an intangible asset. On the basis of the above the group has recognized an intangible asset the cumulative balance of which was € 5.8 million as at December 31, 2008 (2007: € 3.5 million), while a financial asset of € 1.0 million (2007: € 0.8 million) has been recognized in respect of the concession, which is included in Other receivables and prepayments (note 19) as of the above date.

The amortization of the intangible and financial asset will commence upon the completion of the construction and will last till the end of the concession arrangement agreement.

# 14. Property, plant and equipment

	Land and buildings	Floating and other construction equipment	Other fixed assets	Property, plant & equipment under construction	Total
Balance as at January 1, 2008	64.040	1 550 100	E0 660	104 100	1 017 010
Cost Accumulated depreciation	64,048 - 25,698	1,559,188 - 894,669	59,660 - 39,224	134,122	1,817,018 - 959,591
Book value	38,350	664,519	20,436	134,122	857,427
200.114.40					
Movements					
Additions	4,431	69,469	4,022	211,956	289,878
Disposals	_	- 70,709	- 996	- 54	- 71,759
Acquisitions through business combinations	11	22,506	249	42	22,808
Put into operation	4,560	104,398	911	- 109,869	_
Impairment loss	— 0 EEC	- 5,195	12 500	_	- 5,195
Depreciation Other movements	- 2,556 170	- 94,184 5 521	- 13,506 - 432	2,120	- 110,246
Currency translation differences	- 288	- 5,521 - 163	- 432	2,120 873	- 3,663 39
ourrolley translation unfortified	6,328	20,601	- 10,135	105,068	121,862
Balance as at December 31, 2008					
Cost	72,425	1,590,851	60,865	239,190	1,963,331
Accumulated depreciation	- 27,747	- 905,731	- 50,564		- 984,042
Book value	44,678	685,120	10,301	239,190	979,289
	Land and buildings	Floating and other construction equipment	Other fixed assets	Property, plant & equipment under construction	Total
		and other construction		plant & equipment under	Total
Balance as at January 1, 2007	buildings	and other construction equipment	assets	plant & equipment under construction	
Cost	buildings 60,894	and other construction equipment 1,458,919	42,725	plant & equipment under	1,641,556
Cost Accumulated depreciation	60,894 - 28,987	and other construction equipment  1,458,919 - 859,360	42,725 - 31,354	plant & equipment under construction	1,641,556 - 919,701
Cost	buildings 60,894	and other construction equipment 1,458,919	42,725	plant & equipment under construction	1,641,556
Cost Accumulated depreciation Book value	60,894 - 28,987	and other construction equipment 1,458,919 - 859,360	42,725 - 31,354	plant & equipment under construction	1,641,556 - 919,701
Cost Accumulated depreciation Book value  Movements	60,894 - 28,987 31,907	and other construction equipment  1,458,919 - 859,360 599,559	42,725 - 31,354 11,371	plant & equipment under construction  79,018  79,018	1,641,556 - 919,701 721,855
Cost Accumulated depreciation Book value	60,894 - 28,987	and other construction equipment 1,458,919 - 859,360	42,725 - 31,354	plant & equipment under construction	1,641,556 - 919,701
Cost Accumulated depreciation Book value  Movements Additions	60,894 - 28,987 31,907	and other construction equipment  1,458,919 - 859,360 - 599,559 - 68,577	42,725 - 31,354 11,371	plant & equipment under construction  79,018  79,018	1,641,556 - 919,701 721,855 260,215
Cost Accumulated depreciation Book value  Movements Additions Disposals Put into operation Depreciation	60,894 - 28,987 31,907  222 7,683 - 1,514	and other construction equipment  1,458,919 - 859,360 599,559  68,577 - 10,858 101,349 - 86,684	42,725 - 31,354 11,371  18,806 - 159 5,352 - 14,333	plant & equipment under construction  79,018 ————————————————————————————————————	1,641,556 - 919,701 721,855 260,215 - 11,017 — - 102,531
Cost Accumulated depreciation Book value  Movements Additions Disposals Put into operation Depreciation Other movements	60,894 - 28,987 31,907  222 7,683 - 1,514 257	and other construction equipment  1,458,919 - 859,360 599,559  68,577 - 10,858 101,349 - 86,684 1,487	42,725 - 31,354 11,371  18,806 - 159 5,352 - 14,333 - 335	plant & equipment under construction  79,018  —— 79,018  172,610 —— - 114,384 —— - 311	1,641,556 - 919,701 721,855 260,215 - 11,017 — - 102,531 1,098
Cost Accumulated depreciation Book value  Movements Additions Disposals Put into operation Depreciation	60,894 - 28,987 31,907  222 7,683 - 1,514 257 - 205	and other construction equipment  1,458,919 - 859,360 - 599,559  68,577 - 10,858 101,349 - 86,684 1,487 - 8,911	42,725 - 31,354 11,371  18,806 - 159 5,352 - 14,333 - 335 - 266	plant & equipment under construction  79,018  79,018  79,018  172,610	1,641,556 - 919,701 721,855 260,215 - 11,017 — - 102,531 1,098 - 12,193
Cost Accumulated depreciation Book value  Movements Additions Disposals Put into operation Depreciation Other movements	60,894 - 28,987 31,907  222 7,683 - 1,514 257	and other construction equipment  1,458,919 - 859,360 599,559  68,577 - 10,858 101,349 - 86,684 1,487	42,725 - 31,354 11,371  18,806 - 159 5,352 - 14,333 - 335	plant & equipment under construction  79,018  —— 79,018  172,610 —— - 114,384 —— - 311	1,641,556 - 919,701 721,855 260,215 - 11,017 — - 102,531 1,098
Cost Accumulated depreciation Book value  Movements Additions Disposals Put into operation Depreciation Other movements Currency translation differences	60,894 - 28,987 31,907  222 7,683 - 1,514 257 - 205	and other construction equipment  1,458,919 - 859,360 - 599,559  68,577 - 10,858 101,349 - 86,684 1,487 - 8,911	42,725 - 31,354 11,371  18,806 - 159 5,352 - 14,333 - 335 - 266	plant & equipment under construction  79,018  79,018  79,018  172,610	1,641,556 - 919,701 721,855 260,215 - 11,017 — - 102,531 1,098 - 12,193
Cost Accumulated depreciation Book value  Movements Additions Disposals Put into operation Depreciation Other movements	60,894 - 28,987 31,907  222 7,683 - 1,514 257 - 205	and other construction equipment  1,458,919 - 859,360 - 599,559  68,577 - 10,858 101,349 - 86,684 1,487 - 8,911	42,725 - 31,354 11,371  18,806 - 159 5,352 - 14,333 - 335 - 266	plant & equipment under construction  79,018  79,018  79,018  172,610	1,641,556 - 919,701 721,855 260,215 - 11,017 — - 102,531 1,098 - 12,193
Cost Accumulated depreciation Book value  Movements Additions Disposals Put into operation Depreciation Other movements Currency translation differences  Balance as at December 31, 2007	60,894 - 28,987 31,907  222 7,683 - 1,514 257 - 205 6,443	and other construction equipment  1,458,919 - 859,360 - 599,559  68,577 - 10,858 101,349 - 86,684 1,487 - 8,911 - 64,960	42,725 - 31,354 11,371  18,806 - 159 5,352 - 14,333 - 335 - 266 9,065	plant & equipment under construction  79,018  79,018  79,018  172,610	1,641,556 - 919,701 721,855  260,215 - 11,017 — - 102,531 1,098 - 12,193 135,572
Cost Accumulated depreciation Book value  Movements Additions Disposals Put into operation Depreciation Other movements Currency translation differences  Balance as at December 31, 2007 Cost	60,894 - 28,987 31,907  222 7,683 - 1,514 257 - 205 6,443	and other construction equipment  1,458,919 - 859,360 599,559  68,577 - 10,858 101,349 - 86,684 1,487 - 8,911 64,960  1,559,188	42,725 - 31,354 11,371  18,806 - 159 5,352 - 14,333 - 335 - 266 9,065	plant & equipment under construction  79,018  79,018  79,018  172,610	1,641,556 - 919,701 721,855  260,215 - 11,017 102,531 1,098 - 12,193 135,572

As at December 31, 2007 the book value of the trailer suction hopper dredger W.D. Fairway was included in the book value of the Floating and other construction equipment. On March 8, 2007 the W.D. Fairway was hit by a container vessel in China and as a result of the sustained damages the vessel was not deployed afterwards. As a consequence of the physical damage to the W.D. Fairway an impairment test was performed on the book value as at December 31, 2007. The result of this test did not give any cause for the recognition of an impairment loss. On March 10, 2008 agreement was reached with insurers about the classification of the damage as a constructive total loss, and Boskalis became liable to account to insurers for the residual value of the WD Fairway. As a result Boskalis has treated the economic ownership of the WD Fairway as having been transferred to insurers and reported that transfer as a disposal in its 2008 accounts. The insurance benefit, after deduction of the remaining book value of the vessel, is recognized as Other income (see note 6).

The securities provided for financing granted by means of mortgage rights on property, plant and equipment are disclosed in note 22.

### 15. Associated companies

	2008	2007
Balance as at January 1	9,612	10,106
Dividends received	- 1,968	- 6,175
Investment in Smit Internationale N.V.	238,159	_
Other net investments	1,890	3
Share in result of associated companies	6,705	7,490
Impairment loss	- 35,268	_
	- 28,563	7,490
Currency translation differences	- 764	- 1,812
Balance as at December 31	218,366	9,612

The key associated companies of Royal Boskalis Westminster N.V. are:

		Ownership	interest
Company	Country of incorporation	2008	2007
Bean Meridian Holding LLC	United States of America	_	25%
Bean Excavation LLC	United States of America	_	25%
Bean Meridian LLC	United States of America	_	25%
Bean Environmental LLC	United States of America	_	25%
IRSHAD	Abu Dhabi, United Arab Emirates	20%	20%
RW Aggregates Ltd	United Kingdom	50%	50%
Smit Internationale N.V.	The Netherlands	23%	_

During the year under review agreement was reached with the former joint venture partner Bean regarding the final settlement of the previously discontinued activities in the United States of America. No late results derived from this final settlement.

The voting rights in associated companies are equal to the ownership interests. The share of the group in assets, liabilities, revenue and result of the aforementioned associated companies is stated below:

	2008	2007
Assets	300,608	20,486
Liabilities	157,848	10,874
Equity	142,760	9,612
Revenues	48,381	12,981
Share in result of associated companies before impairment losses	6,705	7,490

During 2008 the group acquired a 23.14% shareholding in Smit Internationale N.V., an investment costing a total of € 238.2 million. The share in the profit of this shareholding amounted to € 5.6 million over the 2008 financial year. At end-2008 the value of the Smit Internationale N.V. shares held by the group equaled € 146.3 million based on the year-end closing price on NYSE Euronext Amsterdam. The difference between this valuation and the book value of the holding was reason to perform an impairment test.

For this impairment test a discounted cash flow valuation of future cash flows was calculated, based on financial information published by Smit Internationale N.V., the consensus forecast of various analysts (specifically for 2009 and 2010), and additional estimates by the group, particularly for the period after 2010. A nominal long-term growth rate of 2% was assumed for the purpose of the test. An after-tax discount rate of 9% was applied to calculate the present value of future cash flows.

The impairment test resulted in an impairment loss of € 35.3 million on the book value of the shareholding, which has been recognized in the income statement under the item Share in result of associated companies.

# 16. Other financial fixed assets

	2008	2007
Balance as at January 1	5,898	7,532
Movements	2,491	- 1,061
Movement in measurement at amortized cost	- 86	183
Currency translation differences	224	- 756
Balance as at December 31	8,527	5,898

The other financial fixed assets comprise long-term advance payments to suppliers and long-term retentions from customers, which are due in agreed time periods.

#### 17. Inventories

	2008	2007
Fuel and materials	29,696	20,429
Spare parts	42,680	36,509
Other inventories	3,628	2,118
	76,004	59,056

During 2008 € 68.6 million (2007: € 59.2 million) of inventories was recognized as an expense and € 1.2 million (2007: € 0.8 million) was written off through the income statement.

# 18. Due from and due to customers for work in progress

Retentions         25,595         17,624           Progress billings         2,766,248         2,131,270           Advances received         147,788         142,308           Progress billings and advances received         2,914,036         2,273,578           Work in progress         - 229,111         - 92,197           Due from customers for work in progress         146,482         204,372           Due to customers for work in progress         - 375,593         - 296,569		2008	2007
Progress billings received         2,740,653         2,113,646           Retentions         25,595         17,624           Progress billings         2,766,248         2,131,270           Advances received         147,788         142,308           Progress billings and advances received         2,914,036         2,273,578           Work in progress         -229,111         -92,197           Due from customers for work in progress         146,482         204,372           Due to customers for work in progress         -375,593         -296,569			0.404.004
Retentions         25,595         17,624           Progress billings         2,766,248         2,131,270           Advances received         147,788         142,308           Progress billings and advances received         2,914,036         2,273,578           Work in progress         - 229,111         - 92,197           Due from customers for work in progress         146,482         204,372           Due to customers for work in progress         - 375,593         - 296,569	Contract costs incurred plus realized project results less provision for future losses	2,684,925	2,181,381
Progress billings         2,766,248         2,131,270           Advances received         147,788         142,308           Progress billings and advances received         2,914,036         2,273,578           Work in progress         - 229,111         - 92,197           Due from customers for work in progress         146,482         204,372           Due to customers for work in progress         - 375,593         - 296,569	Progress billings received	2,740,653	2,113,646
Advances received       147,788       142,308         Progress billings and advances received       2,914,036       2,273,578         Work in progress       - 229,111       - 92,197         Due from customers for work in progress       146,482       204,372         Due to customers for work in progress       - 375,593       - 296,569	Retentions	25,595	17,624
Progress billings and advances received         2,914,036         2,273,578           Work in progress         - 229,111         - 92,197           Due from customers for work in progress         146,482         204,372           Due to customers for work in progress         - 375,593         - 296,569	Progress billings	2,766,248	2,131,270
Work in progress         - 229,111         - 92,197           Due from customers for work in progress         146,482         204,372           Due to customers for work in progress         - 375,593         - 296,569	Advances received	147,788	142,308
Due from customers for work in progress Due to customers for work in progress  - 375,593 - 296,569	Progress billings and advances received	2,914,036	2,273,578
Due from customers for work in progress Due to customers for work in progress  - 375,593 - 296,569			
Due to customers for work in progress - 296,569	Work in progress	- 229,111	- 92,197
Due to customers for work in progress - 296,569			
	Due from customers for work in progress	146,482	204,372
Work in progress - 92,197	Due to customers for work in progress	- 375,593	- 296,569
	Work in progress	- 229,111	- 92,197

# 19. Trade and other receivables

	2008	2007
Trade receivables	496,391	384,112
Amounts due from associated companies	2,166	2,426
Other receivables and prepayments	172,337	292,688
	670,894	679,226
Derivatives	15,266	24,786
	686,160	704,012

The derivatives with a time to maturity of more than 1 year amount to  $\ensuremath{\varepsilon}$  0.8 million.

# 20. Cash and cash equivalents

Note	2008	2007
Bank balances and cash	130,678	83,422
Short-term bank deposits	277,678	268,501
Cash and cash equivalents	408,356	351,923
Bank overdrafts [22]	- 6,259	- 1,569
Cash and cash equivalents in the consolidated statement of cash flows	402,097	350,354

Cash and cash equivalents include € 120.7 million (2007: € 83.7 million) held by project-driven construction consortiums and € 36.4 million (2007: € 70.0 million) held by strategic alliances, which are subject to joint control. The remaining funds were freely disposable at year-end 2008.

# 21. Group equity

(in € 1,000)	Note	Balance as at January 1, 2008	Cash dividend	Addition to retained earnings	Movement legal reserves	Total recognized income and expense	Balance as at December 31, 2008
Issued capital	[21.1]	68,639	_	_	_	_	68,639
Share premium	[21.2]	13,261					13,261
		81,900	_	_	_	_	81,900
Legal reserve	[21.3]	97,204	_	_	10,147	_	107,351
Hedging reserve	[21.4]	36,269	_	_	_	- 30,534	5,735
Revaluation reserve	[21.5]	_	_	_	_	3,834	3,834
Currency translation reserve	[21.6]	- 24,004	_	_	_	- 8,873	- 32,877
Actuarial reserve	[21.7]	- 29,291	_	_	_	- 19,363	- 48,654
Retained earnings	[21.8]	401,596		102,275	- 10,147		493,724
		481,774	_	102,275	_	- 54,936	529,113
Profit appropriation 2007		204,376	- 102,101	- 102,275	_	_	_
Net profit 2008		_	_	_	_	249,105	249,105
Profit for the year	[21.9]	204,376	- 102,101	- 102,275	_	249,105	249,105
Shareholders' equity		768,050	- 102,101	_	_	194,169	860,118
Net profit 2008 attributable to minority interests						1,007	
Currency translation differences						1,108	
Minority interest		8,686	- 3,221	_	_	2,115	7,580
Total group equity		776,736	- 105,322			196,284	867,698

(în € 1,000)	Note	Balance as at January 1, 2007	Cash dividend	Addition to retained earnings	Movement legal reserves	Total recognized income and expense	Balance as at December 31, 2007
Issued capital	[21.1]	68,639	_	_	_	_	68,639
Share premium	[21.2]	13,261	_	_	_	_	13,261
		81,900		_			81,900
Legal reserve	[21.3]	81,499	_	_	15,705	_	97,204
Hedging reserve	[21.4]	18,196	_	_	_	18,073	36,269
Revaluation reserve	[21.5]	_	_	_	_	_	_
Currency translation reserve	[21.6]	- 11,209	_	_	_	- 12,795	- 24,004
Actuarial reserve	[21.7]	- 27,395	_	_	_	- 1,896	- 29,291
Retained earnings	[21.8]	359,068	_	58,233	- 15,705	_	401,596
		420,159		58,233		3,382	481,774
Profit appropriation 2006		116,577	- 58,344	- 58,233	_	_	_
Net profit 2007		_	_	_	_	204,376	204,376
Profit for the year	[21.9]	116,577	- 58,344	- 58,233		204,376	204,376
Shareholders' equity		618,636	- 58,344			207,758	768,050
Net profit 2007 attributable to minority interests Currency translation differences						2,697 499	
Minority interest		6,004	- 514	_	_	3,196	8,686
Total group equity		624,640	- 58,858			210,954	776,736

### 21.1 Issued capital

On May 21, 2007 Royal Boskalis Westminster N.V. effected a share split of its ordinary shares on a three-for-one basis (three new shares for one old share). This split does not apply to the cumulative protective preference shares, but these now carry three voting rights per share from the same date. After the share split the authorized share capital of € 240 million is divided into 150,000,000 ordinary shares with a par value of € 0.80 each and 50,000,000 cumulative protective preference shares with a par value of € 2.40 each.

During the financial years 2008 and 2007 there were no changes in the issued capital. The issued capital as at December 31, 2008 consists of 85,799,361 ordinary shares with a par value of € 0.80 each and consequently amounts to € 68.6 million. Of the issued capital as at December 31, 2008, no ordinary shares were owned by Royal Boskalis Westminster N.V.

### 21.2 Share premium

Share premium comprises additional paid-in capital exceeding the par value of outstanding shares. Share premium is distributable free of tax.

# 21.3 Legal reserve

With regard to the difference between the cost price and equity value of entities, consolidated either proportionally as well as associated companies recognized in accordance with the equity method, a legally required reserve is recognized because of a lack of control over the distribution of profits only to the extent that these differences are not included in the accumulated currency translation differences on foreign operations.

#### 21.4 Hedging reserve

The hedging reserve comprises the fair value of effective cash flow hedges, not yet realized at balance sheet date, net of taxation, including results realized on the "rolling forward" of existing hedges as a result of differences between the duration of the hedges concerned and the underlying cash flows. Details about the movements in the hedging reserve are disclosed in note 26.2.

#### 21.5 Revaluation reserve

This reserve relates to the revaluation of property, plant and equipment prior to the business combination during 2008 through which the shareholdings in Dragamex SA de CV and Codramex SA de CV were raised from 50% to 100% (see note 4).

### 21.6 Currency translation reserve

The translation reserve comprises all accumulated currency translation differences arising from the translation of investments in foreign operations, which are denominated in reporting currencies other than those used by the group, including the related intragroup financing. These currency translation differences are accumulated as from the IFRS transition date (January 1, 2004) and are taken into the income statement at disposal or termination of these foreign operations.

#### 21.7 Actuarial reserve

The actuarial reserve relates to the limitation on net plan assets of defined benefit pension schemes and the actuarial gains and losses, which originated from the difference between the realized and the expected movement in defined benefit obligations and the return on plan assets.

#### 21.8 Retained earnings

Retained earnings consist of additions and distributions based on profit appropriations, effects of changes in accounting principles and losses and movements in the legal reserve. The balance is at the disposal of the shareholders.

# 21.9 Profit for the year

Profit for the year represents the as yet unappropriated current year profit. A proposal for profit appropriation is included in note 29 relating to subsequent events.

### 21.10 Earnings per share

Earnings per share over 2008 amount to € 2.90 (2007: € 2.38). Because there are no dilution effects, the diluted earnings per share also amount to € 2.90 (2007: € 2.38). The calculation of earnings per share is based on the profit attributable to shareholders of € 249.1 million (2007: € 204.4 million).

The weighted average number of ordinary shares did not change during the financial years 2008 and 2007 and amounts to 85,799,361.

# 22. Interest-bearing borrowings

	2008	2007
Non-current liabilities		
Mortgage loans	7,002	31,651
Other bank loans	34,896	27,733
	41,898	59,384
Current liabilities		
Mortgage loans (current portion)	27,018	10,994
Other bank loans (current portion)	243,985	15,134
Bank overdrafts	6,259	1,569
	277,262	27,697
Total interest-bearing borrowings	319,160	87,081

Effective interest rates, remaining terms and currencies of the interest-bearing borrowings are disclosed in the explanatory notes to the financial instruments in the interest rate risk paragraph. As at December 31, 2008, the average interest rate for the non-current portion of mortgage loans and other bank loans was 4.46% (2007: 5.39%) and 5.39% (2007: 5.81%) respectively. The non-current portions of mortgage loans and other bank loans due over more than five years amount to € 1.1 million (2007: € 2.3 million) and € 4.5 million (2007: € 5.7 million) respectively.

As security for the mortgage loans, mortgage rights are vested on property, plant and equipment, mainly vessels, with a book value of € 32.9 million (2007: € 37.9 million). For certain loans, additional securities have been provided by means of the assignment of revenues from rental contracts to third parties and insurance policies regarding this property, plant and equipment. If applicable, financial ratio and negative pledge clause requirements are met as at December 31, 2008.

# 23. Employee benefits

The liabilities associated with employee benefits consist of defined benefit pension schemes and other liabilities relating to a number of defined contribution schemes in foreign countries and jubilee benefits. They amount to a total of:

	Note	2008	2007
Defined benefit pension schemes Other liabilities on account of employee benefits Employee benefits	[23.1]	31,224 4,723 35,947	6,931 3,871 10,802

# 23.1 Defined benefit pension schemes

Current service cost   8,119		Defined benefit obligation	Fair value plan assets	Surplus/ deficit (-)	Unfunded pension liabilities	Total	consolidated income statement	Recognized directly in equity
Interest cast on obligation  15,709	Balance as at January 1, 2008	314,186	345,014	30,828	- 6,931	23,897		
Contributions received	Current service cost	8,119	_	- 8,119	- 704	- 8,823	8,823	_
Expected return on plan assets   - 16,546   -16,546   -16,546   -16,546   -14,747   -14,755	Interest cost on obligation	15,709	_	- 15,709	- 358	- 16,067	16,067	_
Net actuarial gains / losses	Contributions received		-		_		_	_
Senefits paid	Expected return on plan assets	_	-				- 16,546	_
Foreign currency exchange rate changes   -12,615   -14,634   -2,019   -127   -2,146   -	-		-	- 44,703		•	_	44,755
Total movement - 12,333 - 58,007 - 45,674 - 667 - 46,341 - 8,344 - 44,755  Balance as at December 31,2008 - 301,853 - 287,007 - 14,846 - 7,598 - 22,444 - 8,344 - 44,755  Limitation on net plan assets as at January 1 Movement in limit on net plan assets as at January 1 Balance as at December 31, 2008 after limitation on net plan assets  Limitation on net plan assets as at December 31  Balance as at December 31, 2008 after limitation on net plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Total result defined benefit pension schemes  Defined benefit collipation plan assets  Defined benefit plan assets  Defined benefit collipation plan assets  Defined benefit collipation plan assets as at January 1  Movement in limit on net plan assets as at January 1  Movement in limit on net plan assets as at January 1  Movement in limit on net plan assets as at January 1  Movement in limit on net plan assets as at December 31  Defined benefit plan assets as at January 1  Movement in limit on net plan assets as at January 1  Movement in limit on net plan assets as at January 1  Movement in limit on net plan assets as at Janua			-	2.010			_	_
Balance as at December 31, 2008    Surplus   Surplus   Surplus   Surplus   Surplus   Surplus   Surplus   Pelined   Pension schemes   Surplus   Pelined   Pel							9 2//	44 755
Limitation on net plan assets as at January 1   Movement in limit on net plan assets   Limitation on net plan assets as at December 31   Limitation on net plan assets a	iotai movement	- 12,333	- 30,007	- 43,074	- 001	- 40,341	0,344	44,733
Defined benefit pension schemes   Defi	Balance as at December 31, 2008	301,853	287,007	- 14,846	- 7,598	- 22,444	8,344	44,755
Defined benefit pension schemes   Defi	Limitation on net plan assets as at January 1					- 30.828		
Defined benefit pension schemes   Surplus   Defined benefit pension schemes   Defined benefit pension						•	_	- 22.048
Defined benefit pension schemes   Defined benefit pension schemes   Defined benefit   Fair value obligation   Pair value plan assets   Surplus   Surplus   Surplus   Defined pension   Pair value plan assets   December 31, 2007   317,821   351,183   33,362   -6,979   26,383   Pair value plan assets   Pair value plan assets   Surplus   Pair value plan assets   Pair valu	·							ŕ
Defined benefit pension schemes   Defined benefit pension schemes   Defined benefit   Fair value obligation   Pair value plan assets   Surplus   Surplus   Surplus   Defined pension   Pair value plan assets   December 31, 2007   317,821   351,183   33,362   -6,979   26,383   Pair value plan assets   Pair value plan assets   Surplus   Pair value plan assets   Pair valu								
Defined benefit   Fair value   Surplus   Unfunded persion   Total   Charged to consolidated income statement   Fair value   Defined benefit   Fair value   Defined persion   Total   Surplus   Total   Statement   Total   Statement   Total   Statement   Income statement   Total   Statement   Total   Statement   Total   Statement   Income statement   Inco	Balance as at December 31, 2008 after limitation on net plan assets					- 31,224		
Defined benefit obligation   Fair value obligation   Fair value obligation   Pair value value   Pair va	Total result defined benefit pension schemes					31,051	8,344	22,707
Defined benefit obligation   Fair value obligation   Fair value obligation   Pair value value   Pair va								
Defined benefit obligation   Fair value obligation   Fair value obligation   Pair value value   Pair va								
Denefit obligation   Pair value obligation   Pair va								
Balance as at January 1, 2007   317,821   351,183   33,362   -6,979   26,383								
Balance as at January 1, 2007  317,821 351,183 33,362 - 6,979 26,383  Current service cost  8,249 — - 8,249 - 548 - 8,797 8,797 — Interest cost on obligation  14,063 — - 14,063 - 286 - 14,349 14,349 — Contributions received  — 7,606 — 7,606 — 7,606 — - 7,606 — - — Expected return on plan assets  — 16,899 16,899 — 16,999 — 16,999 — 16,999 — 16,999 — 16,999 — 16,999 — 16,999 — 16,999 — 16,999 — 16,999 — 16,999 — 16,999 — 16,999 — 16,			Fair value	Surplue/			consolidated	-
Current service cost		benefit		•	pension	Total	consolidated income	directly
Interest cost on obligation       14,063       — - 14,063       — 286       - 14,349       14,349       — —         Contributions received       — 7,606       7,606       — 7,606       — 7,606       — —       — —         Expected return on plan assets       — 16,899       16,899       — 16,899       — 16,899       — —         Net actuarial gains / losses       - 5,763       - 10,165       - 4,402       49       - 4,353       — 4,353         Benefits paid       - 14,710       — 603       603       — —       —         Foreign currency exchange rate changes       - 5,474       - 5,799       - 325       230       - 95       — —         Total movement       - 3,635       - 6,169       - 2,534       48       - 2,486       6,247       4,353         Balance as at December 31, 2007       314,186       345,014       30,828       - 6,931       23,897       6,247       4,353         Limitation on net plan assets as at January 1       — 33,362       — 2,534       — - 2,534         Movement in limit on net plan assets as at December 31       — 30,828       — - 2,534       — - 2,534		benefit		•	pension	Total	consolidated income	directly
Interest cost on obligation       14,063       — - 14,063       — 286       - 14,349       14,349       — —         Contributions received       — 7,606       7,606       — 7,606       — 7,606       — —       —         Expected return on plan assets       — 16,899       16,899       — 16,899       — 16,899       — 16,899       — 16,899       — 16,899       — 16,899       — 16,899       — 16,899       — 4,353       — 4,353       — 4,353       — 4,353       — 4,353       — 4,353       — 4,353       — 4,353       — 4,353       — 4,353       — 4,353       — 5,799       — 235       230       — 95       — — — — — — — — — — — — — — — — — — —	Balance as at January 1, 2007	benefit obligation	plan assets	deficit (-)	pension liabilities		consolidated income	directly
Expected return on plan assets — 16,899 16,899 — 16,899 — 16,899 — 4,353 — 4,353  Benefits paid — 14,710 — 603 603 — — Foreign currency exchange rate changes — 5,474 — 5,799 — 325 230 — 95 — — Total movement — 3,635 — 6,169 — 2,534 48 — 2,486 6,247 4,353  Balance as at December 31, 2007 — 314,186 345,014 30,828 — 6,931 23,897 6,247 4,353  Limitation on net plan assets as at January 1 — 33,362 — 5,534 — 2,534 —	Balance as at January 1, 2007  Current service cost	benefit obligation 317,821	plan assets	deficit (-)	pension liabilities	26,383	consolidated income statement	directly
Net actuarial gains / losses   -5,763 - 10,165 - 4,402   49 - 4,353   — 4,353   — 4,353     Benefits paid   -14,710 - 14,710   — 603   603   — —     Foreign currency exchange rate changes   -5,474   -5,799   -325   230   -95   — —     Total movement   -3,635   -6,169   -2,534   48   -2,486   6,247   4,353     Balance as at December 31, 2007   314,186   345,014   30,828   -6,931   23,897   6,247   4,353     Limitation on net plan assets as at January 1   -33,362     Movement in limit on net plan assets as at December 31   -2,534   — -2,534     Limitation on net plan assets as at December 31   -30,828   -30,8	Current service cost	317,821 8,249	plan assets	33,362 - 8,249	pension liabilities  - 6,979  - 548	26,383	consolidated income statement 8,797	directly
Description on net plan assets as at December 31   Decem	Current service cost Interest cost on obligation	317,821 8,249	351,183 — 7,606	33,362 - 8,249 - 14,063 7,606	pension liabilities  - 6,979  - 548	26,383 - 8,797 - 14,349 7,606	consolidated income statement  8,797 14,349	directly
Foreign currency exchange rate changes	Current service cost Interest cost on obligation Contributions received Expected return on plan assets	8,249 14,063	351,183  7,606 16,899	33,362 - 8,249 - 14,063 - 7,606 16,899	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 7,606 16,899	consolidated income statement  8,797 14,349	directly in equity
Total movement	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses	317,821  8,249 14,063 — - 5,763	351,183  7,606 16,899 - 10,165	33,362 - 8,249 - 14,063 - 7,606 16,899	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 7,606 16,899 - 4,353	consolidated income statement  8,797 14,349	directly in equity
Balance as at December 31, 2007  Limitation on net plan assets as at January 1  Movement in limit on net plan assets as at December 31  A section of the plan assets as at December 31  A section of the plan assets as at December 31  Balance as at December 31, 2007  A section of the plan assets as at January 1  A section of the plan assets as at December 31  Balance as at December 31, 2007  Bala	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid	8,249 14,063 — - 5,763 - 14,710	351,183  7,606 16,899 - 10,165 - 14,710	33,362 - 8,249 - 14,063 7,606 16,899 - 4,402	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 7,606 16,899 - 4,353 603	consolidated income statement  8,797 14,349	directly in equity
Limitation on net plan assets as at January 1  Movement in limit on net plan assets  2,534  - 2,534  - 30,828  Limitation on net plan assets as at December 31	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid Foreign currency exchange rate changes	8,249 14,063 5,763 -14,710 -5,474	351,183  7,606 16,899 - 10,165 - 14,710 - 5,799	33,362 - 8,249 - 14,063 - 7,606 - 16,899 - 4,402 - 325	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 7,606 16,899 - 4,353 603 - 95	8,797 14,349 16,899	directly in equity ————————————————————————————————————
Movement in limit on net plan assets 2,534 — - 2,534 Limitation on net plan assets as at December 31 - 30,828	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid Foreign currency exchange rate changes	8,249 14,063 5,763 -14,710 -5,474	351,183  7,606 16,899 - 10,165 - 14,710 - 5,799	33,362 - 8,249 - 14,063 - 7,606 - 16,899 - 4,402 - 325	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 7,606 16,899 - 4,353 603 - 95	8,797 14,349 16,899	directly in equity ————————————————————————————————————
Movement in limit on net plan assets 2,534 — - 2,534 Limitation on net plan assets as at December 31 - 30,828	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid Foreign currency exchange rate changes	8,249 14,063 5,763 - 14,710 - 5,474 - 3,635	7,606 16,899 - 10,165 - 14,710 - 5,799 - 6,169	deficit (-)  33,362  - 8,249 - 14,063     7,606     16,899 - 4,402 325 - 2,534	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 7,606 16,899 - 4,353 603 - 95 - 2,486	8,797 14,349	4,353
Limitation on net plan assets as at December 31 - 30,828	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid Foreign currency exchange rate changes Total movement Balance as at December 31, 2007	8,249 14,063 5,763 - 14,710 - 5,474 - 3,635	7,606 16,899 - 10,165 - 14,710 - 5,799 - 6,169	deficit (-)  33,362  - 8,249 - 14,063     7,606     16,899 - 4,402 325 - 2,534	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 7,606 16,899 - 4,353 603 - 95 - 2,486 23,897	8,797 14,349	4,353
	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid Foreign currency exchange rate changes Total movement  Balance as at December 31, 2007  Limitation on net plan assets as at January 1	8,249 14,063 5,763 - 14,710 - 5,474 - 3,635	7,606 16,899 - 10,165 - 14,710 - 5,799 - 6,169	deficit (-)  33,362  - 8,249 - 14,063     7,606     16,899 - 4,402 325 - 2,534	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 - 7,606 16,899 - 4,353 603 - 95 - 2,486  23,897 - 33,362	8,797 14,349	4,353 4,353 4,353
Balance as at December 31, 2007 after limitation on net plan assets  - 6,931	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid Foreign currency exchange rate changes Total movement  Balance as at December 31, 2007  Limitation on net plan assets as at January 1 Movement in limit on net plan assets	8,249 14,063 5,763 - 14,710 - 5,474 - 3,635	7,606 16,899 - 10,165 - 14,710 - 5,799 - 6,169	deficit (-)  33,362  - 8,249 - 14,063     7,606     16,899 - 4,402 325 - 2,534	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 - 7,606 16,899 - 4,353 603 - 95 - 2,486  23,897 - 33,362 2,534	8,797 14,349	4,353 4,353 4,353
	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid Foreign currency exchange rate changes Total movement  Balance as at December 31, 2007  Limitation on net plan assets as at January 1 Movement in limit on net plan assets	8,249 14,063 5,763 - 14,710 - 5,474 - 3,635	7,606 16,899 - 10,165 - 14,710 - 5,799 - 6,169	deficit (-)  33,362  - 8,249 - 14,063     7,606     16,899 - 4,402 325 - 2,534	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 - 7,606 16,899 - 4,353 603 - 95 - 2,486  23,897 - 33,362 2,534	8,797 14,349	4,353 4,353 4,353
Total result defined benefit pension schemes 8.066 6.247 1.819	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid Foreign currency exchange rate changes Total movement  Balance as at December 31, 2007  Limitation on net plan assets as at January 1 Movement in limit on net plan assets	8,249 14,063 5,763 - 14,710 - 5,474 - 3,635	7,606 16,899 - 10,165 - 14,710 - 5,799 - 6,169	deficit (-)  33,362  - 8,249 - 14,063     7,606     16,899 - 4,402 325 - 2,534	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 - 7,606 16,899 - 4,353 603 - 95 - 2,486  23,897 - 33,362 2,534 - 30,828	8,797 14,349	4,353 4,353 4,353
r · · · · · · · · · · · · · · · · · · ·	Current service cost Interest cost on obligation Contributions received Expected return on plan assets Net actuarial gains / losses Benefits paid Foreign currency exchange rate changes Total movement  Balance as at December 31, 2007  Limitation on net plan assets as at January 1 Movement in limit on net plan assets Limitation on net plan assets as at December 31	8,249 14,063 5,763 - 14,710 - 5,474 - 3,635	7,606 16,899 - 10,165 - 14,710 - 5,799 - 6,169	deficit (-)  33,362  - 8,249 - 14,063     7,606     16,899 - 4,402 325 - 2,534	pension liabilities  - 6,979  - 548 - 286	26,383 - 8,797 - 14,349 - 7,606 16,899 - 4,353 603 - 95 - 2,486  23,897 - 33,362 2,534 - 30,828	8,797 14,349	4,353 4,353 4,353

Some of the Dutch staff participate in "Bedrijfstakpensioenfonds voor de Waterbouw" (a multi-employer pension fund for the maritime engineering industry). This pension fund qualifies under IFRS as a defined benefit pension scheme. However, the fund has indicated that it is not able to provide sufficient information for a calculation in accordance with IFRS because there is no reliable and consistent basis to attribute the pension obligations, plan assets, income and expenses to the individual member companies of the pension fund. On the basis of the information that is available, including the 2007 financial statements and the 2008 preliminary financial information of the fund, it is not probable that any pension liability or asset to be recognized would arise under IFRS. There is also no reason to expect that the financial position of the fund as at December 31, 2008 will affect the amount of contributions to be charged in the future.

The defined benefit pension schemes that are funded are the company pension funds in the Netherlands and the United Kingdom. The defined benefit pension schemes that are unfunded are small pension schemes for two German group companies and Archirodon. The remaining pension schemes in the group do not qualify as defined benefit pension schemes.

Plan assets consist of the following:

	2008	2007
Equities	70,289	127,692
Bonds	211,582	213,367
Real estate	16,689	15,934
Cash (non-interest-bearing)	1,791	1,881
Other receivables and payables	- 13,344	- 13,860
	287,007	345,014

As per December 31, 2008 and December 31, 2007 the plan assets do not include shares which were issued by Royal Boskalis Westminster N.V.

The recognition of pension costs from defined benefit pension schemes in the consolidated financial statements is presented in the statement below:

	2008	2007
Total result defined benefit schemes	31,051	8,066
Pension costs for defined benefit pension schemes charged to the consolidated income statement	- 8,344	- 6,247
Actuarial gains and losses and asset limitation recognized directly in equity	22,707	1,819
Taxation	- 3,344	77
Actuarial gains and losses and asset limitation recognized directly in equity net of tax	19,363	1,896
Actual return on plan assets	- 39,465	6,734

The accumulated actuarial gains and losses and the balance of the limitation on net plan assets amount to:

	2008	2007
Accumulated actuarial gains and losses as per December 31	- 48,228	- 3,473
Asset limitation on net plan assets as per December 31	- 8,780	- 30,828
	- 57,008	- 34,301

The group expects € 9.3 million in contributions to be paid to the funded defined benefit pension schemes and € 0.6 million in benefits to be paid for the unfunded schemes in 2009.

The expected return on plan assets is the weighted average of actuarially proven expected returns on fixed interest securities and shares based, in part, on external sources. The principal actuarial assumptions used for the calculations are:

	2008	2007
Discount rate Expected return on plan assets past year Expected future salary increases (excluding individual merit) Expected future inflation Expected future pension increases active participants	5.15% - 6.50% 4.90% - 5.50% 1.00% - 1.50% 2.00% - 2.75% 1.50% - 2.75%	5.25% - 5.80% 5.25% - 5.92% 1.00% - 2.25% 2.25% - 3.30% 1.50% - 5.00%
Expected future pension increases inactive participants	1.50% - 2.25%	1.50% - 2.75%

### **Historical information**

	2008	2007	2006	2005	2004
Defined benefit obligation	- 301,853	- 314,186	- 317,821	- 304,511	- 291,204
Fair value of plan assets	287,007	345,014	351,183	339,170	299,973
Surplus / deficit (-)	- 14,846	30,828	33,362	34,659	8,769
Unfunded pension liabilities	- 7,598	- 6,931	- 6,979	- 5,061	- 4,701
Total surplus / deficit (-)	- 22,444	23,897	26,383	29,598	4,068
Experience adjustments arising on plan liabilities	7,929	- 25,747	- 25,235	11,229	4,014
Experience adjustments arising on plan assets	- 55,927	- 10,165	- 908	28,242	8,854

Experience adjustments are defined as all gains / losses (-) due to changes other than changes in the discount rate.

# 24. Provisions

	2008	2007
Balance as at January 1	7,167	2,809
Provisions made during the year	695	5,503
Provisions used during the year	- 1,197	- 916
Provisions reversed during the year	- 331	- 78
Exchange rate differences	95	- 204
Discount to present value	59	53
Balance as at December 31	6,488	7,167
Non-current	1,242	6,054
Current	5,246	1,113
Balance as at December 31	6,488	7,167

Provisions mainly relate to warranty liabilities and expected expenditures for the clean-up of contaminated soil.

#### 25. Trade and other payables

	2008	2007
Trade payables	189,919	161,736
Taxes and social security payables	50,607	45,219
Amounts due to associated companies	552	952
Other creditors and accruals	496,450	672,274
	737,528	880,181
Derivatives	65,304	3,182
	802,832	883,363

Trade and other payables are generally not interest-bearing. The derivatives with a time to maturity of more than one year amount to € 10.7 million (2007: € 1.5 million).

#### 26. Financial instruments

#### General

Pursuant to a financial policy maintained by the Board of Management, Royal Boskalis Westminster N.V. and its group companies use several financial instruments in the ordinary course of business. The policy with respect to financial instruments is disclosed in more detail in the Annual Report in the "Corporate Governance" chapter. The group's financial instruments are cash and cash equivalents, trade and other receivables, bank loans and overdrafts, trade and other payables and derivatives. The group enters into derivative transactions, mainly foreign currency forward contracts and to a limited extent interest rate swaps, to hedge against the related risks as the group's policy is not to trade in derivatives.

### 26.1 Financial risk management

The group has exposure to the following risks from its use of financial instruments:

- · Credit risk
- · Liquidity risk
- Market risk:
  - Currency risk
  - Interest rate risk
  - Price risk

# Credit risk

Royal Boskalis Westminster N.V. has a strict acceptance and hedging policy for credit risks, resulting from payment and political risks. In principle, credit risks are covered by means of bank guarantees, insurance, advance payments, et cetera, except in the case of creditworthy, first class debtors. These procedures and the geographical diversification of the operations of the group companies reduce the risk with regard to credit concentration.

# Exposure to credit risk

Credit risk is the risk of financial loss to the group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the group's trade and other receivables. A large part of the group's projects in progress is directly or indirectly with state controlled authorities in various countries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable. The credit history of the group over the recent years indicates that bad debts incurred are insignificant compared to the level of activities. Therefore, management is of the opinion that credit risk is adequately controlled through the currently applicable procedures.

The maximum credit risk as per balance sheet date, without taking into account the aforementioned financial risk coverage instruments and policy, consists of the book values of the financial assets as stated below:

	Book value	
	2008	2007
Other financial fixed assets	8,527	5,898
Trade receivables	496,391	384,112
Amounts due from associated companies	2,166	2,426
Other receivables and prepayments	172,337	292,688
Derivatives (receivable)	15,266	24,786
Income tax receivable	2,234	2,211
Cash and cash equivalents	408,356	351,923
	1,105,277	1,064,044

The aging of trade receivables as at December 31 was as follows:

	2008		2007	7
	Gross	Impairment	Gross	Impairment
Not past due	354,915	_	250,962	_
Past due 0-90 days	101,530	372	95,623	190
Past due 90-180 days	19,291	44	9,352	25
Past due 180-360 days	4,637	1,119	17,450	128
More than 360 days	23,112	5,559	11,813	745
	503,485	7,094	385,200	1,088
Impairment	- 7,094		- 1,088	
Trade receivables at book value	496,391		384,112	
			-	

With respect to the trade receivables that are neither impaired nor past due, there are no indications as of the reporting date that the debtors will not meet their payment obligations.

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	2008	2007
Balance at January 1	1,088	1,897
Movement in impairment loss recognized	6,006	- 809
Balance at December 31	7,094	1,088

# Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due.

The group's approach to managing liquidity is to ensure that it will have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions. Liquidity projections including available credit facilities are incorporated in the regular management information reviewed by the Board of Management. The focus of the liquidity review is on the net financing capacity, being free cash plus available credit facilities in relation to the financial liabilities. Furthermore, based on the group's financial ratios it can be concluded that the group has significant debt capacity available under an investment grade (implied) credit profile.

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

-	Book value	Contractual cash flows	One year or less	1 - 2 years	2 - 3 years	3 - 4 years	4 - 5 years	More than 5 years
As at December 31, 2008								
Mortgage loans	- 34,020	- 36,686	- 28,902	- 2,777	- 1,322	- 1,276	- 1,228	- 1,182
Other bank loans	- 278,881	- 297,427	- 258,032	- 11,425	- 13,030	- 8,757	- 1,490	- 4,694
Bank overdrafts	- 6,259	- 6,867	- 6,867	_	_	_	_	_
Other liabilities	- 16	- 16	- 16	_	_	_	_	_
Trade and other payables	- 737,528	- 737,528	- 737,528	_	_	_	_	_
Current tax payable	- 126,591	- 126,591	- 126,591	_	_	_	_	_
Derivatives	- 65,304	- 65,304	- 54,639	- 5,825	- 4,232	- 523	- 85	
	- 1,248,599	- 1,270,419	- 1,212,575	- 20,027	- 18,584	- 10,556	- 2,803	- 5,876
								Mana
		Contractual	One year					More than
	Book value	cash flows	or less	1 - 2 years	2 - 3 years	3 - 4 years	4 - 5 years	5 years
						-		
As at December 31, 2007								
Mortango loono	40 G4E	- 48,599	12 21 4	- 11,926	11 650	0.060	1 075	0.060
Mortgage loans	- 42,645		- 13,314 - 17,624	,	- 11,659	- 8,062	- 1,275	- 2,363
Other bank loans	- 42,867			- 11,758	- 4,792	- 3,548	- 5,988	- 6,059
Bank overdrafts	- 1,569	- 1,693	- 1,693	100	105	100	100	701
Other liabilities	- 1,313	- 1,313	- 108	- 109	- 105	- 100	- 100	- 791
Trade and other payables	- 880,181	- 880,181	- 880,181	_	_		_	_
Current tax payable	- 100,671	- 100,671	- 100,671	400	400	070	450	_
Derivatives	- 3,182	- 3,182	- 1,725	- 463	- 463	- 378	- 153	
	-1,072,428	-1,085,407	-1,015,316	- 24,256	- 17,019	- 12,088	- 7,516	- 9,212

#### **Currency risk**

A significant proportion of the projects is denominated in foreign currencies. The Board of Management has established a detailed currency risk management policy stipulating as main principle that currency risk, arising from transactions, must be hedged as soon as they occur, usually with forward contracts. Financial derivatives are used exclusively insofar as there are underlying real transactions, mainly future cash flows from contracted projects. Hedge accounting is applied to the majority of these cash flow hedges.

#### Exposure to currency risk

The group's currency risk management policy was carried out during 2008 and, with the exception of the project mentioned in note 7, resulted in a non-material sensitivity of the group to currency transaction risk.

The most important non-fully owned affiliated companies (Archirodon and Lamnalco) are fully or largely US dollar based. The cost structures of these companies are also US dollar based, either in full or to a major extent. These investments are viewed from a long-term perspective. Translation risks with regard to investments in the affiliated companies are not hedged, under the assumption that currency fluctuations and interest and inflation developments balance out in the long run. The income statements of these affiliates are converted at average exchange rates. Currency translation differences are charged or credited directly to equity.

The following significant exchange rates applied during the year under review:

	Average rate		Reporting date spot rate	
Euro	2008	2007	2008	2007
US dollar	0.686	0.728	0.712	0.680
Pound Sterling	1.258	1.460	1.046	1.355
Dirham	0.188	0.199	0.194	0.185

### Sensitivity analysis

In managing currency risks the group aims to reduce the impact of short-term fluctuations on the group's earnings. In the long term, however, permanent changes in foreign exchange rates will have an impact on profit.

At December 31, 2008, profit before taxation, excluding the effect of non-effective cash flow hedges, would have been € 1.6 million higher (2007: € 0.1 million lower) if the euro had strengthened by 5% against the US dollar with all other variables, in particular interest rates, held constant. This would have been mainly as a result of foreign exchange gains on translation of (the non-hedged part of) US dollar-denominated interest-bearing borrowings and trade and other payables compensated by foreign exchange losses on (the non-hedged part of) translation of US dollar-denominated trade and other receivables and cash and cash equivalents.

Other components of equity would have been € 26.9 million higher (2007: € 17.9 million higher) as a result of an increase in fair value of derivatives designated as cash flow hedges.

A 5% weakening of the euro against the US dollar at December 31 would have had the equal but opposite effect assuming that all other variables remain constant.

### Interest rate risk

In respect of controlling interest risks, the policy is that, in principle, interest rates for loans payable are primarily fixed for the entire maturity period. This is achieved by contracting loans that carry a fixed interest rate or by using derivatives such as interest rate swaps.

The effective interest rates and the maturity term profiles of bank loans, deposits and cash and cash equivalents are stated below:

	Effective interest rate	One year or less	1 - 2 years	2 - 3 years	3 - 4 years	4 - 5 years	Over 5 years	Total
As at December 31, 2008								
Cash and cash equivalents	0.48%	130,678	_	_	_	_	_	130,678
Short-term deposits	2.49%	277,678	_	_	_	_	_	277,678
Mortgage loans (euro)	4.13%	- 1,135	- 1,135	- 1,135	- 1,135	- 1,134	- 1,134	- 6,808
Mortgage loans (US\$)	5.89%	- 25,883	- 1,329	_	_	_	_	- 27,212
Other bank loans (euro)	4.95%	- 220,109	_	_	_	_	_	- 220,109
Other bank loans (US\$)	5.36%	- 23,877	- 9,555	- 11,672	- 8,024	- 1,188	- 4,456	- 58,772
Bank overdrafts (euro)	3.50%	- 515	_	_	_	_	_	- 515
Bank overdrafts (US\$)	4.43%	- 3,159	_	_	_	_	_	- 3,159
Bank overdrafts (other)	17.42%	- 2,585	_	_	_	_	_	- 2,585
		131,093	- 12,019	- 12,807	- 9,159	- 2,322	- 5,590	89,196
	Effective interest rate	One year or less	1 - 2 years	2 - 3 years	3 - 4 years	4 - 5 years	Over 5 years	Total
As at December 31, 2007								
Cash and cash equivalents	0.53%	83,422	_	_	_	_	_	83,422
Short-term deposits	3.15%	268,501	_	_	_	_	_	268,501
Mortgage loans (euro)	4.13%	- 1,134	- 1,134	- 1,134	- 1,134	- 1,134	- 2,269	- 7,939
Mortgage loans (US\$)	5.74%	- 9,860	- 9,085	- 9,386	- 6,375	_	_	- 34,706
Other bank loans (euro)	5.44%	- 86	- 58	_	_	_	_	- 144
Other bank loans (US\$)	5.81%	- 14,995	- 10,089	- 3,770	- 2,745	- 5,345	- 5,726	- 42,670
Bank overdrafts (euro)	5.00%	- 53	_	_	_	_	_	- 53
Bank overdrafts (US\$)	6.60%	- 800	_	_	_	_	_	- 800
Bank overdrafts (other)	9.30%	- 769	_	_	_	_	_	- 769
		324,226	- 20,366	- 14,290	- 10,254	- 6,479	- 7,995	264,842

The US dollar-loans are mainly used for financing property, plant and equipment in proportionally consolidated strategic alliances. The other bank loans expressed in US dollar have no fixed interest rates. The effective interest rate of these loans does not differ materially from the actual market rates. The interest rate renewal dates of the loans are mainly due within three months after year-end 2008.

#### Sensitivity analysis

In managing interest rate risks the group aims to reduce the impact of short-term fluctuations on the group's earnings. In the long term, however, permanent changes in interest rates will have an impact on profit.

At the reporting date the interest rate profile of the group's interest-bearing financial instruments was:

	2008	2007
Fixed rate instruments		
Financial assets	100,288	78,347
Financial liabilities	- 52,970	- 57,213
	47,318	21,134
Variable rate instruments		
Financial assets	321,762	273,576
Financial liabilities	- 265,881	- 29,868
	55,881	243,708

A drop of 75 basis points in interest rates at December 31, 2008 would have decreased the group's profit before income tax by approximately € 1.7 million (2007: € 0.8 million), with all other variables, in particular currency exchange rates, held constant.

### Price risks

Risks related to price developments on the purchasing side, such as increased wages, costs of materials, sub-contracting costs, fuel etc., which are usually for Royal Boskalis Westminster N.V.'s account, are also taken into account when preparing cost price calculations and tenders. Wherever possible, especially on projects that extend over a long period of time, price index clauses are included in contracts.

With regard to fuel price risk, the Board of Management has established a fuel price risk management policy stipulating approved fuel price risk management instruments. These include: delivery of fuel by the client, price escalation clauses, fixed price supply contracts and financial derivatives (forward, future and swap contracts).

# 26.2 On-balance financial instruments and fair value

Financial instruments accounted for under assets and liabilities are financial fixed assets, cash and cash equivalents, receivables, and current and non-current liabilities. The estimated fair values of these financial instruments are close to the book value. Derivatives are mainly future cash flows hedged by forward contracts to which hedge accounting is applied. Furthermore, strategic alliances currently hold a number of interest rate swaps and, at year-end 2007 a foreign currency option. These are recognized under other derivatives. Movements in the fair value of non-effective cash flow hedges are recognized directly or, under specific conditions, deferred in the consolidated income statement. Movements in the fair value of effective cash flow hedges are recognized directly in the hedging reserve in group equity, taking taxation into account. The fair value of derivatives is derived from the forward rates at settlement date as at year-end. The fair value of other financial instruments is based on current interest rates, taking maturity and conditions into account. The fair value of non-interest-bearing financial instruments due within one year is equal to the book value.

	2008		2007	7
	Book	Fair	Book	Fair
	value	value	value	value
Other financial fixed assets	8,527	8,527	5,898	5,898
Trade and other receivables (excluding derivatives)	670,894	670,894	679,226	679,226
Derivatives (receivable)	15,266	15,266	24,786	24,786
Income tax receivable	2,234	2,234	2,211	2,211
Cash and cash equivalents	408,356	408,356	351,923	351,923
Interest-bearing borrowings (non-current)	- 41,898	- 41,898	- 59,384	- 59,384
Other liabilities (non-current)	- 16	- 16	- 1,313	- 1,313
Trade and other payables (excluding derivatives)	- 737,528	- 737,528	- 880,181	- 880,181
Derivatives (payable)	- 65,304	- 65,304	- 3,182	- 3,182
Interest-bearing borrowings (current)	- 277,262	- 277,262	- 27,697	- 27,697
Income tax payable	- 126,591	- 126,591	- 100,671	- 100,671
	- 143,322	- 143,322	- 8,384	- 8,384

The composition of outstanding derivatives at year-end is presented below. The remaining time to maturity of these derivatives has a direct relation to the remaining time to maturity of the relating underlying contracts in the order book.

	2008	2007
US\$ forward selling (in US\$)	824,123	846,436
US\$ forward buying (in US\$)	17,760	58,678
Forward selling of other currencies (average contract rates in euro)	290,072	78,976
Forward buying of other currencies (average contract rates in euro)	17,322	26,880
Fuel hedges (in US\$)	- 51,683	47,760
Other derivatives (in US\$)	6,065	50,154

The periods for which the cash flows are expected to occur are stated below. Cash flows from forward currency buyings and sellings can be rolled forward at settlement date when they differ from the underlying cash flows.

	Within	After	
2008	one year	one year	Total
US\$ forward selling (in US\$)	553,104	271,019	824,123
US\$ forward buying (in US\$)	16,920	840	17,760
Forward selling of other currencies (average contract rates in euro)	170,804	119,268	290,072
Forward buying of other currencies (average contract rates in euro)	17,322	_	17,322
Fuel hedges (in US\$)	- 26,778	- 24,905	- 51,683
Other derivatives (in US\$)	2,241	3,824	6,065

2007	Within one year	After one year	Total
US\$ forward selling (in US\$)	429,440	416,996	846,436
US\$ forward buying (in US\$)	58,678	_	58,678
Forward selling of other currencies (average contract rates in euro)	47,452	31,524	78,976
Forward buying of other currencies (average contract rates in euro)	26,880	_	26,880
Fuel hedges (in US\$)	22,383	25,377	47,760
Other derivatives (in US\$)	15,226	34,928	50,154

The results on effective cash flow hedges are recognized in group equity as stated below:

	2008	2007
Balance Hedging reserve as at January 1	36,269	18,196
		***************************************
Movement in fair value of effective cash flow hedges recognized in group equity	- 32,397	25,842
Transferred to the income statement	- 4,543	- 2,299
Total directly recognized in group equity	- 36,940	23,543
Taxation	6,406	- 5,470
Directly charged to the Hedging reserve (net of taxes)	- 30,534	18,073
Balance Hedging reserve as at December 31	5,735	36,269

The results on non-effective cash flow hedges are presented within the operational costs and amount to € 43.3 million negative over 2008 (2007: € 1.1 million negative).

# 26.3 Capital management

The Board of Management's policy is to maintain a strong capital base so as to maintain customer, investor, creditor and market confidence and to support future development of the business. The Board of Management monitors the return on equity, which the group defines as net operating income divided by total shareholders' equity, excluding minority interests. The Board of Management also monitors the level of dividend to be paid to holders of ordinary shares. The dividend policy is to maintain a pay-out ratio of 40% to 50%.

The Board of Management seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the benefits of a sound capital position. The group's target is to achieve a long-term return on equity of at least 12%; in 2008 the return was 30.6% (2007: 29.5%).

Royal Boskalis Westminster N.V. does not have a defined share buy-back plan.

There were no changes in the group's approach to capital management during the year.

Neither Royal Boskalis Westminster N.V. nor any of its group companies are subject to externally imposed capital requirements.

#### 26.4 Other financial instruments

Pursuant to the decision of the General Meeting of Shareholders held on May 9, 2001, the Stichting Continuïteit KBW has acquired the right to take cumulative protective preference shares in Royal Boskalis Westminster N.V. for a nominal amount which shall be equal to the nominal amount of ordinary shares outstanding at the time of the issue. This right qualifies as a derivative financial liability, with the following important conditions. The cumulative protective preference shares are to be issued at par against a 25% cash contribution, the remainder after call-up by Royal Boskalis Westminster N.V. in consultation with the Stichting. After the issue, Royal Boskalis Westminster N.V. has the obligation to buy or cancel the shares upon the Stichting's request. The preferential dividend right amounts to Euribor increased by 4% at most. The interest and credit risk is limited. The fair value of the option right is nil.

### 27. Commitments and contingent liabilities

# Operational lease obligations

The operational lease obligations relate primarily to the operational lease of a trailing suction hopper dredger, cars and offices. Additional clauses are not taken into account presuming that these are not unconditional.

Non-redeemable operating lease contracts are recognized at nominal amounts and are due as follows:

	2008	2007
Within one year	6,258	7,102
Between one and five years	10,917	13,367
After more than five years	911	874
	18,086	21,343

### Guarantees

The guarantee commitments as at December 31, 2008 amount to € 882 million (2007: € 747 million) and can be specified as follows:

	2008	2007
Guarantees provided by third parties with respect to:		
• associated companies	8,000	1,000
contracts and joint ventures	873,000	734,000
lease obligations and other financial obligations	1,000	12,000
	<u>882,000</u>	747,000

For the above guarantees outstanding as at December 31, 2008, counter-guarantees have been provided to financial institutions for approximately € 873 million (2007: approximately € 747 million). Three key group companies are jointly and severally liable in respect of credit facilities and guarantees provided to several group companies. In respect of these credit facilities, it has been agreed to limit the provision of further securities on existing property, plant and equipment.

Group companies are jointly and severally liable for the non-consolidated part of the liabilities of their joint ventures: in total € 247 million (2007: € 331 million). Group companies are also jointly and severally liable for performance obligations for contracts with third parties in project-driven construction consortiums. In addition, certain recourse obligations exist in respect of project financiers and guarantees of deployment relating to equipment. Where deemed necessary, provisions have been made.

### Capital commitments

At year-end 2008, capital commitments amount to € 349 million (year-end 2007: € 360 million).

#### Other

Some legal proceedings and investigations have been instituted against entities of Royal Boskalis Westminster N.V. Where deemed necessary, provisions have been made.

#### 28. Auditor remuneration

The consolidated income statement includes audit fees paid to KPMG Accountants N.V. amounting to € 570 (2007: € 529):

	2008	2007
Audit of the financial statements	535	485
Other audits	35	44
	570	529

Total audit fees, including fees for auditors other than KPMG Accountants N.V., related to the audit of the financial statements amount to € 975 (2007: € 895).

### 29. Subsequent events

# Proposed profit appropriation 2008

An amount of € 146.9 million will be added to the retained earnings. The proposal to the Annual General Meeting will be to appropriate the remainder, € 102.2 million, for a dividend payment of € 1.19 per share.

The dividend will be made payable in ordinary shares to be charged to the tax-exempt share premium or to be charged to the retained earnings, unless a shareholder expressly requests payment in cash.

# 30. Related parties

### 30.1 Identity of related parties

The identified related parties to the group are its group companies, its joint ventures, its associated companies (see note 15), its pension funds that are classified as funded defined benefit pension schemes in accordance with IAS 19 and the members of the Supervisory Board and Board of Management.

### Group companies

The following are the most relevant active group companies.

0wnersl		

Company	City and country of incorporation	2008	2007
Aannemingsmaatschappij Markus B.V.	Halfweg, The Netherlands	100%	100%
Baggermaatschappij Boskalis B.V.	Papendrecht, The Netherlands	100%	100%
Baggermaatschappij Holland B.V.	Papendrecht, The Netherlands	100%	100%
Boskalis B.V.	Rotterdam, The Netherlands	100%	100%
Boskalis Cofra Holding B.V.	Amsterdam, The Netherlands	100%	100%
Cofra B.V.	Amsterdam, The Netherlands	100%	100%
Boskalis Dolman B.V.	Dordrecht, The Netherlands	100%	100%
Boskalis Markus B.V.	Papendrecht, The Netherlands	100%	100%
Boskalis Westminster Dredging B.V.	Papendrecht, The Netherlands	100%	100%
Boskalis Holding B.V.	Papendrecht, The Netherlands	100%	_
Boskalis Westminster International B.V.	Papendrecht, The Netherlands	100%	100%
Boskalis International B.V.	Papendrecht, The Netherlands	100%	100%
Boskalis Offshore B.V.	Papendrecht, The Netherlands	100%	100%
Boskalis Finance B.V.	Papendrecht, The Netherlands	100%	100%
Boskalis Westminster Shipping B.V.	Papendrecht, The Netherlands	100%	100%
Westminster Dredging Company Ltd	Papendrecht, The Netherlands	100%	100%
Boskalis Maritime Investments B.V.	Papendrecht, The Netherlands	100%	_
BW Soco B.V.	Sliedrecht, The Netherlands	100%	100%
Hydronamic B.V.	Sliedrecht, The Netherlands	100%	100%
Boskalis Infra B.V.	Rotterdam, The Netherlands	100%	100%
A.H. Breijs & Zonen B.V.	Rotterdam, The Netherlands	100%	100%
J. van Vliet B.V.	Wormerveer, The Netherlands	100%	100%
Bagger- und Bauunternehmung Delta GmbH	Bremen, Germany	100%	100%
Heinrich Hirdes GmbH	Hamburg, Germany	100% 100%	100% 100%
Heinrich Hirdes Kampfmittelräumung GmbH Boskalis Westminster Ltd	Duisburg, Germany	100%	100%
Westminster Gravels Ltd	Fareham, United Kingdom Fareham, United Kingdom	100%	100%
Boskalis Zinkcon Ltd	Fareham, United Kingdom	100%	100%
Llanelli Sand Dredging Ltd	Llanelli, United Kingdom	100%	100%
Rock Fall Company Ltd	Ayrshire, United Kingdom	100%	100%
Atlantique Dragage SARL	Nanterre, France	100%	100%
Sociedad Española de Dragados SA	Madrid, Spain	100%	100%
Dragapor Dragagens de Portugal SA	Alcochete, Portugal	100%	100%
Boskalis Offshore A/S	Randaberg, Norway	100%	100%
Boskalis Sweden AB	Gothenburg, Sweden	100%	100%
Terramare Oy	Helsinki, Finland	100%	100%
UAB Boskalis Baltic	Klaipeda, Lithuania	100%	100%
Boskalis Westminster Dredging Ltd	Nicosia, Cyprus	100%	_
BW Marine (Cyprus) Ltd	Nicosia, Cyprus	100%	_
Boskalis Westminster Middle East Ltd	Nicosia, Cyprus	100%	100%
Boskalis Westminster (Oman) LLC	Seeb, Oman	49%	49%
Boskalis Westminster Al Rushaid Co Ltd	Dhahran, Saudi-Arabia	49%	49%
Boskalis Westminster Dredging and Contracting Ltd	Nicosia, Cyprus	100%	100%
Nigerian Westminster Dredging and Marine Ltd	Lagos, Nigeria	60%	60%
Stuyvesant Dredging Co.	Los Angeles, United States of America	100%	100%
Boskalis Westminster Inc.	Wilmington, United States of America	100%	100%
Dragamex SA de CV	Coatzacoalcos, Mexico	100%	50%
Codramex SA de CV	Coatzacoalcos, Mexico	100%	50%
Coastal and Inland Marine Services Inc.	Ancon, Panama	100%	100%
Riovia SA	Montevideo, Uruguay	100%	100%
Boskalis Taiwan Ltd	Taipei, Taiwan	100%	100%
Boskalis International (S.) Pte Ltd	Singapore	100%	100%
Zinkcon Marine Singapore Pte Ltd	Singapore	100%	100%
Koon Zinkcon Pte Ltd	Singapore	50%	50%
Boskalis Australia Pty Ltd	Chatswood, Australia	100%	100%

# Joint ventures

The following are the most relevant active joint ventures.

# Strategic alliances:

		Joint ventu	Joint venture interest	
Entity	Country of incorporation	2008	2007	
Archirodon Group N.V.	The Netherlands	40%	40%	
Lamnalco Ltd	Sharjah, United Arab Emirates	50%	50%	
Deeprock CV	The Netherlands	50%	50%	
Bean Stuyvesant LLC	United States of America	_	50%	

# Project-driven construction consortiums:

		Joint ventur	e interest
Entity	Country of incorporation	2008	2007
Boskalis B.V. / M.N.O. Vervat B.V.	The Netherlands	70%	70%
Combinatie "Duizend Zestien" vof	The Netherlands	50%	50%
Combinatie Boskalis KWS N470-76	The Netherlands	50%	50%
Combinatie Haarrijnse Plas	The Netherlands	25%	25%
Combinatie Onderhoud Waterweg	The Netherlands	50%	50%
Combinatie Nederwaert	The Netherlands	_	17%
NOBM Hedel	The Netherlands	50%	50%
Combinatie Bowegro vof	The Netherlands	50%	50%
Consortium N11	The Netherlands	17%	17%
Bouwcombinatie Hollandse Meren	The Netherlands	9%	9%
Bouwcombinatie Brabant Noord	The Netherlands	9%	9%
Combinatie Achtkamp / Zevenhuizerplas	The Netherlands	50%	50%
Zandexploitatie Zevenhuizerplas vof	The Netherlands	50%	50%
Combinatie Nesselande	The Netherlands	33%	33%
Combinatie HSL 1 Grond & Wegen	The Netherlands	20%	20%
Combinatie HSL 5 Noord Grond & Wegen	The Netherlands	15%	15%
Combinatie Smink BKD vof	The Netherlands	50%	50%
Combinatie B.V.NN Boskalis Dolman vof	The Netherlands	50%	50%
Oosterhof Holman Boskalis	The Netherlands	50%	50%
Combinatie Boskalis KWS N470	The Netherlands	50%	50%
KWS-Boskalis (Sloelijn)	The Netherlands	50%	50%
Combinatie Boskalis/Oskam / HOV de Uithof	The Netherlands	50%	50%
Sassenplaat	The Netherlands	50%	50%
Volker Wessels-Boskalis (Sloelijn koepel)	The Netherlands	33%	33%
N201 Aalsmeer - Uithoorn	The Netherlands	15%	15%
Projectorganisatie Uitbreiding Maasvlakte (PUMA) vof	The Netherlands	50%	50%
Combinatie BHHZ	The Netherlands	50%	50%
Combinatie Grond & Wegen N201	The Netherlands	50%	50%
Combinatie KWS - Markus	The Netherlands	50%	50%
Bouwcombinatie Volgermeer	The Netherlands	50%	50%
Combinatie A2 HoMa	The Netherlands	38%	38%

Combinatie de Keent	The Netherlands	50%	_
Stemat/Boskalis vof	The Netherlands	50%	50%
Ketelmeer Hanzerak West	The Netherlands	50%	_
Sanering Hollandsche IJssel	The Netherlands	50%	_
Combinatie KWS/Boskalis Westrandweg GWW	The Netherlands	50%	_
Combinatie Westpoort vof	The Netherlands	15%	_
Vinkeveen-Haarrijn	The Netherlands	25%	25%
Combinatie Opperduit	The Netherlands	33%	_
Trajectum Novum Grond & Wegen	The Netherlands	33%	_
Combinatie Trajectum Novum vof	The Netherlands	13%	_
Combinatie Schuwagt	The Netherlands	50%	_
JV Euryza, Infra/TBI Infra	The Netherlands	50%	_
Markus - Transverko	The Netherlands	50%	_
Skandinavienkai Anleger 5a, Kiel	Germany	50%	50%
Ufersicherung Boltenhagen	Germany	50%	50%
Weserunterhaltungsbaggerung Bremerhaven	Germany	50%	50%
Norwegenkai Kiel	Germany	50%	50%
Binnenhafenkaje Kiel	Germany	50%	50%
Molenbau Boltenhagen	Germany	50%	50%
Britannia Satellites	United Kingdom	50%	50%
Barcelona Relleno Prat 1	Spain	32%	32%
000 Mortekhnika	Russia	50%	50%
Jurong and Tuas Rock Contractors JV	Singapore	75%	75%
Penta-Ocean Koon Ham DI Boskalis JV (Jurong 3B)	Singapore	22%	22%
Penta-Ocean Koon DI Boskalis Ham JV (Jurong 4)	Singapore	17%	17%
TOC	Thailand	50%	50%
Parker Point	Australia	50%	50%
Port Kembla Boskalis - Dredeco	Australia	50%	50%
New Doha International Airport JV	Qatar	29%	29%
Ras Laffan Port Expansion	Qatar	50%	50%
Ras Laffan Northern Breakwaters Contractors	Qatar	50%	50%
North Bahrain New Town	Bahrain	50%	50%
KOC	Kuwait	50%	50%
Khalifa Port Marine Consortium	Abu Dhabi, United Arab Emirates	37%	37%
Boskalis International - Dredging International cv	India	50%	50%
Dragages Tanger Mediterranee	Morocco	50%	50%
Boskalis Jan de Nul Lda	Angola	50%	50%
Bahia Blanca	Argentina	50%	50%
Quequen	Argentina	50%	50%
Joint venture Sepetiba	Brazil	50%	50%

# Associated companies

The most relevant active associated companies are mentioned in note 15.

### Pension funds that are classified as funded defined pension schemes in accordance with IAS 19

Information on pension funds that are classified as funded defined benefit pension plans in accordance with IAS 19 can be found in note 23.1. There were no further material transactions with these pension funds.

# Members of the Board of Management and members of the Supervisory Board

The only key management officers qualifying as related parties are the members of the Board of Management and the members of the Supervisory Board.

### 30.2 Related party transactions

### Group companies

Transactions between group companies are eliminated in the consolidation process and are not disclosed further in these explanatory notes.

#### Joint ventures

During the financial years 2008 and 2007, there were no material transactions with strategic alliances other than in joint control. Those material transactions were mainly in proportion to the percentage of participation in the activities in project-driven construction consortiums. Transactions with project-driven construction consortiums take place on a large scale because of the nature of the business activities. In respective joint venture agreements, equivalence between individual partners is achieved by means of, inter alia, agreed rates for personnel and equipment.

The joint group companies have, at year-end 2008, amounts receivable from and payable to project-driven construction consortiums amounting to € 146 million and € 181 million respectively (2007: € 152 million and € 110 million respectively).

The proportional share of the group in the assets, liabilities, revenue and expenses of joint ventures is stated below.

	2008	2007
Non-current assets	189,910	167,717
Current assets	459,242	660,866
Total assets	649,152	828,583
Non-current liabilities	49,947	65,768
Current liabilities	460,548	649,502
Total liabilities	510,495	715,270
Net assets	138,657	_113,313
Contract revenue	951,254	1,077,866
Expenses	- 844,282	- 977,153
Net profit	106,972	100,713

# Associated companies

Transactions with associated companies are not material.

### Transactions with members of the Board of Management and members of the Supervisory Board

The emoluments for members of the Board of Management and Supervisory Board of the company over 2008 and 2007 were as follows:

	Annual salaries and remuneration	Employer's pension contributions	Short- and long-term variable remuneration paid	Total	2007
Members of the Board of Management					
dr. P.A.M. Berdowski	489	91	1,346	1,926	1,314
T.L. Baartmans (from May 9, 2007)	365	65	197	627	243
J.H. Kamps	365	65	219	649	573
R. van Gelder (up to November 1, 2006)					766
	1,219	221	1,762	3,202	2,896
Members of the Supervisory Board					
R.M.F. van Loon	63	_	_	63	53
H. Heemskerk	37	_	_	37	31
M. Niggebrugge	44	_	_	44	37
M. van der Vorm	37	_	_	37	31
C. van Woudenberg (from May 9, 2007)	41	_	_	41	24
	222	_		222	176
Total 2008	1,441	221	1,762	3,424	
Total 2007	1,171	177	1,724		3,072

The variable remuneration paid in 2008 is related to the achievement of certain targets during the 2007 financial year (short-term variable remuneration) and the achievement of certain targets during the 2005-2007 period (long-term variable remuneration).

No loans or guarantees have been provided to, or on behalf of, members of the Board of Management or members of the Supervisory Board. The members of the Supervisory Board receive, in addition to their remuneration, a yearly allowance for out-of-pocket expenses of € 2.368 each.

# Long-term incentive plan

The members of the Board of Management participate in a long-term (three years) incentive plan which grants them a conditional number of notional shares. The conditional awarding of notional shares is linked to meeting certain long-term (three years) financial and non-financial performance criteria as set by the Supervisory Board. Annually a conditional number of notional shares is determined based on the 'at target' percentages (for the Chairman of the Board of Management 50% of the fixed annual salary and 45% for a member). The fair value of these notional shares is approximated based on the share price at year-end. The number of notional shares is fixed after three years based on the performance criteria met over this same period and paid out in cash at the equivalent value (share price) applicable at that time.

As at December 31, 2008 an accrual with regard to the above-mentioned long-term incentive plan amounting to € 1.1 million (2007: € 1.8 million) is recognized under Other creditors and accruals (determination and payment in the period 2009-2011).

# Multi-year summary of variable remunerations

With regard to the years 2006 up till 2008 the following variable remunerations were granted to the members of the Board of Management:

	year of payment			
	2009	2008	2007	
dr. P.A.M. Berdowski T.L. Baartmans	693 246	1,346 197	765 —	
J.H. Kamps	455	219	193	
Total	1,394	1,762	958	

# **Company income statement**

(in € 1,000)	Note	2008	2007
Company result		- 3,105	- 640
Result of group company	[3]	252,210	205,016
Net profit		249,105	204,376

# Company balance sheet before profit appropriation

(in € 1,000)	te	2008	2007
Assets			
Non-current assets			
Investment in group company	[3]	863,845	768,571
		863,845	768,571
Total assets		863,845	768,571
Equity and liabilities			
Shareholders' equity			
·	[4]	68,639	68,639
Share premium	[5]	13,261	13,261
	[6]	529,113	481,774
Profit for the year	[7]	249,105	204,376
		860,118	768,050
Current liabilities			
Amounts due to group companies		3,727	521
		3,727	521
Total equity and liabilities		863,845	768,571

# Statement of changes in shareholders' equity

(in € 1,000)	Note	Balance as at January 1, 2008	Cash dividend	Addition to retained earnings	Movement legal reserves	Total recognized income and expense	Balance as at December 31, 2008
Issued capital Share premium	[4] [5]	68,639 13,261					68,639 13,261
		81,900					81,900
Legal reserve Hedging reserve	[6]	97,204 36,269	_	_	10,147 —	- 30,534	107,351 5,735
Revaluation reserve Currency translation reserve		- 24,004	_	_	_	3,834 - 8,873	3,834 - 32,877
Actuarial reserve Retained earnings	[6]	- 29,291 401,596	_	— 102,275	— - 10,147	- 19,363 —	- 48,654 493,724
Totaliou ourinigo	[ο]	481,774	_	102,275		- 54,936	529,113
Profit appropriation 2007		204,376	- 102,101	- 102,275	_	_	_
Net profit 2008 Profit for the year	[7]	204,376	- 102,101	<u> </u>		249,105 249,105	249,105 249,105
Shareholders' equity		768,050	- 102,101			194,169	860,118
(in € 1,000)	Note	Balance as at January 1, 2007	Cash dividend	Addition to retained earnings	Movement legal reserves	Total recognized income and expense	Balance as at December 31, 2007
(in € 1,000)  Issued capital	Note	at January 1,		to retained	legal	recognized income and	as at December 31,
		at January 1, 2007		to retained	legal	recognized income and	as at December 31, 2007
Issued capital Share premium  Legal reserve Hedging reserve	[4]	at January 1, 2007 68,639 13,261		to retained	legal	recognized income and	as at December 31, 2007  68,639 13,261
Issued capital Share premium  Legal reserve Hedging reserve Revaluation reserve Currency translation reserve	[4] [5]	at January 1, 2007 68,639 13,261 81,900 81,499 18,196 — - 11,209		to retained	legal reserves	recognized income and expense — — — — — — — — — 18,073 — — - 12,795	as at December 31, 2007  68,639 13,261 81,900  97,204 36,269 — - 24,004
Issued capital Share premium  Legal reserve Hedging reserve Revaluation reserve	[4] [5]	at January 1, 2007  68,639 13,261 81,900  81,499 18,196 —		to retained	legal reserves	recognized income and expense	as at December 31, 2007  68,639  13,261  81,900  97,204 36,269
Issued capital Share premium  Legal reserve Hedging reserve Revaluation reserve Currency translation reserve Actuarial reserve Retained earnings  Profit appropriation 2006	[4] [5]	at January 1, 2007  68,639 13,261 81,900  81,499 18,196 11,209 - 27,395 359,068		to retained earnings	legal   reserves	recognized income and expense	as at December 31, 2007  68,639 13,261 81,900  97,204 36,269 24,004 - 29,291 401,596 481,774
Issued capital Share premium  Legal reserve Hedging reserve Revaluation reserve Currency translation reserve Actuarial reserve Retained earnings	[4] [5]	at January 1, 2007  68,639 13,261 81,900  81,499 18,196 11,209 - 27,395 359,068 420,159	dividend	to retained earnings	legal   reserves	recognized income and expense ———————————————————————————————————	as at December 31, 2007  68,639 13,261 81,900  97,204 36,269 24,004 - 29,291 401,596

# **Explanatory notes to the company financial statements**

### 1. General

Unless stated otherwise, all amounts in these explanatory notes are stated in thousands of euros. The company balance sheet is drawn up before profit appropriation. The company income statement is limited in accordance with Section 402, Part 9 of Book 2 of the Netherlands Civil Code.

# 2. Principles of financial reporting

The company financial statements have been drawn up using the reporting standards applied for drawing up the consolidated financial statements, in accordance with Section 362(8), Part 9 of Book 2 of the Netherlands Civil Code except for the investment in group company, which is recognized in accordance with the equity method. Based on Section 362(1), Part 9 of Book 2 of the Netherlands Civil Code, the consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union. These accounting principles are disclosed in note 3 of the consolidated financial statements.

# 3. Investment in group company

Investment in group company consists solely of the 100% investment in Boskalis Westminster Dredging B.V., Papendrecht. The group company is stated in accordance with the equity method, as described in the accounting principles relating to associated companies in the consolidated financial statements. The movements are shown below:

	2008	2007
Balance as at January 1	768,571	618,173
Dividends received	- 150,645	- 58,000
Net investments	48,645	_
Profit for the year	252,210	205,016
Movements directly recognized in equity of group company	- 54,936	3,382
		·
Balance as at December 31	863,845	768,571

# 4. Issued capital

On May 21, 2007 Royal Boskalis Westminster N.V. effected a share split of its ordinary shares on a three-for-one basis (three new shares for one old share). This split does not apply to the cumulative protective preference shares, but these now carry three voting rights per share from the same date. After the share split the authorized share capital of € 240 million is divided into 150,000,000 ordinary shares with a par value of € 0.80 each and 50,000,000 cumulative protective preference shares with a par value of € 2.40 each.

During the financial years 2008 and 2007 there were no changes in the issued capital. The issued capital as at December 31, 2008 consists of 85,799,361 ordinary shares with a par value of € 0.80 each and consequently amounts to € 68.6 million. Of the issued capital as at December 31, 2008, no ordinary shares were owned by Royal Boskalis Westminster N.V.

The as yet unexercised option right to take cumulative protective preference shares in Royal Boskalis Westminster N.V. has been assigned to the Stichting Continuïteit KBW.

#### 5. Share premium

Share premium comprises additional paid-in capital exceeding the par value of outstanding shares. Share premium is distributable free of tax.

### 6. Other reserves

The legal reserve for non-distributed profits of group and/or associated companies amounted to € 107.4 million at the end of 2008 (2007: € 97.2 million). The other reserves recognized in the company balance sheet are disclosed in the notes to the consolidated financial statements (note 21.3-21.8).

#### 7. Profit for the year

An amount of € 146.9 million will be added to the retained earnings. The proposal to the Annual General Meeting will be to appropriate the remainder, € 102.2 million, for a dividend payment of € 1.19 per ordinary share

The dividend will be made payable in ordinary shares to be charged to the tax-exempt share premium or to be charged to the retained earnings, unless a shareholder expressly requests payment in cash.

# 8. Remuneration of members of the Board of Management and Supervisory Board

The remuneration of members of the Board of Management and Supervisory Board is disclosed in the consolidated financial statements under related party transactions (note 30.2).

# 9. Commitments and contingent liabilities

Royal Boskalis Westminster N.V. heads a fiscal entity which includes almost all the Dutch 100% group companies. The company is therefore liable for the tax obligations of the fiscal entity as a whole. The company has issued guarantees on behalf of project-driven construction consortiums, and group companies' own contracts. These amounted to € 1.0 million as at December 31, 2008 (2007: € 6 million). In addition, certain recourse obligations exist in respect of project financiers. Where deemed necessary, provisions have been made.

Some legal proceedings and investigations have been instituted against entities of Royal Boskalis Westminster N.V. Where deemed necessary, provisions have been made.

Papendrecht / Sliedrecht, March 17, 2009

# **Supervisory Board**

R.M.F. van Loon, chairman until March 17, 2009
H. Heemskerk, acting chairman as from March 17, 2009
M. Niggebrugge
M. van der Vorm

C. van Woudenberg

# **Board of Management**

dr. P.A.M. Berdowski, Chairman T.L. Baartmans J.H. Kamps

# Other information

### Provisions in the Articles of Association relating to profit appropriation

#### Article 28.

- 1. From the profits realized in any financial year, first of all, distributions will be made on cumulative protective preference shares if possible, in the amount of the percentage specified below of the amount that has to be paid up on these shares as from the beginning of the financial year to which the distribution is related. The percentage referred to above equals the average Euribor interest rate determined for loans with a term of one year weighted in respect of the number of days to which this interest rate applied during the financial year to which the distribution is related, increased by four percentage points at most; this increase will be determined every five years by the Board of Management subject to the approval of the Supervisory Board. If in the financial year in respect of which the above-mentioned distribution takes place, the amount that has to be paid up on cumulative protective preference shares has been reduced or, pursuant to a resolution for further payment, has been increased, the distribution shall be reduced or, if possible, be increased by an amount equal to the above-mentioned percentage of the amount of the reduction or the increase, as the case may be, calculated from the moment of the reduction or from the moment further payment became compulsory. If in the course of any financial year cumulative protective preference shares have been issued, the dividend on those cumulative protective preference shares shall be reduced for that year in proportion to the day of issue, taking into account a part of a month as a full month.
- 2. If and in so far as the profit is not enough to realize the distribution referred to in paragraph 1, the deficit shall be distributed from the reserves, subject to statutory provisions.
- 3. If in any financial year the profit referred to in paragraph 1 is not enough to realize the distributions referred to above in this article, and furthermore no distribution or only a partial distribution from the reserves as referred to in paragraph 2 is realized, so that the deficit is not or not completely distributed, the provisions of this article and the provisions of the following paragraphs shall only apply in the following financial years after the deficit has been made up for. After application of paragraphs 1, 2 and 3, no further distribution shall take place on the cumulative protective preference shares.
- 4. Out of the remaining profit, an amount shall be reserved annually to the extent as shall be determined by the Board of Management under approval of the Supervisory Board. The remaining part of the profits after reservation, as referred to in the immediately preceding sentence, is at the free disposal of the General Meeting of Shareholders and in case of distribution, the holders of ordinary shares will be entitled thereto in proportion to their holding of ordinary shares.

### Article 29.

- 1. Dividends shall be made available for payment within thirty days of their declaration, or any sooner as the Board of Management may determine.
- 2. Unclaimed dividends will revert to the company after five years.
- 3. If the Board of Management so decides, subject to the approval of the Supervisory Board, an interim dividend shall be distributed, subject to the preference of the cumulative protective preference shares and the provisions of Article 2:105 of the Dutch Civil Code.
- 4. The General Meeting of Shareholders may decide, on the proposal of the Board of Management, that dividends will be distributed fully or partially in the form of shares in the company or depositary certificates thereof.
- 5. The company may only realize distributions to the shareholder to the extent that its equity capital exceeds the amount of the subscribed capital, increased by the reserves that have to be maintained by law or by the articles of association.
- 6. A deficit may only be offset against reserves that have to be maintained by law to the extent that this is permitted by the law.

# Proposed profit appropriation

An amount of € 146.9 million will be added to the retained earnings. The proposal to the Annual General Meeting will be to appropriate the remainder, € 102.2 million, for a dividend payment of € 1.19 per ordinary share.

The dividend will be made payable in ordinary shares to be charged to the tax-exempt share premium or to be charged to the retained earnings, unless a shareholder expressly requests payment in cash.

#### Auditor's report

To: Annual General Meeting of Shareholders of Royal Boskalis Westminster N.V.

### Report on the financial statements

We have audited the financial statements 2008 of Royal Boskalis Westminster N.V., Sliedrecht, as set out on pages 77 to 133. The financial statements consist of the consolidated financial statements and the company financial statements. The consolidated financial statements comprise the consolidated balance sheet as at December 31, 2008, the consolidated income statement, the consolidated statement of recognized income and expense and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes. The company financial statements comprise the company balance sheet as at December 31, 2008, the company income statement for the year then ended and the notes.

### Management's responsibility

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code, and for the preparation of the management board report in accordance with Part 9 of Book 2 of the Netherlands Civil Code. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditor's responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with Dutch law. This law requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management of the entity, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion with respect to the consolidated financial statements

In our opinion, the consolidated financial statements give a true and fair view of the financial position of Royal Boskalis Westminster N.V. as at December 31, 2008, and of its result, its total recognized income and expense and its cash flow for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code.

# Opinion with respect to the company financial statements

In our opinion, the company financial statements give a true and fair view of the financial position of Royal Boskalis Westminster N.V. as at December 31, 2008, and of its result for the year then ended in accordance with Part 9 of Book 2 of the Netherlands Civil Code.

# Report on other legal and regulatory requirements

Pursuant to the legal requirement under 2:393 sub 5 part f of the Netherlands Civil Code, we report, to the extent of our competence, that the management board report as set out on pages 49 to 76 is consistent with the financial statements as required by 2:391 sub 4 of the Netherlands Civil Code.

Rotterdam, March 17, 2009

KPMG Accountants N.V.

D.J. Randeraad RA

# Ten-year overview of Boskalis<sup>(1) (13)</sup>

(Amounts x € 1 million, unless stated otherwise)		2008	2007	2006	2005	2004	2003(2)	2002	2001	2000	1999
Revenue (work done)		2,094	1,869	1,354	1,156	1,020	1,046	1,035	1,083	960	851
Order book (work to be done)	(3)	3,354	3,562	2,543	2,427	1,244	1,202	1,273	1,224	1,214	820
Operating result	(4)	339.1	245.5	150.3	82.3	47.5	69.6	99.6	97.7	84.4	73.9
EBITDA	(5)	454.6	348.1	236.8	162.5	136.5	148.9	166.2	159.9	139.6	127.9
Net result		249.1	204.4	116.6	62.7	33.9	70.9	82.1	77.7	67.2	57.5
Net group profit	(6)		207.1	117.0	63.3	34.1	70.9	82.1	77.7	67.2	57.5
Depreciation and impairment losses		115.4	102.5	86.6	80.2	89.0	79.3	66.6	62.2	55.2	54.0
Cash flow		365.6	309.6	203.6	143.5	123.1	150.2	148.7	139.9	122.4	111.5
Shareholders' equity	(3)	860.1	768.1	618.6	542.9	467.9	455.2	413.0	376.0	327.4	288.8
Average number of outstanding shares (x 1,	000) (7)	85,799	85,799	85,799	85,254	83,307	79,890	77,847	77,700	77,352	77,706
Number of outstanding shares (x 1,000)	(8)		85,799	85,799	85,799	84,522	81,768	77,910	77,751	77,643	77,706
Personnel (headcount)	(3)	10,201	8,577	8,151	7,029	7,033	3,186	3,285	3,119	3,295	3,186
Ratios (percentages)											
Operating result as % of the turnover		16.2	13.1	11.1	7.1	4.7	6.7	8.9	9.0	9.6	9.4
Return on capital employed	(9)		27.7	19.1	12.0	7.0	16.0	20.3	21.4	21.0	20.8
Return on equity	(10)		29.5	20.1	12.4	7.2		20.8	22.1	21.8	21.2
Solvency	(3/11)	34.0	35.3	39.4	41.3	38.1	42.5	41.6	38.4	37.5	39.6
Figures per share (x € 1.00)			0.00	4.00	0.74	0.44	0.00	4.05	4 00	0.07	0.74
Profit	(7/12)	2.90	2.38	1.36	0.74	0.41	0.89	1.05	1.00	0.87	0.74
Cash flow	(7)		3.61	2.37	1.68	1.48	1.88	1.91	1.80	1.58	1.43
Dividend		1.19	1.19	0.68	0.37	0.25	0.35	0.42	0.40	0.35	0.30
Chara pring range (v. £ 1.00)											
Share price range (x € 1.00)		15 20	21.00	14.67	0.50	6.00	E F.O.	E 0.0	0.00	E E0	2 50
(Depositary receipts of) ordinary shares		15.30 42.45	21.06 46.25	14.67 25.48	8.58 18.75	6.02 8.33	5.50 7.72	5.93 11.85	8.38 12.38	5.50 10.17	3.50 6.13
		42.43	40.20	20.48	10.73	0.33	1.12	11.05	12.38	10.17	0.13

- (1) Figures taken from the financial statements. As from 2004 all amounts are in accordance with EU-IFRS.
- (2) Results on work in progress from 2003 onwards based on work done and up to and including 2002 based on completed contracts.
- (3) As at December 31, 2003 amended for EU-IFRS (number of personnel: December 31, 2004).
- (4) Consists of earnings before share in result of associated companies, finance income and expenses and taxation.
- (5) Consists of earnings before share in result of associated companies, finance income and expenses, taxation, depreciation and impairment losses.
- (6) As from 2004: net result + net profit attributable to minority interests.
- (7) Weighted average number of outstanding shares less the number of shares owned by the company.
- (8) Number of outstanding ordinary shares less the number of shares owned by the company as at December 31.
- (9) Net result + interest paid on long-term loans as % of the average capital employed (shareholders' equity + long-term loans).
- (10) Net result as % of the average shareholders' equity.
- (11) Group equity as % of the balance sheet total (fixed assets + current assets).
- (12) The dilution effect was practically nil up to the financial year 2008.
- (13) On May 21, 2007 Royal Boskalis Westminster N.V. effected a share split on a three-for-one basis (three new shares for one old share) in order to increase the liquidity of the Boskalis share.

  For comparative purposes the data regarding the number of shares and figures per share of all the periods has been recalculated to the situation after the split of the ordinary Boskalis shares in 2007.

# Legal structure

### Royal Boskalis Westminster N.V.

# **Boskalis Westminster Dredging B.V.**

# Holding and service companies

A selection of operating companies and participating interests

# **Boskalis Holding B.V.**

# Baggermaatschappij Boskalis B.V.

Aannemersbedrijf M. de Haan B.V. Boskalis Infra B.V.

Aannemingsmaatschappij Markus B.V. Cofra B.V.

A.H. Breijs & Zonen B.V. Hydronamic B.V.

Baggermaatschappij Holland B.V. J. van Vliet B.V.

Boskalis B.V. Zinkcon Dekker B.V.

Boskalis Dolman B.V.

### **Boskalis Westminster International B.V.**

### **Boskalis Westminster Ltd**

Boskalis Zinkcon Ltd RW Aggregates Ltd (50%)
Irish Dredging Company Ltd Westminster Gravels Ltd

Rock Fall Company Ltd

# **Boskalis International B.V.**

Adreco Serviços de Dragagem LDA (49%) Boskalis Taiwan Ltd Beijing Boskalis Dredging Technology Ltd Boskalis Zinkcon B.V.

BKI Gabon SA Coastal and Inland Marine Services Inc.

Boskalis Australia Pty Ltd Dragamex SA de CV

Boskalis International Egypt SAE Dravensa CA

Boskalis International (M) Sdn Bhd (30%) Koon Zinkcon Pte Ltd (50%)

Boskalis International (S) Pte Ltd P.T. Boskalis International Indonesia

Boskalis International Uruguay SA Riovia SA

Boskalis Guyana Inc. Zinkcon Marine Singapore Pte Ltd

Boskalis South Africa (Pty) Ltd

### **Others**

Archirodon Group N.V. (40%) Heinrich Hirdes GmbH

Atlantique Dragage SARL Heinrich Hirdes Kampfmittelräumung GmbH

Beaver Dredging Company Ltd Nigerian Westminster Dredging & Marine Ltd (60%)

BKW Dredging and Contracting Ltd OOO Bolmorstroy

Boskalis Dredging India Pvt Ltd OOO Mortekhnika (50%)

Boskalis Italia S.r.I. Soc. Española de Dragados SA Boskalis Polska Sp. z o.o. Stuyvesant Dredging Company

Boskalis Sweden AB Terramare Oy

Boskalis Westminster Cameroun SARL

Boskalis Westminster (Oman) LLC (49%)

Zinkcon International B.V.

**UAB Boskalis Baltic** 

Zinkcon Contractors B.V.

Dragapor Dragagens de Portugal S.A.

Dredging & Contracting Belgium N.V.

# **Boskalis Offshore B.V.**

Sandpiper AS

Boskalis Offshore AS

# **Boskalis Westminster Middle East Ltd**

Lamnalco Ltd (50%)

Lamnalco (Malaysia) Sdn Bhd (24.5%)

Lamnalco Namibia Pty Ltd (35%)

Lamnalco (Nigeria) Ltd (50%) Lamnalco (Sharjah) Ltd (35%)

Boskalis Westminster Al-Rushaid Co Ltd (49%)

# **BW Marine (Cyprus) Ltd**

# **Boskalis Finance B.V.**

Westminster Dredging Company Ltd

Boskalis Maritime Investments B.V.



In 2008 Boskalis Offshore executed a contract for pipeline trenching and backfilling activities in Baydaratskaya bay, Siberia. The crew of the trailing suction hopper dredger Oranje marked its first step into this new frontier.

# **Organization**

# **Group management**

dr. P.A.M. Berdowski, chairman Board of Management

J.H. Kamps, member Board of Management, Chief Financial Officer

T.L. Baartmans, member Board of Management, group director International

F.A. Verhoeven, group director Europe

# International projects market

Area Europe F.A. Verhoeven, C. van den Heuvel, J.M.L.D. Dieteren

Area Middle B.J.H. Pröpper, L. Slinger, J.H. Wiersma

Area Middle-East J. Boender, W.B. Vogelaar, K.A. Vakanas, T.J. Blüm

Area East L. Slinger, M. Siebinga

Area West H.P.M. Sanders

### **Home markets**

The Netherlands

Boskalis B.V. P. van der Linde, P. van der Knaap

**United Kingdom** 

Westminster Dredging Company Ltd N.A. Haworth, A. van de Adel

Germany

Heinrich Hirdes GmbH H.G. Peistrup

Nordic (Finland and Sweden)

Terramare Oy and Boskalis Sweden AB J.K. Yletyinen, H. Lindström

Mexico

Dragamex S.A. de C.V. P.M. de Jong

Nigeria

Nigerian Westminster Dredging & Marine Ltd P.G.R. Devinck

**United States of America** 

(no dredging and earthmoving activities

in 2008)

Stuyvesant Dredging Company H.P.M. Sanders, J. Bogaards

# Specialist niche services

Offshore services

Boskalis Offshore B.V. J.F.A. de Blaeij, S.G.M. van Bemmelen

**Environmental Contracting** 

Boskalis Dolman B.V. J.A. Dolman

Soil improvement techniques

Cofra B.V. J.K. van Eijk

Underwater rock fragmentation

Rock Fall Company Ltd G. Steel

## **Corporate staff**

Investor Relations & Corporate Communications M.L.D. Schuttevåer

Fiscal Affairs R.J. Selij

Treasury & Insurance F.A.J. Rousseau

Legal Affairs F.E. Buijs

Information & Communications Technology M.J. Krijger

Safety, Health, Environment & Quality (SHE-Q) W. Haaijer

Business Development T.R. Bennema

## **Operational staff**

Personnel & Organization J. den Hartog
Research & Development A.C. Steenbrink
Dredging Department H. Postma

Central Technical Department E.C. Holman

Rock Department J. de Reus, S.G. van Keulen

## **Works Council**

T.A. Scheurwater, chairman

C.C. Brijder

J.J. van den Broeck

V.P. Commandeur

F.M.C. van Gerven

A.D. Groeneveld

J. Korf

A.M.C. Kruithof

S. van der Land

G. Prins

C.G.A. Tonnaer

M. Treffers, vice-chairman

D.A. van Uitert

M.F. van Wijk

M. Wischmeijer

P.E. den Otter-Bakker, secretary

## The world of Boskalis



## **Offices**

#### **Head office**

## Royal Boskalis Westminster N.V.

Rosmolenweg 20 P.O. Box 43

3350 AA Papendrecht

The Netherlands

Telephone +31786969000

Fax +31786969555 royal@boskalis.nl

www.boskalis.com

#### The Netherlands

Baggermaatschappij

Boskalis B.V.

Boskalis International B.V.

Rosmolenweg 20

P.O. Box 43

3350 AA Papendrecht

The Netherlands

Telephone +31786969011

Fax +31786969

royal@boskalis.nl

www.boskalis.nl

## Boskalis B.V.

## Zinkcon Dekker B.V.

's-Gravenweg 399-405

P.O. Box 4234

3006 AE Rotterdam

The Netherlands

Telephone +31102888777

Fax +31102888766

nederland@boskalis.nl

www.boskalisbv.nl

## Boskalis Offshore B.V.

Rosmolenweg 20

P.O. Box 43

3350 AA Papendrecht

The Netherlands

Telephone +31786969011

Fax +31786969571

offshore@boskalis.nl

#### Boskalis Dolman B.V.

P.O. Box 76

3350 AB Papendrecht

The Netherlands

Telephone +31786969897

Fax +31786969901

dolman@boskalis.nl

www.boskalisdolman.nl

## Boskalis Infra B.V.

Nijverheidstraat 68

2901 AR Capelle a/d IJssel

P.O. Box 4290

3006 AG Rotterdam

The Netherlands

Telephone +31104582022

Fax +31104583775

mail@breijs.nl

www.boskalisbv.nl

## Aannemersbedrijf

## M. de Haan B.V.

Alde Wei 2

9222 NG Drachtstercompagnie

The Netherlands

Telephone +31512341770

Fax +31512340603

p.h.straatsma@boskalis.nl

www.boskalisbv.nl

## A.H. Breijs & Zonen B.V.

Nijverheidstraat 68

2901 AR Capelle a/d IJssel

P.O. Box 4290

3006 AG Rotterdam

The Netherlands

Telephone +31104582022

Fax +31104583775

mail@breijs.nl

www.boskalisbv.nl

#### Cofra B.V.

Kwadrantweg 9

P.O. Box 20694

1001 NR Amsterdam

The Netherlands

Telephone +31206934596

Fax +31206941457

mail@cofra.com

................................

www.cofra.com

## Hydronamic B.V.

Rosmolenweg 20

P.O. Box 209

3350 AE Papendrecht

The Netherlands

Telephone +31786969099

Fax +31786969869

general@hydronamic.nl

www.hydronamic.nl

## Aannemingsmaatschappij

#### Markus B.V.

Kwadrantweg 7

P.O. Box 20564

1001 NN Amsterdam

The Netherlands

Telephone +31205874000

Fax +31205874001

markus@boskalis.nl

www.markusbv.nl

## Zandhandel J. van Vliet B.V.

Toetsenbordweg 3

P.O. Box 37188

1030 AD Amsterdam

The Netherlands

Telephone + 31204936370

Fax + 31204936379

info@jvanvlietbv.nl



Boskalis was involved in the construction of a gas pipeline with a length of approximately 130 kilometers off the west coast of Taiwan. Boskalis dredged the trenches in the seabed, covered the pipeline with sand and rock and constructed four landfalls to the coast.

## **United Kingdom and Ireland**

# Westminster Dredging Company Ltd

'Westminster House',
Crompton Way
Segensworth West, Fareham
Hampshire PO15 5SS
United Kingdom
Telephone +441489885933
Fax +441489578588
wdco@boskalis.co.uk
www.westminsterdredging.co.uk

#### **Boskalis Westminster Ltd**

'Westminster House', Crompton Way Segensworth West, Fareham Hampshire PO15 5SS United Kingdom Telephone +441489885933 Fax +441489578588

## Rock Fall Company Ltd

Unit A1a,
Olympic Business Park
Drybridge Road, Dundonald
Ayrshire KA2 9BE
United Kingdom
Telephone +441563851302
Fax +441563851063
info@rock-fall.co.uk
www.rock-fall.co.uk

## Boskalis Zinkcon Ltd

'Westminster House', Crompton Way Segensworth West, Fareham Hampshire PO15 5SS United Kingdom Telephone +441489885922 Fax +441489578588

## Irish Dredging Company Ltd

'Pembroke House', Pembroke street Cork, Ireland Telephone +353214277399 Fax +353214277586 dominicjdaly@eircom.net www.irishdredging.com

## **Rest of Europe**

# Dredging & Contracting Belgium N.V.

Terhulpensesteenweg 447 3090 Overijse Belgium

## Atlantique Dragage Sarl

9 Rue St Eloi 78100 St Germain en Laye, France Telephone +33139040490 Fax +33134517459 adra@atlantique-dragage.fr

## Sociedad Española de Dragados, S.A.

Plaza Castilla, 3 - 7° A 28046 Madrid, Spain Telephone +34913237703 Fax +34913237128 sedramadrid@sedra.es

## Dragapor Dragagens de Portugal S.A.

Av. D. Manuel I
2890 - 014 Alcochete,
Portugal
Telephone +351212348240
Fax +351212348269
geral.spdragapor@mail.telepac.pt

## Enka-Boskalis Su Yapilari Inçaati Ticaret A.S.

Enka Binasi
Bestekar Sevki bey Sokak 32
Balmumcu 80780 Istanbul,
Turkey
Telephone +902122742574/75
Fax +902122728869/
2122742567

## Delta GmbH Zinkcon Dekker Wasserbau GmbH

11, zum Panrepel 28307 Bremen, Germany Telephone +49421438350 Fax +494214383519

## Heinrich Hirdes GmbH

Bauhofstrasse 8b 21079 Hamburg, Germany Telephone +4940766094-0 Fax +4940766094-55 hh.hamburg@heinrichhirdes.de www.heinrichhirdes.de

#### **Terramare Oy**

Laurinmäenkuja 3a P.O. Box 14 FIN-00441 Helsinki, Finland Telephone +358(0)9613621 Fax +358(0)961362700 terramare@terramare.fi www.terramare.fi

## Boskalis Sweden AB

Vassgatan 3D SE-41502 Gothenburg, Sweden Telephone +4631507330 Fax +4631515039 dredging@boskalis.se www.boskalis.se

## Boskalis Italia SrL Unipersonale

Via Leone XIII, 95 00165 - Rome, Italy Telephone +3906398701 Fax +390639870263 Boskalisitalia@tiscali.it

#### Terramare Eesti Osauhing

Estonia pst 1
10143 Tallinn
Estonia
Telephone +372 6306540
Fax +372 6306541
terramare@terramare.ee
www.terramare.ee

## 000 Mortehnika

Bolshoy pr. 18A, V.O. 199034 Saint Petersburg Russia Telephone +78124498512

#### Archirodon N.V.

153 43 Aghia Paraskevi Athens, Greece Telephone +32106073301 Fax +32106073452

3, Aghiou Andreou Street,

athensoffice@archirodon.net

#### Middle East

## Boskalis Westminster Middle East Ltd

19th Floor Al Mansoor Tower (Abu Dhabi National Bank Bldg.) Al Salam Street, P.O. Box 4831, Abu Dhabi, U.A.E. Telephone +97126447306 Fax +97126443158 boskalis@emirates.net.ae

## Boskalis Westminster Middle East Ltd

Falcon Tower Building
7th Floor, Flat 716
P.O. Box 10630
Manama, Bahrain
Telephone +97317535757
Fax +97317535775
boskalis@batelco.com.bh

# Boskalis International B.V. (Egypt Branch)

Ground floor of 1,

Al Shaheed Gamal
El Fasakhani Street
5th Avenue Al Sabaa
Emarate
Almaza - Heliopolis 11361,
Cairo, Egypt
Telephone +2024175688
Fax +2024174262
boskalis@intouch.com

## Boskalis Westminster (Oman) LLC

P.O. Box 89,
postal code 111
CPO Seeb
Oman
Telephone +96824491244
Fax +96824491478



The expanded mega hopper Queen of the Netherlands, trial dredging in March 2009. In November 2008 we began the process of lengthening our largest hopper to expand her capacity by 50% to 35,500 m<sup>3</sup>.

## Boskalis Westminster Al Rushaid Co Ltd

P.O. Box 31685 Al Khobar 31952, Saudi Arabia Telephone +9663893333 Fax + 96638647320

#### Lamnalco Ltd

Al Buhaira Tower
Buhaira Corniche
P.O. Box 5687, Sharjah
U.A.E.
Telephone +97165172222
Fax +97165749090
lamnalco@lamnalco.ae
www.lamnalco.co.ae

## BW Marine (Cyprus) Ltd

Al Mansoor Tower
Office No. 1904
Al Salam Street
P.O. Box 4831, Abu Dhabi
U.A.E.
Telephone +971 2 6457579
Fax +971 2 6457579

## Boskalis Westminster Middle East Ltd

Arch. Makarios III Ave., 224
Achilleos Building, Block B,
1st Floor
3030 Limassol,
P.O. Box 59603
4011 Limassol, Cyprus
Telephone +35725760550
Fax +35725760552
bkwme.cyprus@cytanet.com.cy

## America

## Boskalis International B.V. (Guyana)

1, Water Street, Quarry
Wharf, Kingston
P.O. Box 101768,
Georgetown, Guyana
Telephone +5922259241
Fax +5922258666
boskalis-guy@solutions2000.net

## Atlantique Dragage Sarl

ZJ. Pariacabo,
Port de Pariacabo
97310 Kourou
French Guyana
Telephone +594594326846
Fax +594594321886
Atlantigue.dragage.gf@gmail.com

## Boskalis International B.V.

Zinnia Straat 18
Paramaribo, Surinam
Telephone +597434697
Fax +597370616

## Boskalis Westminster Overseas

Building D, First Floor,
Grand Bazaar Complex,
Churchill Roosevelt & Uriah
Butler Highways
Valsayn
Trinidad & Tobago
Telephone +18686634612
Fax +18686624771
bwodredging@tstt.et.tt

## Coastal and Inland Marine Services, Inc.

P.H. Centro Comercial
Ciudad Siglo XXI
Avendida Ricardo J. Alfaro y
Cl. Juan Pablo II
Bethania, Panama
Telephone +5072600051/88
Fax +5072361776
coastal@cwpanama.net

#### Dravensa C.A.

Edificio ONIX, Piso 6,
Oficina 61, Calle Sojo El Rosal, Caracas, Venezuela
Telephone +582129517967
Fax +582129512773
dravensa@movistar.net.ve

## Boskalis International B.V.

Sucursal Argentina
Edif. Porteña Plaza I, Olga
Cossettini 77
Piso 3, oficina 13
Pto. Madero, Dique 3
Buenos Aires
Argentina
Telephone +541143125963
Fax +541143125972
f.louwe@boskalis.com.ar

# Boskalis International Uruguay S.A.

Luis Alberto de Herrera 1248 World Trade Center Torre A - Officina 703 11300 Montevideo, Uruguay Telephone +59826285085 +59826226402 Fax +59826281563 Paul.louer@riovia.com

# Stuyvesant Dredging Company

3525 North Causeway Boulevard, Suite 612 Metairie, Louisiana 70002, U.S.A.

Telephone +15048310880 Fax +15048370407

## Dragamex S.A. de C.V.

Km 7.5 Carretera
Coatzacoalcos-Minatitlán
C.P. 96496 Coatzacoalcos
Veracruz, Mexico
Telephone +529212118200
Fax +529212118208
pmdejong@dragamex.net
www.dragamex.com

#### Africa

## **Boskalis South Africa**

9 Clive Street
Robindale, Randburg 2194
South Africa
Telephone +27118886218
Fax +27118886218
jarmstrong@telkomsa.net

## Boscampo Douala

S/c Cameroon Shipping Lines S.A. Centre des Affaires Maritimes Bâtiment Simar IGH 2ème étage BP 4054 Douala Cameroon Telephone +23733430917 Fax +23733431796 j.baudier@yahoo.fr

h.siegel@boskalis.nl

## BKI Gabon (SA) Z.I. Owendo

Route du Barracuda Boite Postale 336, Libreville, Gabon Telephone +241702186 Fax +241702185 boskalis.gabon@yahoo.fr

## Nigerian Westminster Dredging and Marine Ltd

'Westminster House'
No 2 Udi Street,
Osborne Estate Ikoyi
P.O. Box 1518,
Lagos, Nigeria
Telephone +23417413309
nwdm-lagos@boskalis.nl

## Lamnalco (Nigeria) Ltd

Plot 264 Phase IV, P.M.B. 159 Port Harcourt Telephone +23484235367/572776 Fax +23484234017

## **Australia and Asia**

## Boskalis Australia Pty Ltd

Suite 802, Level 8
Tower A, Zenith Centre,
821 Pacific Highway
Chatswood, NSW 2067
P.O. Box 341
Chatswood, NSW 2057
Australia
Telephone +61294060400
Fax +61294060424
boskalis@boskalis.com.au

## **Boskalis Dredging India Pvt Ltd**

23 Sangeeta, Tagore Road Santacruz (West) Mumbai 400 054, India Telephone +912226056699 Fax +912226640579 bkdi@boskalisindia.com

#### Boskalis International B.V.

ACE Distriparks Office Building 805/2 Negombo Road Marbole, Wattala P.O. Box 47 Sri Lanka Telephone +94112945464 Fax +94112945466

## Boskalis International (S) Pte Ltd

Koon Building
17B Pandan Road
#03-00/#04-00
Singapore 609269
Teban Garden Post Office,
P.O. Box 629
Singapore 916001
Telephone +6567335622
Fax +6567327530
boskalis@boskalis.com.sg

## Zinkcon Marine Singapore Pte Ltd

Koon Building
17B Pandan Road #03-00/#04-00
Singapore 609269
Jurong Post Office
P.O. Box 446
Singapore 916415
Telephone +6567333471
Fax +6567342510

# Boskalis Westminster International B.V.

Korea Branch
Suite 711, Hanaro Building
194-4, Insa-dong, Jongro-Ku,
Seoul, South Korea
Telephone +8227338973
Fax +8227338974

## Boskalis International B.V.

Room 1702, Tower 1
China Hong Kong City
33 Canton Road, Tsim Sha
Tsui, Kowloon
Hong Kong SAR
Telephone +85223762330
Fax +85223763489
bkihkb@netvigator.com

## Boskalis International (M) Sdn Bhd

B-19-6, Megan Avenue II 12 Jalan Yap Kwan Seng 50450 Kuala Lumpur Malaysia Telephone +603-2166 8092

Fax +603-2166 8093 boskalis@boskalis.com.my

## P.T. Boskalis International Indonesia

Plaza Centris, Floor 12A
Jl. H.R. Rasuna Said Kav. B-5
Kuningan, Jakarta 12910
Indonesia
Telephone +62215269020
Fax +62215269022
boskalis@cbn.net.id

#### Boskalis International B.V.

Suite 23A, 3rd Floor Legaspi Tower 300 2600 Roxas Blvd. Cor. Vito Cruz, Manila, Philippines Telephone +6325241627 Fax +6325217062

#### Boskalis International B.V.

Representative Office Beijing
Room 910
Shougang International
Building
Xizhimen North Street
Haidan District, Beijing 100088
People's Republic of China
Telephone
+861082292361, 62, 63
Fax +861082292360

## **Glossary**

#### **Acquired orders**

The contract value of acquired assignments.

#### **Backhoe**

A large hydraulic excavating machine positioned on the end of a pontoon. The pontoon is held firmly in place using spuds. Backhoes can dredge in a range of soil types with extreme precision.

## Barge unloading dredger

A ship for discharging and pumping dredged material from barges lying alongside.

#### **Booster station**

Pumping station for the transportation of sediment through pipelines over longer distances.

#### Btu

British thermal unit. This term is used to describe the energy content of fuels.

## **Bucket dredger**

The standard, anchored dredger with a revolving chain and buckets that dig into the bed and are discharged. This type of equipment is now mainly used for environmental dredging and other jobs requiring extreme precision, such as dredging tunnel trenches.

#### **CAGR**

Compound Annual Growth Rate. Specific term for the geometric mean growth rate on an annualized basis.

## **CALM**

Cantenary Anchor Leg Mooring. A floating structure that performs the dual function of keeping a tanker moored on a single point and transferring fluids (generally oil, gas or by-products) while allowing the ship to weathervane.

## Competence management program

Program targeting the systematic development of the workforce in accordance with their talents and competences.

## **Completed contracts**

Contract value of completed work.

#### **Cost leadership**

Achieving lowest cost price.

## **Cutter/cutter dredger**

See cutter suction dredger.

#### **Cutter suction dredger**

A vessel that dredges while being held into place using spuds and anchors. This technique combines powerful cutting with suction dredging. Cutter suction dredgers are mainly used where the bed is hard and compact. The dredged material is loaded into hoppers but is generally pumped to land through a pressure pipeline.

#### **Dynamic positioning system**

System for keeping a vessel in place in which the propellers and rudders are controlled by an automatic system.

## **EBITDA**

Earnings before share in result of associated companies, finance income and expenses, taxation, depreciation and amortization.

#### **Environmental disc cutter**

The environmental disc cutter is a cutter suction dredger with an enclosed cutter head, an adjustable vizor and controllable suction flow. A process control system controls the various parameters so that high-density mixture concentrations can be achieved without turbidity and with high levels of precision. This type of cutter suction dredger is pre-eminently suited for environmental projects.

#### **EU-IFRS**

International Financial Reporting Standards: rules for financial reporting drafted and promulgated by the IASB (International Accounting Standards Board). They are compulsory in the European Union from 2005 onwards for all listed companies.

#### Fallpipe vessel

Vessel that moves over the area to be covered, while dumping the stone on board through a fallpipe. The end of the pipe is located just a few meters above the level of the surface to be covered. The fallpipe is controlled using a precise positioning system. The fallpipe vessel Seahorse can also be equipped with an A-frame on the aftship and a grab controlled by an ROV (Remotely Operated Vehicle). This makes it possible to dredge down to depths of 1,000 meters.

## FPSO/FSO

Floating Production Storage and Offloading system/Floating Storage and Offloading system.

Floating production, storage and transshipment systems that often operate a long way offshore.

The systems separate the incoming liquids into oil, gas and water and temporarily store the crude oil.

Tankers are used to transport the oil.

#### **GDP**

The gross domestic product (GDP) is the total value of all final goods and services produced in a particular economy in a given year.

#### **Grab crane**

A stationary pontoon with a crane that uses a crane shovel or grab. Dredged material is deposited in barges that operate independently. Grabs can manage both sludge and hard objects and this makes them suitable for, among other things, clearing up waters that are difficult to access, for gravel winning and maintenance dredging on uneven beds.

#### **Greenfield project**

Project to create new infrastructure.

#### Home market

Boskalis distinguishes itself from its competitors by the use of a home market strategy. The home market organizations have local marketing profiles, as well as their own fleets and infrastructures. They can rely on the support of the financial and technical resources of the global Boskalis organization. Home markets provide a stable flow of assignments and opportunities to generate additional margins through associated activities.

## Hopper/hopper dredger

See trailing suction hopper dredger.

#### **IMCA**

Quality standard for offshore operations of the International Marine Contractors Association.

## International projects market

Market that focuses primarily on larger capital expenditure projects for new buildings and/or extensions. In addition, there are projects that regularly involve cooperation with third parties. This makes it possible to provide clients with optimal services and to share risks.

## ISM code

International Safety Management Code for the Safe Operation of Ships and for Pollution Prevention: an international standard for compliance with safety regulations and the prevention of pollution on sea-going vessels. The ISM-code requires ship managers to implement and maintain a safety management system for both office and individual vessels.

This code is applicable to seagoing, self-propelled vessels larger than 500 Gross Tonnage and involved in international trade.

## **ISO** standards

Standards of the International Organization for Standardization; the global federation of national normalization organizations that issues standard requirements for, among other things, quality management systems (ISO-9001) and environmental management systems (ISO-14001).

#### **ISPS** code

International Ship & Port Facility Security Code of the International Maritime Organization regulating precautions relating to security threats to shipping (e.g. terrorist attacks and piracy). This code is applicable to seagoing, self-propelled vessels larger than 500 Gross Tonnage and involved in international trade.

#### Jack up platform

Platforms that can be jacked up above the sea using legs which can be lowered like jacks. These platforms are typically used in water depths up to 150 m. This type of rig is almost always used in connection with oil and/or natural gas drilling.

#### LNG

Liquified Natural Gas.

#### **LPG**

Liquified Petroleum Gas.

#### LTI

Lost Time Injury. Expresses the number of workplace accidents serious enough to result in absence from work.

#### LTIF

Lost Time Injury Frequency. Expresses the number of workplace accidents serious enough to result in absence from work, per million hours worked.

## Net group profit

Net result + net profit attributable to minority interests.

#### **OHSAS-18001**

Occupational Health & Safety Management System Specification. Standard for a safety management system drawn up by, among others, the classification society Bureau Veritas.

## Order book

The turnover accounted for by parts of orders as yet uncompleted.

## Return on capital employed

Net result + interest paid on long-term loans as % of the average capital employed (shareholders' equity + long-term loans).

## **Return on equity**

Net result as % of the average shareholders' equity.

## SHE-Q (Safety, Health, Environment & Quality)

Former QA/HSE (Quality Assurance, Health, Safety and Environment).

## **Solvency**

Group equity as % of the balance sheet total (fixed assets + current assets).

## Stone-placing vessel

A stone-placing vessel is a ship with a deck on which stone can be loaded. Using a dynamic positioning system and slides, the stones are pushed over the edge of the ship into the right position in the water.

## **Suction dredger**

Stationary, hydraulic vessel that sucks up the sediment/water mixture through a suction pipe. Suction dredgers are generally used for sand winning.

## **TEU**

Twenty feet Equivalent Unit. Unit used to indicate the capacity of a container or transport flows.

## **Trailing suction hopper dredger**

A self-propelled unit that loads its well or hopper using centrifugal pumps and pipes that trail over the bed as the ship sails. Trailing suction hopper dredgers can operate independently of other equipment and can transport material over long distances. The dredged material is dumped through flaps or bottom doors, by rainbowing, or pumped onto land using a pipeline.

#### **Turnover work done**

Volumes produced in a given period. The work may not yet be completed.

## Work in progress

Projects that have not been completed on the balance sheet date but that have been finished in part.



Boskalis worked on a coastal regeneration project in Newbiggin in the United Kingdom. Boskalis expanded the existing beach, protected the coast from erosion and installed the United Kingdom's first permanent offshore sculpture 'the Couple', 300 meters out to sea.

## **Equipment**

8 Trailing suction hopper dredgers	80 + 32* Hopper and
Hopper capacity >6,000 m <sup>3</sup>	transportation barges
	Hopper capacity from 300
	to 2,336 m <sup>3</sup>
18 + 3* Trailing suction	21 + 1* Backhoes
hopper dredgers	bucket capacity from 1.4 to 22 m³
Hopper capacity <6,000 m <sup>3</sup>	, , ,
4 (Self-propelled) seagoing cutter	79 + 207* Launches, tugs,
suction dredgers	supply and house boats
Total installed power from	Propulsion power from 30 to
12,904 to 15,871 kW	4,412 kW
22 + 10* Cutter suction dredgers	14 + 4* Floating grab cranes
Total installed power from 257 to	('grab dredgers')
9,262 kW	Grab capacities from 1.2 to 9.2 m <sup>3</sup>
	ĵ
6 + 27* Floating hoisting pontoons	4 Barge unloading dredgers
Hoisting capacities from 10 to 270 t	Total installed power from
- '	1,650 to 4,300 kW
1 Bucket dredger	6 Suction dredgers
Bucket capacity of 900 liters	Total installed power from
	656 to 4,050 kW
22 + 3* Booster stations	2 Stone placing vessels
Total installed power from 390 to	Capacity from 700 to 1,400 t
6,150 kW	
5 + 1* Screeder pontoons	16 + 38* Work boats
For waterbed protection	Propulsion power from 133 to
(clay and stone)	918 kW
1 Environmental disc cutter	5 + 3* Drill Barges
1	· h
6 + 38* Stone transportation barges	1 + 1* Dynamically positioned
Capacity from 120 to 2,000 t	fallpipe vessel
	Capacity from 17,000 to 18,500 t

In addition to the equipment shown here, the group also owns a range of auxiliary equipment such as floating pipelines, winches, pumps, draglines, hydraulic excavators, wheel loaders, dumpers, bulldozers, mobile cranes, crawler drill rigs, sand pillers, filling installations for shore protection mattresses, fixed land pipelines and various pontoons.

<sup>\*</sup>Owned by (non-controlled) associated companies.

## Colophon

Compiled and coordinated by Royal Boskalis Westminster N.V.
Corporate Communications Department
Group Reporting Department

## Design and realization

The Concept Store, Eindhoven

## Photography

Van der Kloet, Picture Report, Chris Henderson, Mario Vivado, Oscar Seijkens and others

Lithography and print
PlantijnCasparie Capelle a/d IJssel

## Royal Boskalis Westminster nv

Rosmolenweg 20 3356 LK Papendrecht The Netherlands

P.O. Box 43 3350 AA Papendrecht The Netherlands

Telephone +31 78 69 69 000 Telefax +31 78 69 69 555

E-mail royal@boskalis.nl Internet www.boskalis.com

